## 3rd Quarter

## FINANCIAL STATEMENTS

September 30, 2018 (Un-audited)


ERPC
FAUJI FERTILIZER COMPANY LIMITED

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## Directors＇Review

For the Period ended September 30， 2018
On behalf of the Board of Directors，we are pleased to report net earnings of Rs 8.53 billion for the period ended September 30， 2018.

Sona urea production by the three plants stood at 1,878 thousand tonnes during the period，achieving $123 \%$ combined operating efficiency．

The Company created a new benchmark in terms of highest ever all product sales of 2，169 thousand tonnes during the period，whereas aggregate revenue（including subsidy） was also registered at the record level of Rs 73.08 billion owing to improved market conditions，with combined FFC／FFBL urea market share of $55 \%$ against $49 \%$ during the corresponding period of last year．

Income on deposits also increased to Rs 1.71 billion compared to Rs 903 million last year，while financing costs recorded savings of $38 \%$ compared to 2017．These factors， combined with higher revenues，more than compensated the decline in dividend income， besides the consistent levy of Super tax，resulting in improved earnings per share of Rs 6.70 compared to Rs 4.66 during the same period of last year．

Consistent with our commitment to provide sustained returns to our shareholders，the Board is pleased to announce third interim dividend of $18.00 \%$（Rs 1.80 per share），with cumulative distribution of $49.50 \%$（Rs 4.95 per share）for the nine months．

Fauji Fresh n Freeze continued to register growth in both local as well as international markets with OPA French Fries leading the sales mix of the company．The project is still in development phase and would require continuous support from the sponsors for fast track achievement of project objectives for which FFF has also engaged industry experts to acquire market intelligence and develop strategies for market penetration as well as product range etc．

Going forward，the significant increase in gas prices，substantial devaluation of PKR， besides persistent pricing pressure and regulatory measures on the fertilizer industry， continue to pose risks to the operations and profitability of the Company．

Favourable Governmental policies including elimination of the significant disparity between input and output GST rates，besides settlement of long outstanding subsidy dues，are therefore vital towards the sustainability of the fertilizer industry as well as ensuring food security in the Country．

On behalf of the Board，

Rawalpindi
October 26， 2018

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 French Fries Fast track viability





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## Company Information

## BOARD OF DIRECTORS

Lt Gen Syed Tariq Nadeem Gilani，HI（M）（Retd）
Chairman
Lt Gen Tariq Khan，HI（M）（Retd）
Chief Executive \＆Managing Director
Mr Qaiser Javed
Dr Nadeem Inayat
Mr Farhad Shaikh Mohammad
Mr Per Kristian Bakkerud
Brig Raashid Wali Janjua，SI（M）（Retd）
Maj Gen Wasim Sadiq，HI（M）（Retd）
Mr Shoaib Mir
Maj Gen Javaid Iqbal Nasar，HI（M）（Retd）
Mr Saad Amanullah Khan
Ms Bushra Naz Malik
Mr Azher Ali Choudhry
CHIEF FINANCIAL OFFICER
Mr Mohammad Munir Malik
Tel No．＋92－51－8456101，Fax No．＋92－51－8459961
E－mail：munir＿malik＠ffc．com．pk
COMPANY SECRETARY
Brig Ashfaq Ahmed，SI（M）（Retd）
Tel No．＋92－51－8453101，Fax No．＋92－51－8459931
E－mail：secretary＠ffc．com．pk
REGISTERED OFFICE
156 The Mall，Rawalpindi Cantt，Pakistan
Website：www．ffc．com．pk
Tel No．＋92－51－111－332－111，＋92－51－8450001
Fax No．＋92－51－8459925，E－mail：ffcrwp＠ffc．com．pk


## PLANTSITES

Goth Machhi，Sadiqabad
（Distt：Rahim Yar Khan），Pakistan
Tel No．＋92－68－5954550－64，Fax No．＋92－68－5954510－11
Mirpur Mathelo
（Distt：Ghotki），Pakistan
Tel No．＋92－723－661500－09，Fax No．＋92－723－661462

## MARKETING DIVISION

Lahore Trade Centre， 11 Shahrah－e－Aiwan－e－Tijarat，Lahore，Pakistan
Tel No．＋92－42－36369137－40，Fax No．＋92－42－36366324

## KARACHI OFFICE

B－35，KDA Scheme No．1，Karachi，Pakistan
Tel No．＋92－21－34390115－16，Fax No．＋92－21－34390117 \＆ 34390122
AUDITORS
KPMG Taseer Hadi \＆Co
Chartered Accountants
$6^{\text {th }}$ Floor，State Life Building，Jinnah Avenue，Islamabad，Pakistan
Tel No．＋92－51－2823558，Fax No．＋92－51－2822671
SHARES REGISTRAR
Central Depository Company of Pakistan Limited
Share Registrar Department
CDC House， 99 －B，Block－B，S．M．C．H．S．，Main Shahra－e－Faisal，Karachi－ 74400
Tel No．＋92－0800－23275，Fax No．＋92－21－34326053

# EREC <br> Condensed Interim Financial Statements 



## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

As at September 30, 2018

|  | Note | Un-audited September 30, 2018 | Audited December 31, 2017 |
| :---: | :---: | :---: | :---: |
|  |  | (Rupees '000) |  |
| EQUITY AND LIABILITIES |  |  |  |
| EQUITY |  |  |  |
| Share capital | 4 | 12,722,382 | 12,722,382 |
| Capital reserves |  | 160,000 | 160,000 |
| Revenue reserves | 5 | 16,877,365 | 16,176,474 |
| Surplus on remeasurement of investments available for sale to fair value - net of tax |  | 68,012 | 293,523 |
|  |  | 29,827,759 | 29,352,379 |
| NON - CURRENT LIABILITIES |  |  |  |
| Long term borrowings - secured | 6 | 10,876,125 | 15,571,491 |
| Deferred liabilities |  | 4,306,542 | 4,697,189 |
|  |  | 15,182,667 | 20,268,680 |
| CURRENT LIABILITIES |  |  |  |
| Trade and other payables | 7 | 52,199,479 | 38,781,144 |
| Mark-up and profit accrued |  | 389,907 | 190,707 |
| Short term borrowings - secured | 8 | 5,558,952 | 11,539,083 |
| Unpaid dividend |  | 1,781,134 | - |
| Unclaimed dividend |  | 438,698 | 437,291 |
| Current portion of long term borrowings - secured | 6 | 7,817,518 | 6,831,804 |
| Taxation |  | 3,325,810 | 1,229,780 |
|  |  | 71,511,498 | 59,009,809 |
| TOTAL EQUITY AND LIABILITIES |  | 116,521,924 | 108,630,868 |
| CONTINGENCIES AND COMMITMENTS | 9 |  |  |

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

## ASSETS

## NON - CURRENT ASSETS

Property, plant and equipment
Intangible assets
Long term investments
Long term loans and advances
Long term deposits and prepayments

## CURRENT ASSETS

Stores, spares and loose tools
Stock in trade
Trade debts
Loans and advances
Deposits and prepayments
Other receivables
Short term investments
Cash and bank balances

TOTAL ASSETS

| $\mathbf{2 1 , 6 7 6 , 1 8 7}$ | $22,312,363$ |  |
| ---: | ---: | ---: |
| $1,576,519$ | $1,585,018$ |  |
| $\mathbf{2 6 , 7 5 0 , 6 0 1}$ | $27,868,846$ |  |
| $\mathbf{1 , 0 9 9 , 0 8 1}$ | 965,959 |  |
| $\mathbf{1 4 , 7 4 7}$ |  | 13,896 |
| $\mathbf{5 1 , 1 1 7 , 1 3 5}$ | $52,746,082$ |  |


| $3,544,171$ |  |
| ---: | ---: |
| $\mathbf{1 6 , 0 1 4 , 9 5 3}$ |  |
| $\mathbf{3 , 4 2 9 , 2 6 5}$ | $3,496,117$ <br> 395,113 <br> $\mathbf{1 , 2 4 0 , 1 4 5}$ <br> $\mathbf{1 4 3 , 8 4 5}$ <br> $\mathbf{1 5 , 3 9 5 , 7 8 0}$ <br> $\mathbf{2 2 , 8 4 8 , 2 8 1}$ <br> $\mathbf{2 , 7 8 8 , 3 4 9}$ <br> $\mathbf{6 5 , 4 0 4 , 7 8 9}$ |
| $1,633,916$ |  |
| 77,792 |  |
|  | $13,964,851$ |
| $30,882,685$ |  |
| $1,712,725$ |  |
| $\mathbf{1 1 6 , 5 2 1 , 9 2 4}$ |  |
|  |  |



Chairman


Chief Executive


Director

Mr.
Chief Financial Officer

## 三

CONDENSED INTERIM STATEMENT OF PROFIT AND LOSS ACCOUNT (UN-AUDITED)
For the period ended September 30, 2018


The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.


Chairman


Chief Executive


Director

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CONDENSED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME (UN-AUDITED)
For the period ended September 30, 2018


The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Chairman


Chief Executive


Director


Chief Financial Officer

## CONDENSED INTERIM STATEMENT OF CASH FLOW (UN-AUDITED)

For the period ended September 30, 2018

CASH FLOWS FROM OPERATING ACTIVITIES

Cash generated from operations
Finance cost paid
Income tax paid
Subsidy received on sale of fertilizer

Net cash generated from operating activities

CASH FLOWS FROM INVESTING ACTIVITIES
Fixed capital expenditure
Proceeds from sale of property, plant and equipment
Investment in subsidiary company - FFF
Investment in associated company - TEL
Increase in other investments - net
Interest and profit received
Dividends received
Net cash used in investing activities

## CASH FLOWS FROM FINANCING ACTIVITIES

Long term financing:
Draw-downs
Repayments
Dividends paid
Net cash used in financing activities
Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of the period
Effect of exchange rate changes
Cash and cash equivalents at end of the period

## CASH AND CASH EQUIVALENTS

Cash and bank balances
Short term highly liquid investments
Short term borrowings


15 \begin{tabular}{|r|r}
$9,231,020$ \& \multicolumn{1}{c}{$4,727,967$} <br>

\hline | $(984,127)$ |
| ---: | ---: |
| $(3,487,617)$ |
| $1,844,383$ | \& \(\begin{array}{r}(1,619,410) <br>

(3,058,596) <br>
2,925,030 <br>
\hline\end{array}\) <br>
\hline $\begin{aligned}(2,627,361)\end{aligned}$ \& $\begin{array}{r}(1,752,976) \\
\hline 6,603,659\end{array}$ <br>
\hline
\end{tabular}





The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.


Chairman


Chief Executive


Director

Mu. ld
Chief Financial Officer

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) For the period ended September 30, 2018

Balance as at January 1, 2017


Total comprehensive income
Profit after taxation
Other comprehensive income - net of tax


Distribution to owners - recorded directly in equity
Final dividend 2016: Rs 2.75 per share
First interim dividend 2017: Rs 1.50 per share
Second interim dividend 2017: Rs 1.00 per share


| $(3,498,655)$ <br> $(1,908,357)$ <br> $(1,272,238)$ |  |
| :---: | :---: |
| $(6,679,250)$ | - <br> - <br> - <br> $(3,498,655)$ <br> $(1,908,357)$ <br> $(1,272,238)$ |
| $(6,679,250)$ |  |

Other changes in equity
Transfer to general reserve
Balance as at September 30, 2017
Balance as at January 1, 2018
Total comprehensive income
Profit after taxation
Other comprehensive income - net of tax


Distribution to owners - recorded directly in equity Final dividend 2017: Rs 3.00 per share First interim dividend 2018: Rs 1.75 per share Second interim dividend 2018: Rs 1.40 per share

Balance as at September 30, 2018


The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.


Chairman


Chief Executive


Director

Mu. los Chief Financial Officer

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the period ended September 30， 2018
1．Fauji Fertilizer Company Limited（the Company）is a public company incorporated in Pakistan under the Companies Act，1913，（now the Companies Act，2017）and its shares are quoted on the Pakistan Stock Exchange．The registered office of the Company is situated at 156，The Mall，Rawalpindi，Pakistan．The Company is domiciled in Rawalpindi．The principal activity of the Company is manufacturing，purchasing and marketing of fertilizers and chemicals，including investment in other fertilizer，chemical，cement，energy generation，food processing and banking operations．
2．These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting．The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of：
－International Accounting Standard（IAS）34，Interim Financial Reporting，issued by the International Accounting Standards Board（IASB）as notified under the Companies Act，2017；and
－Provisions of and directives issued under the Companies Act， 2017
Where the provisions of and directives issued under the Companies Act， 2017 differ with the requirements of IAS 34，the provisions of and directives issued under the Companies Act， 2017 have been followed．
The disclosures in these condensed interim financial statements do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements of the Company for the year ended December 31，2017．Comparative condensed interim statement of financial position is extracted from annual financial statements as at December 31， 2017 whereas comparative condensed interim statement of profit or loss，condensed interim statement of other comprehensive income， condensed interim statement of cash flows and condensed interim statement of changes in equity are extracted from un－audited condensed interim financial statements of the Company for the period ended September 30， 2017.

These condensed interim financial statements are un－audited and are being submitted to the members as required under Section 237 of the Companies Act， 2017 and the listing regulations of the Pakistan Stock Exchange．
3．The accounting policies，significant judgements made in the application of accounting policies，key sources of estimations，the methods of computation adopted in preparation of these condensed interim financial statements and financial risk management policy are the same as those applied in preparation of financial statements of the Company for the year ended December 31，2017，except for the following：
The newly enacted Companies Act， 2017 which has replaced the previous Companies Ordinance， 1984 has specified additional disclosures in the financial statements．These requirements are applicable to the Company＇s complete set of financial statements for the year ending December 31， 2018 and where applicable to the condensed interim financial statements．Accordingly，the Company has presented the required disclosures in these condensed interim financial statements and restated certain comparatives． However，there was no change in the reported amounts of profit or loss or the amounts presented in the statement of financial position．
4．SHARE CAPITAL
AUTHORISED SHARE CAPITAL
This represents $1,500,000,000$（2017：1，500，000，000）ordinary shares of Rs 10 each amounting to Rs 15，000，000 thousand（2017：Rs 15，000，000 thousand）．
ISSUED，SUBSCRIBED AND PAID UP CAPITAL

| Un－audited September 30， 2018 | $\begin{gathered} \text { Audited } \\ \text { December 31, } \\ 2017 \\ \hline \end{gathered}$ |  | Un－audited September 30， 2018 | $\begin{gathered} \text { Audited } \\ \text { December 31, } \\ 2017 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| （Number | shares） | Ordinary shares of Rs 10 each，issued for consideration in cash | （Rupees＇000） |  |
| 256，495，902 | 256，495，902 |  | 2，564，959 | 2，564，959 |
| 1，015，742，345 | 1，015，742，345 | Ordinary shares of Rs 10 each，issued as fully paid bonus shares | 10，157，423 | 10，157，423 |
| 1，272，238，247 | 1，272，238，247 |  | 12，722，382 | 12，722，382 |

4．1 Fauji Foundation held $44.35 \% ~(2017: 44.35 \%)$ ordinary shares of the Company at the period end．

| Un－audited <br> September 30， <br> 2018 | Audited <br> December 31， <br> 2017 |
| ---: | :---: | ---: |
| （Rupees＇000） |  |
|  |  |
| $8,802,360$ | $8,802,360$ |
| $8,075,005$ | $7,374,114$ |
| $16,877,365$ | $16,176,474$ |

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the period ended September 30, 2018

| Note | Un-audited September 30, 2018 | $\begin{gathered} \text { Audited } \\ \text { December 31, } \\ 2017 \end{gathered}$ |
| :---: | :---: | :---: |
|  | (Rupees '000) |  |
| 6.1 | 16,774,000 | 19,910,438 |
| 6.2 | 1,919,643 | 2,492,857 |
|  | 18,693,643 | 22,403,295 |
|  | $\begin{aligned} & 6,485,375 \\ & 1,332,143 \end{aligned}$ | $\begin{aligned} & 5,735,375 \\ & 1,096,429 \end{aligned}$ |
|  | 7,817,518 | 6,831,804 |
|  | 10,876,125 | 15,571,491 |
|  | 19,910,438 | 19,448,312 |
|  | - | 7,000,000 |
|  | $(3,136,438)$ | $(6,537,874)$ |
| 6.1.1 | 16,774,000 | 19,910,438 |

6.1.1 The borrowings are secured by way of hypothecation of Company's assets including plant, machinery, tools \& spares and other moveable properties including stocks and book debts, ranking pari passu with each other with $25 \%$ margin and lien over Pakistan Investment Bonds (PIBs) with $10 \%$ margin.

These carry mark-up ranging between 6 month KIBOR $+0.10 \%$ to $0.40 \%$ per annum and 3 month KIBOR $+0.15 \%$ to $0.40 \%$ per annum (2017: 6 month KIBOR $+0.10 \%$ to $0.40 \%$ per annum and 3 month KIBOR + $0.15 \%$ to $0.40 \%$ per annum) and are repayable up to December 2022 (2017: December 2022).

Note \begin{tabular}{cc}

| Un-audited |
| :---: |
| Spetember 30, |
| 2018 | \& | Audited |
| :---: |
| December 31, |
| 2017 | <br>

(Rupees '000)
\end{tabular}

6.2 Movement during the period / year is as follows:

Opening balance
Draw-downs during the period / year
Repayments during the period / year
Closing balance

| $2,492,857$ | $3,639,286$ |
| ---: | ---: |
| - | - |
| $(573,214)$ | $(1,146,429)$ |
| $1,919,643$ |  |

6.2.1 The borrowings are secured by way of hypothecation of Company's assets including plant, machinery, tools \& spares ranking pari passu with each other with $25 \%$ margin and lien over Pakistan Investment Bonds (PIBs), with nil margin.

These carry profit rates ranging between 6 month KIBOR + 0.05\% to $0.40 \%$ per annum ( $2017: 6$ month KIBOR $+0.05 \%$ to $0.40 \%$ per annum) and are repayable up to December 2020 (2017: December 2020).

## 7. TRADE AND OTHER PAYABLES

Trade and other payables mainly include Rs $37,188,584$ thousand (2017: Rs 22,944,401 thousand) on account of Gas Infrastructure Development Cess (GIDC).

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the period ended September 30， 2018

| Note | Un－audited <br> September 30， <br> 2018 |
| :--- | :--- | | Audited |
| :---: |
| December 31， |
| 2017 |

8．SHORT TERM BORROWINGS－SECURED
From conventional banks
8.1

From Islamic banks
$4,637,158$

921,794 | $11,039,083$ |
| ---: |
| 500,000 |
| $\mathbf{5 , 5 5 8 , 9 5 2}$ |

8．1 Short term borrowings are available from various banking companies under mark－up arrangements against facilities amounting to Rs 33.01 billion（2017：Rs 35.21 billion）which represent the aggregate all facility agreements between the Company and respective banks．The facilities have various maturity dates upto June 30， 2019.

The facilities are secured by pari passu／ranking hypothecation charges on assets of the Company besides lien over US \＄Pak Rupees Term Deposits／PIBs in certain cases．The per annum rates of mark－up range between 1 month KIBOR $+0.15 \%$ to $0.35 \%$ and 3 month KIBOR $+0.05 \%$ to $0.35 \%$（ $2017: 1$ month KIBOR $+0.15 \%$ to $0.35 \%$ and 3 month KIBOR $+0.03 \%$ to $0.50 \%$ ）．

8．2 Shariah compliant short term borrowings are available from various banking companies under profit arrangements against facilities amounting to Rs 3.57 billion（2017：Rs 3.50 billion）which represent the aggregate of all facility agreements between the Company and respective banks．The facilities have various maturity dates upto May 31， 2019.
The facilities are secured by ranking hypothecation charges on assets of the Company．The per annum rates of profit is 3 month KIBOR $+0.10 \%(2017: 3$ month $\mathrm{KIBOR}+0.07 \%$ to $0.10 \%)$ ．

| Un－audited <br> September 30， <br> 2018 | Audited <br> December 31， <br> 2017 |
| :---: | :---: |

（Rupees ‘000）

## 9．CONTINGENCIES AND COMMITMENTS

（a）Contingencies：
（i）Guarantees issued by banks on behalf of the Company
（ii）Claims against the Company and／or potential exposure not acknowledged as debt
（iii）The Competition Commission of Pakistan（CCP）had imposed a penalty of Rs 5.5 billion in 2013 on the Company for alleged unreasonable increase in urea prices，against which the Company had filed an appeal with the Competition Appellate Tribunal（Tribunal）．The Tribunal has set aside the penalty and remanded the case back to CCP with the direction to decide the case afresh under the guidelines provided by the Tribunal．The CCP however，has the option to contest the case before the Supreme Court but the Company continues to be confident of successfully contesting the unreasonable allegations at all appellate forums．

| Un－audited <br> September 30， <br> 2018 | Audited <br> December 31， <br> 2017 |
| :---: | :---: |

（b）Commitments in respect of：
（i）Capital expenditure
（ii）Purchase of fertilizer，stores，spares and other operational items
（iii）Investment in Fauji Fresh n Freeze Limited
（iv）Investment in Thar Energy Limited
（v）Rentals under lease agreements：
Premises
Vehicles

92，303

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the period ended September 30, 2018

| Note | Un-audited September 30, 2018 | Audited December 31, 2017 |
| :---: | :---: | :---: |
|  | (Rupees '000) |  |
| 10.1 | 22,312,363 | 21,232,732 |
|  | 983,414 | 3,275,533 |
|  | (153) | $(14,131)$ |
| 10.1 \& 10.2 | $(1,619,437)$ | (2,181,771) |
|  | 21,676,187 | 22,312,363 |

10.1 Additions in and depreciation on property, plant and equipment during the period ended September 30, 2017 were Rs $1,888,895$ thousand and Rs $1,625,859$ thousand respectively.

|  | Un-audited | Audited |
| :---: | :---: | :---: |
| Note | September 30, 2018 | December 31, 2017 |
|  | (Rup | '000) |

10.2 Depreciation charge has been allocated as follows:

Cost of sales
Distribution cost
Other expenses
Charged to FFBL under the Company Services Agreement
11. LONG TERM INVESTMENTS

Investment in subsidiary companies - at cost
FFC Energy Limited
Fauji Fresh n Freeze Limited

Investment in associated companies (Quoted) - at cost
Fauji Cement Company Limited
Fauji Fertilizer Bin Qasim Limited
Askari Bank Limited

Investment in associated company (Unquoted) - at cost
Thar Energy Limited
Investment in joint venture (Unquoted) - at cost
Pakistan Maroc Phosphore S.A., Morocco
Investments available for sale
Term Deposit Receipts - from conventional banks
Pakistan Investment Bonds

Less: Current portion shown under short term investments Investments available for sale
Term Deposit Receipts - from conventional banks
Pakistan Investment Bonds

| 1,556,039 | 2,093,416 |
| :---: | :---: |
| 50,747 | 70,233 |
| 1,544 | 1,850 |
| 11,107 | 16,272 |
| 1,619,437 | 2,181,771 |
| 2,438,250 | 2,438,250 |
| 4,835,500 | 3,195,500 |
| 7,273,750 | 5,633,750 |
| 1,500,000 | 1,500,000 |
| 4,658,919 | 4,658,919 |
| 10,461,921 | 10,461,921 |
| 16,620,840 | 16,620,840 |
| 1,250,400 | - |
| 705,925 | 705,925 |
| 114,624 | 108,894 |
| 4,904,160 | 6,912,055 |
| 5,018,784 | 7,020,949 |
| 30,869,699 | 29,981,464 |
| 33,419 | 28,834 |
| 4,085,679 | 2,083,784 |
| 4,119,098 | 2,112,618 |
| 26,750,601 | 27,868,846 |

12. OTHER RECEIVABLES

Other receivables include Rs $7,319,878$ thousand (2017: Rs $6,763,903$ thousand) on account of subsidy receivable and Rs $7,967,851$ thousand (2017: Rs $5,210,457$ thousand) on account of sales tax receivable from the Government.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
For the period ended September 30, 2018

- Note $\quad \frac{$\begin{tabular}{c}
Un-audited <br>
September 30, <br>
2018

}{$\left(\text { Rupees }{ }^{\circ} 000\right)$} 


| Audited |
| :---: |
| December 31, |
| 2017 | <br>

\end{tabular}

13. SHORT TERM INVESTMENTS
Loans and receivables - Conventional investments
Term deposits with banks and financial institutions
Local currency
Foreign currency
Investments at fair value through profit or loss
Conventional investments
Shariah compliant investments
Current maturity of long term investments
Investments available for sale

For the quarter ended
September 30, September 30, 2017 (Rupees '000)

| 19,572,221 | 15,325,030 |
| :---: | :---: |
| - | 1,784,551 |
| 8,399,041 | 12,894,702 |
| 27,971,262 | 30,004,283 |
| $(560,010)$ | (1,277,913) |
| - | $(1,137,648)$ |
| $(560,010)$ | $(2,415,561)$ |
| 27,411,252 | 27,588,722 |

15. CASH GENERATED FROM OPERATIONS

Profit before taxation
Adjustments for:
Depreciation
Amortization
Provision for slow moving spares
Finance cost
Gain on disposal of property, plant and equipment
Interest and profit on loans, deposits and investments
Exchange (gain) / loss - net
Gain on re-measurement of investments at fair value through profit or loss
Dividend income
Subsidy on sale of fertilizer

## Changes in:

Stores, spares and loose tools
Stock in trade
Trade debts
Loans and advances
Deposits and prepayments
Other receivables
Trade and other payables

Changes in long term loans and advances
Changes in long term deposits and prepayments

| 6,100,000 | 26,000,000 |
| :---: | :---: |
| 1,759,685 | 1,530,343 |
| 7,859,685 | 27,530,343 |
| 10,668,782 | 1,038,628 |
| 200,716 | 201,096 |
| 10,869,498 | 1,239,724 |
| 4,119,098 | 2,112,618 |
| 22,848,281 | 30,882,685 |

For the period ended
September 30, September 30, 2017
(Rupees '000)

| 53,756,853 | 44,755,140 |
| :---: | :---: |
| - | 2,153,159 |
| 19,633,989 | 17,453,740 |
| 73,390,842 | 64,362,039 |
| $(2,666,491)$ | $(3,547,799)$ |
| $(47,023)$ | $(3,064,214)$ |
| $(2,713,514)$ | $(6,612,013)$ |
| 70,677,328 | 57,750,026 |


| 13,718,157 | 9,188,528 |
| :---: | :---: |
| 1,608,330 | 1,615,260 |
| 9,649 | 7,574 |
| 25,811 | 34,029 |
| 1,183,327 | 1,893,401 |
| $(8,772)$ | $(2,357)$ |
| $(1,056,455)$ | $(783,018)$ |
| $(195,829)$ | 14,876 |
| $(281,577)$ | $(9,003)$ |
| $(799,470)$ | $(1,235,281)$ |
| $(2,400,358)$ | $(4,977,308)$ |
| $(1,915,344)$ | $(3,441,827)$ |
| 11,802,813 | 5,746,701 |
| $(73,865)$ | (259,618) |
| $(15,619,840)$ | $(7,197,197)$ |
| 292,322 | $(7,247,640)$ |
| 393,771 | $(944,016)$ |
| $(66,053)$ | $(78,164)$ |
| $(782,490)$ | $(4,140,440)$ |
| 13,418,335 | 18,892,697 |
| $(2,437,820)$ | $(974,378)$ |
| $(133,122)$ | $(44,965)$ |
| (851) | 609 |
| 9,231,020 | 4,727,967 |

## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

## For the period ended September 30, 2018

16. FINANCIAL INSTRUMENTS

## Fair value of Financial Instruments

Fair value is the amount that would be received on sale of an asset or paid on transfer of a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Company is current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis

IFRS 13, 'Fair Value Measurements' requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. prices) or indirectly (i.e. derived from prices)
Level 3 : inputs for the asset or liability that are not based on observable market data (unobservable inputs)
16.1 Financial instruments by category

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)
FOR THE PERIOD ENDED SEPTEMBER 30, 2018

| Carrying Amount |  |  |  |  | Fair Value |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and receivables | Available for sale investments | Fair value through profit or loss | Other financial assets I liabilities (Rupees ' 00 | Total | Level 1 | Level 2 | Level 3 | Total |
| $\begin{array}{r} 1,099,081 \\ 12,378 \end{array}$ | 81,205 | - | $\stackrel{\square}{-}$ | 81,205 $1,099,081$ 12,378 | : | $\stackrel{\square}{-}$ | - | - |
| 3,429,265 |  | - | - | 3,429,265 | - | - | - | - |
| 1,037,003 |  | - |  | 1,037,003 | - | - | - | - |
| 7,063,075 |  | - |  | 7,063,075 |  | - | - |  |
| 7,859,685 | 33,419 | . | - | 7,893,104 | - | . | . | - |
| 2,788,349 | - | . | - | 2,788,349 | . | . | - | . |
| 23,289,780 | 114,624 | - | - | 23,404,404 | - | - | - | - |
| - | 818,481 |  | - | 818,481 | - | 818,481 | - | 818,481 |
| - | 4,085,679 | 10,869,498 | - | 14,955,177 | 10,869,498 | 4,085,679 | - | 14,955,177 |
| - | 4,904,160 | 10,869,498 | - | 15,773,658 | 10,869,498 | 4,904,160 | - | 15,773,658 |
| 23,289,780 | 5,018,784 | 10,869,498 | - | 39,178,062 | 10,869,498 | 4,904,160 | - | 15,773,658 |
| - | - | - | 10,876,125 | 10,876,125 | - | - | - | - |
| - | - | - | 47,459,216 | 47,459,216 | - | - | - | - |
| - | - | - | 389,907 | 389,907 | - | - | - | - |
| - | - | - | 5,558,952 | 5,558,952 | - | - | - | - |
| - | - | - | 1,781,134 | 1,781,134 | - | - | - | - |
| - | - | - | 438,698 | 438,698 | - | - | - | $\cdot$ |
| - | - | - | 7,817,518 | 7,817,518 | - | - | - | - |
| - | - | - | 74,321,550 | 74,321,550 | - | - | - | - |

## September 30, 2018

Financial assets not measured at fair value Non - current assets Long term investments Long term loans and advances Long term depos

Current assets Loans and advances

Deposits Other receivables
Short term investments Cash and bank balances Short term investments Non - current assets Long term investments Short term investment

Financial liabilities not measured at fair value Non - current liabilities Long term borrowings - secured Trade and other payables Trade and other payables
Mark-up and profit accrued Short term borrowings - secured Unpaid dividend

Current portion of long term borrowings - secured

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (AUDITED)
FOR THE PERIOD ENDED SEPTEMBER 30, 2018


## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2018

| September 30, | September 30, |
| :---: | :---: |
| 2018 | 2017 |

(Rupees '000)

## 17. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Significant transactions and balances with the related parties are as follows:
Transactions and balances with subsidiary companies

Guarantee against loan of subsidiary company - FFF
Investment in subsidiary company - FFF
Dividend receivable *
Balances receivable - unsecured *
Transactions and balances with associated undertakings / joint ventures / companies due to common ownership

Investment in associated company - TEL
Expenses charged on account of marketing
of fertilizer on behalf of associated company - FFBL
Commission on sale of products
Payments under consignment account
Purchase of gas as feed and fuel stock
Sale of fertilizers
Donations
Dividend income
Dividend paid
Others
Dividend receivable *
Short term investment *
Long term investments *
Short term borrowing *
Running finance *
Balances receivable - unsecured *
Balances payable - unsecured *
Key management personnel - Restated
Remuneration including benefits and perquisites of chief executive and other executives. No. of persons 2018: 1 and 341 (2017: 1 and 342) respectively.

Contribution and balances with staff retirement funds
Employees' Provident Fund Trust

Employees' Pension Fund Trust
Employees' Funds as Dividend on equity holding of 0.15\% (2017: 0.12\%)

2,961,910
2,850,652

| $2,961,910$ | $2,850,652$ |
| ---: | ---: |
|  |  |
| 323,333 | 312,379 |
| 168,507 | 118,014 |
| 154,914 | 89,283 |

$(323,583)$
2,004,167
200,000
500,000
1,312,959

603,053
15,385
28,147,460
14,979,552
641
65,095
1,235,281
2,962,247
16,882

500,000
108,894
694,857
133,819
45,352
42,063,982 $24,596,243$

5,451
$(397,886)$
$(362,311)$

[^0]NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2018
18. POST BALANCE SHEET EVENT

The Board of Directors of the Company in its meeting held on October 26, 2018 proposed third interim dividend of Rs 1.80 per share.
19. GENERAL
19.1 Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.
19.2 These condensed interim financial statements have been authorized for issue by the Board of Directors of the Company on October 26, 2018.

Chairman
Chief Executive
Me.
les
Director

# BREC <br> Condensed Interim Consolidated Financial Statements 

## ERIC

CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION
As at September 30, 2018


EQUITY AND LIABILITIES

EQUITY
Share capital
Capital reserves
Revenue reserves
(Deficit) / surplus on remeasurement of investments available for sale to fair value - net of tax

Share in revaluation reserve of associates - net
NON - CURRENT LIABILITIES
Long term borrowings - secured
Deferred liabilities
Liability against assets subject to finance lease

## CURRENT LIABILITIES

Trade and other payables
Mark-up and profit accrued
Short term borrowings - secured
Unpaid dividend
Unclaimed dividend
Current portion of long term borrowings - secured
Current portion of land lease liability
Taxation

TOTAL EQUITY AND LIABILITIES

| 4 | 12,722,382 | 12,722,382 |
| :---: | :---: | :---: |
|  | 3,010,974 | 2,101,184 |
| 5 | 37,156,229 | 35,360,005 |
|  | $(326,988)$ | 934,733 |
|  | 52,562,597 | 51,118,304 |
|  | 848,685 | 759,892 |
| 6 | 15,669,551 | 21,162,157 |
|  | 5,791,358 | 5,973,370 |
|  | 8,111 | 8,440 |
|  | 21,469,020 | 27,143,967 |
| 7 | 52,637,369 | 39,288,679 |
|  | 535,660 | 216,140 |
| 8 | 6,398,952 | 11,939,083 |
|  | 1,781,134 | - |
|  | 438,698 | 437,291 |
| 6 | 9,408,078 | 8,633,497 |
|  | 2,566 | 2,566 |
|  | 3,326,680 | 1,230,841 |
|  | 74,529,137 | 61,748,097 |
|  | 149,409,439 | 140,770,260 |

CONTINGENCIES AND COMMITMENTS
9

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.


## ASSETS

NON - CURRENT ASSETS


Chairman


Chief Executive


Director


Chief Financial Officer

CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT AND LOSS ACCOUNT (UN-AUDITED) For the period ended September 30, 2018


The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.


Chairman


Chief Executive


Director

Mu. ld
Chief Financial Officer

CONDENSED INTERIM CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME (UNAUDITED) For the period ended September 30, 2018


The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.


Chairman


Chief Executive


Cher ${ }^{2}$ Director


Chief Financial Officer

## CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOW (UN-AUDITED)

For the period ended September 30, 2018

$N \frac{\text { Note }}{$|  September 30,  |
| :---: |
| 2018 |}$\frac{$|  September 30,  |
| :--- |
|  (Rupees $\left.{ }^{\prime} 000\right)$ |}{2017}

CASH FLOWS FROM OPERATING ACTIVITIES
Cash generated from operations
Finance cost paid
Income tax paid
Subsidy received on sale of fertilizer

Net cash generated from operating activities

CASH FLOWS FROM INVESTING ACTIVITIES
Fixed capital expenditure
Proceeds from sale of property, plant and equipment
Investment in associated company - TEL
Decrease in investments - net
Interest and profit received
Dividend received
Net cash used in investing activities

## CASH FLOWS FROM FINANCING ACTIVITIES

Long term financing:
Draw-downs
Repayments
Dividends paid
Net cash used in financing activities
Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of the period
Effect of exchange rate changes
Cash and cash equivalents at end of the period

## CASH AND CASH EQUIVALENTS

Cash and bank balances
Short term highly liquid investments
Short term borrowings - secured


| - <br> $(4,739,730)$ | $4,000,000$ <br> $(4,335,372)$ <br> $(6,041,725)$ |
| ---: | ---: |
| $(5,912,434)$ |  |$|$

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.


Chairman


Chief Executive


Director

Mr.


Chief Financial Officer

|  | Share capital | Capital reserves |  |  |  | Revenue reserves |  | Surplus on remeasurement of available for sale investments to fair value | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Share } \\ \text { premium } \\ \hline \end{gathered}$ | Capital redemption reserve | Translation reserve | Statutory reserve | General reserves | $\begin{gathered} \begin{array}{c} \text { Unappropriated } \\ \text { profit } \end{array} \\ \hline \end{gathered}$ |  |  |
|  |  |  |  |  | (Rupees '00) |  |  |  |  |
| Balance as at January 1, 2017 | 12,722,382 | 40,000 | 120,000 | 251,153 | 985,519 | 6,802,360 | 27,069,130 | 2,726,211 | 50,716,755 |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |
| Profit after taxation | - | - |  |  | - | - | 6,807,951 | - | 6,807,951 |
| Other comprehensive income - net of tax | - | - | - | $(39,422)$ | - | - | $(20,039)$ | $(651,513)$ | $(710,974)$ |
|  | - | - | - | $(39,422)$ | - | - | 6,787,912 | $(651,513)$ | 6,096,977 |
| Distribution to owners - recorded directly in equity |  |  |  |  |  |  |  |  |  |
| Final dividend 2016: Rs 2.75 per share | - | - | - | - | - | - | (3,498,655) | - | $(3,498,655)$ |
| First interim dividend 2017: Rs 1.50 per share | - | - | - | - | - | - | $(1,908,357)$ | - | $(1,908,357)$ |
| Second interim dividend 2017: Rs 1.00 per share | - | . | - | - | - | - | $(1,272,238)$ | - | $(1,272,238)$ |
|  | - | - | - | - | - | - | $(6,679,250)$ | - | $(6,679,250)$ |
| Other changes in equity |  |  |  |  |  |  |  |  |  |
| Transfer to general reserve | - | - | - | - | - | 2,000,000 | (2,000,000) | - | - |
| Transfer to statutory reserve | - | - | - | - | 466,413 | - | (466,413) | - |  |
|  | - | $\cdot$ | - | $\cdot$ | 466,413 | 2,000,000 | (2,466,413) | - | $\cdot$ |
| Balance as at September 30, 2017 | $\underline{ }$ | 40,000 | 120,000 | 211,731 | $\xlongequal{1,451,932}$ | 8,802,360 | 24,711,379 | 2,074,698 | 50,134,482 |
| Balance as at January 1, 2018 | 12,722,382 | 40,000 | 120,000 | 372,893 | 1,568,291 | 8,802,360 | 26,557,645 | 934,733 | 51,118,304 |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |
| Profit after taxation | - | - | - | $\cdot$ | - | - | 10,028,448 | $\cdot$ | 10,028,448 |
| Other comprehensive income - net of tax | - | . | - | 504,292 | . | . | $(2,460)$ | $(1,261,721)$ | $(759,889)$ |
|  | $\cdot$ | - | - | 504,292 | $\cdot$ | - | 10,025,988 | $(1,261,721)$ | 9,268,559 |
| Distribution to owners - recorded directly in equity |  |  |  |  |  |  |  |  |  |
| Final dividend 2017: Rs 3.00 per share | $\cdot$ | - | - | - | - | $\cdot$ | (3,816,715) | - | (3,816,715) |
| First interim dividend 2018: Rs 1.75 per share | - | - | - | - | - | - | $(2,226,417)$ | - | $(2,226,417)$ |
| Second interim dividend 2018: Rs 1.40 per share | - | - | . | . | . | - | $(1,781,134)$ | - | $(1,781,134)$ |
|  | - | - | - | - | - | - | $(7,824,266)$ | - | $(7,824,266)$ |
| Other changes in equity |  |  |  |  |  |  |  |  |  |
| Transfer to general reserve |  | - |  | - | $\cdot$ | - | $\cdot$ | - | $\cdot$ |
| Transfer to statutory reserve | - | - | - | - | 405,498 | - | $(405,498)$ | - | . |
|  | - | - | - | - | 405,498 | - | $(405,498)$ | - | - |
| Balance as at September 30, 2018 | $\underline{\text { 12,722,382 }}$ | 40,000 | 120,000 | 877,185 | 1,973,789 | 8,802,360 | 28,353,869 | $(326,988)$ | 52,562,597 |



Chairman


Chief Executive


Director

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the period ended September 30, 2018

1. Fauji Fertilizer Company Limited (the Group) comprises of Fauij Fertilizer Company Limited (FFC / parent company) and its subsidiaries, FFC Energy Limited (FFCEL) and Fauji Fresh n Freeze (FFF). These companies are incorporated in Pakistan as public limited companies. The shares of FFC are quoted on Pakistan Stock Exchange.
The principal activity of FFC is manufacturing, purchasing and marketing of fertilizers and chemicals, including investment in other fertilizer, chemical, cement and banking operations. FFCEL has setup a 49.5 MW wind energy power project. FFF will principally be engaged in the business of processing fresh, frozen fruit, vegetables, fresh meat, frozen cooked and semi cooked food.
2. These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34 , the provisions of and directives issued under the Companies Act, 2017 have been followed.

The applicable framework for banks also includes the Banking Companies Ordinance 1962 and the provisions of and directives issued by the State Bank of Pakistan.

The disclosures in these condensed interim financial statements do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements of the Group for the year ended December 31, 2017. Comparative figures of condensed interim statement of financial position is extracted from audited financial statements as at December 31, 2017 whereas comparative figures of condensed interim statement of profit or loss account, condensed interim statement of other comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are extracted from un-audited condensed interim financial statements of the Group for the period ended September 30, 2017.
These condensed interim financial statements are un-audited and are being submitted to the members as required under Section 237 of the Companies Act, 2017 and the listing regulations of the Pakistan Stock Exchange.
3. The accounting policies, significant judgements made in the application of accounting policies, key sources of estimations, the methods of computation adopted in preparation of these condensed interim financial statements and financial risk management policy are the same as those applied in preparation of financial statements of the Group for the year ended December 31, 2017, except for the following:
The newly enacted Companies Act, 2017 which has replaced the previous Companies Ordinance, 1984 has specified additional disclosures in the financial statements. These requirements are applicable to the Group's complete set of financial statements for the year ending December 31, 2018 and where applicable to the condensed interim financial statements. Accordingly the Group has presented the required disclosures in these condensed interim financial statements and restated certain comparatives. However, there was no change in the reported amounts of profit or loss or the amounts presented in the statement of financial position.

## 4. SHARE CAPITAL

## AUTHORISED SHARE CAPITAL

This represents $1,500,000,000$ (2017: 1,500,000,000) ordinary shares of Rs 10 each amounting to Rs $15,000,000$ thousand (2017: Rs 15,000,000 thousand).

ISSUED, SUBSCRIBED AND PAID UP CAPITAL

| Un-audited <br> September 30, | Audited <br> December 31, | Un-audited <br> September 30, | Audited <br> December 31, |
| :---: | :---: | :---: | :---: |
| 2018 | 2017 | 2018 | 2017 |

(Number of shares)
(Rupees '000)

| 256,495,902 | 256,495,902 | Ordinary shares of Rs. 10 each, issued for consideration in cash. | 2,564,959 | 2,564,959 |
| :---: | :---: | :---: | :---: | :---: |
| 1,015,742,345 | 1,015,742,345 | Ordinary shares of Rs. 10 each issued as fully paid bonus shares. | 10,157,423 | 10,157,423 |
| 1,272,238,247 | 1,272,238,247 |  | 12,722,382 | 12,722,382 |

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the period ended September 30, 2018

|  | Un-audited <br> September 30, | Audited <br> December 31, <br> Note |
| :---: | :---: | :---: |
|  | 2018 | 2017 |

(Rupees '000)

## 5. REVENUE RESERVES

General reserve
Unappropriated profit
6. LONG TERM BORROWINGS - SECURED

From conventional banks
Fauji Fertilizer Company Limited
FFC Energy Limited
Fauji Fresh n Freeze Limited
From Islamic banks
Fauji Fertilizer Company Limited
6.4

Less: Current portion shown under current liabilities
From conventional banks
From Islamic banks
6.1 Movement during the period / year is as follows:

Opening balance
Draw-downs during the period / year
Repayments during the period / year
Closing balance
6.2 Movement during the period / year is as follows:

Opening balance
Draw-downs during the period / year
Repayments during the period / year

Less: Transaction cost
Initial transaction cost
Amortized during the period / year

Closing balance
6.3 Movement during the period / year is as follows:

Opening balance
Draw-downs during the period / year
Repayments during the period / year

Less: Transaction cost
Initial transaction cost
Amortized during the period / year

Closing balance
6.4 Movement during the period / year is as follows:

Opening balance
Draw-downs during the period / year
Repayments during the period / year
Closing balance

| $8,802,360$ |
| ---: |
| $28,353,869$ |
| $\mathbf{3 7 , 1 5 6 , 2 2 9}$ |


|  |  |
| ---: | ---: |
| $16,774,000$ | $19,910,438$ |
| $5,694,178$ | $6,154,901$ |
| 689,808 | $1,237,458$ |
|  |  |
| $\mathbf{1 , 9 1 9}, 643$ | $2,492,857$ |
| $25,077,629$ | $29,795,654$ |


| $\mathbf{8 , 0 7 5 , 9 3 5}$ |  |
| ---: | ---: |
| $\mathbf{1 , 3 3 2 , 1 4 3}$ | $7,537,068$ <br> $1,096,429$ |
| $\mathbf{9 , 4 0 8 , 0 7 8}$ | $8,633,497$ |
| $\mathbf{1 5 , 6 6 9 , 5 5 1}$ | $21,162,157$ |


| 19,910,438 | 19,448,312 |
| :---: | :---: |
| - | 7,000,000 |
| $(3,136,438)$ | $(6,537,874)$ |
| 16,774,000 | 19,910,438 |
| 6,154,901 | 6,981,494 |
|  |  |
| $(481,828)$ | $(858,914)$ |
| 5,673,073 | 6,122,580 |


| $21,105$ | 32,321 |
| :---: | :---: |
| 21,105 | 32,321 |
| 5,694,178 | 6,154,901 |
| 1,237,458 | 1,908,350 |
| - |  |
| $(548,250)$ | $(671,625)$ |
| 689,208 | 1,236,725 |


| $\mathbf{-}$ |  |
| ---: | ---: |
| $\mathbf{6 0 0}$ | - <br> 733 |
| $\mathbf{6 0 0}$ | 733 |
| $\mathbf{6 8 9 , 8 0 8}$ | $1,237,458$ |
| $\mathbf{2 , 4 9 2 , 8 5 7}$ | $3,639,286$ <br> - <br> $(573,214)$ |
| $\mathbf{1 , 9 1 9 , 6 4 3}$ | $2,492,857$ |

7. TRADE AND OTHER PAYABLES

Trade and other payables mainly include Rs 37,188,584 thousand (2017: Rs 22,944,401 thousand) on account of Gas Infrastructure Development Cess (GIDC).

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the period ended September 30, 2018

| $\begin{gathered} \text { Un-audited } \\ \text { September 30, } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Audited } \\ \text { December 31, } \\ 2017 \\ \hline \end{gathered}$ |
| :---: | :---: |
| (Rupees '000) |  |
| 5,477,158 | 11,439,083 |
| 921,794 | 500,000 |
| 6,398,952 | 11,939,083 |
| 16,834 | 16,668 |
| 50,696 | 50,696 |
| 42,665,872 | 35,703,594 |
| 100,597 | 272,518 |
| 167,181,861 | 136,769,301 |

8. SHORT TERM BORROWINGS - SECURED

From conventional banks
From Islamic banks
9. CONTINGENCIES AND COMMITMENTS
(a) Contingencies:
(i) Guarantees issued by banks on behalf of the Group companies
(ii) Claims against FFC and/or potential exposure not acknowledged as debt
(iii) Group's share of contingencies in Fauji Fertilizer Bin Qasim Limited
(iv) Group's share of contingencies in Fauji Cement Company Limited as at June 30, 2018 (2017: September 30, 2017)
(v) Group's share of contingencies in Askari Bank Limited as at June 30, 2018 (2017: September 30, 2017)

167,181,861
136,769,301
(vi) The Competition Commission of Pakistan (CCP) had imposed a penalty of Rs 5.5 billion in 2013 on FFC for alleged unreasonable increase in urea prices, against which FFC had filed an appeal with the Competition Appellate Tribunal (Tribunal). The Tribunal has set aside the penalty and remanded the case back to CCP with the direction to decide the case afresh under the guidelines provided by the Tribunal. The CCP however, has the option to contest the case before the Supreme Court but the Company continues to be confident of successfully contesting the unreasonable allegations at all appellate forums.

|  | Un-audited <br> September 30, | Audited <br> December 31, |
| :---: | :---: | :---: |
| Note | 2018 | 2017 |

(b) Commitments in respect of:
(i) Capital expenditure $\quad 420,813 \quad$ 2,498,658
(ii) Purchase of fertilizer, stores, spares and other operational items
(iii) Investment in Thar Energy Limited
(iv) Group's share of commitments of PMP as at June 30, 2018
(2017: September 30, 2017)
(Rupees '000)

Rentals under lease agreements:

Premises
Vehicles
10. PROPERTY PLANT AND EQUIPMENT

Opening written down value
Additions during the period / year
Written down value of disposals / adjustments
Depreciation during the period / year

5,401,877 2,821,573
3,514,700

8,702 17,133

| $\mathbf{3 0 9}, 759$ |
| ---: |
| 92,303 |$\quad 364,085$

92,303 83,674

|  | $34,351,610$ | $34,295,455$ |
| ---: | ---: | ---: |
| 10.1 | $1,047,678$ | $3,399,664$ |
|  | $(5,809)$ | $(286,357)$ |
| $10.1 \& 10.2$ | $(\mathbf{2 , 2 8 0 , 3 2 3 )}$ | $(3,057,152)$ |
|  | $33,113,156$ | $34,351,610$ |

10.1 Additions in and depreciation on property, plant and equipment during the period ended September 30, 2017 were Rs 1,965,762 thousand and Rs 2,279,520 thousand respectively.

| Un-audited <br> September 30, <br> 2018 | Audited <br> December 31, <br> (Rupees |
| :---: | :---: |
|  | $\left.\frac{2017}{} \mathbf{0 0 0}\right)$ |

10.2 Depreciation charge has been allocated as follows:

Cost of sales
Distribution cost
Other expenses
Charged to FFBL under the Company Services Agreement

| $2,216,507$ | $2,959,733$ |
| ---: | ---: |
| 51,165 | 79,297 |
| $\mathbf{1 , 5 4 4}$ | 1,850 |
| $\mathbf{1 1 , 1 0 7}$ | 16,272 |
| $\mathbf{2 , 2 8 0 , 3 2 3}$ | $3,057,152$ |

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the period ended September 30, 2018
Note

| Un-audited |
| :---: |
| September 30, |
| 2018 | | Audited |
| :---: |
| December 31, |
| (Rupees |

11. LONG TERM INVESTMENTS

Equity accounted investments
Other long term investments

11.1 Equity accounted investments

Investment in associated companies - under equity method
Fauji Fertilizer Bin Qasim Limited
Balance at the beginning
Share of profit for the period / year
Share of OCI for the period / year
Dividend received

## Askari Bank Limited

Balance at the beginning
Share of profit for the period / year
Share of OCl for the period / year
Dividend received


Fauji Cement Company Limited
Balance at the beginning
Share of profit for the period / year
Dividend received

## Thar Energy Limited

Investment during the period
Share of loss for the period / year


Investment in joint venture - under equity method
Pakistan Maroc Phosphore S.A., Morocco
Balance at the beginning
Share of profit for the period / year
Gain on translation of net assets
Dividend received

| $\mathbf{2 , 0 4 5 , 1 8 4}$ |  |
| ---: | ---: |
| $\mathbf{4 7 , 2 7 2}$ |  |
| $\mathbf{1 9 7 , 7 4 4}$ |  |
| $\mathbf{( 2 6 2 , 5 5 1 )}$ | $1,860,912$ <br> 220,728 <br> 70,174 <br> $(106,630)$ <br> $\mathbf{2 , 0 2 7 , 6 4 9}$ <br> $\mathbf{4 2 , 6 9 2 , 5 5 4}$ |

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the period ended September 30, 2018

Note $\frac{$\begin{tabular}{c}
Un-audited <br>
September 30, <br>
2018

}{$\text { (Rupees } 000)$} 

Audited <br>
(ecember 31, <br>
2017
\end{tabular},

11.2 Other long term investments

Investment available for sale
Term Deposit Receipts - from conventional banks
Pakistan Investment Bonds

|  | $\begin{array}{r} \hline 114,624 \\ 4,904,160 \end{array}$ | $\begin{array}{r} \hline 108,894 \\ 6,912,055 \end{array}$ |
| :---: | :---: | :---: |
|  | 5,018,784 | 7,020,949 |
|  | 33,419 | 28,834 |
|  | 4,085,679 | 2,083,784 |
| 13 | 4,119,098 | 2,112,618 |
|  | 899,686 | 4,908,331 |

Less: Current portion shown under short term investments
Investments available for sale
Term Deposit Receipts
Pakistan Investment Bonds
12. OTHER RECEIVABLES

Other receivables include Rs $7,319,878$ thousand (2017: Rs $6,763,903$ thousand) on account of subsidy receivable and Rs $8,210,225$ thousand (2017: Rs $5,210,457$ thousand) on account of sales tax receivable from the Government.

| Note | Un-audited <br> September 30, <br> 2018 |
| :--- | :--- |
| (Rupees '000) | Audited <br> December 31, <br> 2017 |
|  |  |

13. SHORT TERM INVESTMENTS

Loans \& receivables - conventional investments
Term deposits with banks and financial institutions

Local currency
Foreign currency

Investments at fair value through profit or loss
Conventional investments
Shariah compliant investments
Current maturity of long term investments
Investments available for sale

| $7,433,000$ | $26,775,000$ |  |
| ---: | ---: | ---: |
|  | $\mathbf{1 , 7 5 9 , 6 8 5}$ | $1,530,343$ |
|  |  |  |
|  | $\mathbf{1 0 , 6 6 8 , 7 8 2}$ | $1,038,628$ |
|  | $\mathbf{2 0 0 , 7 1 6}$ | 201,096 |
| 11 | $\mathbf{4 , 1 1 9 , 0 9 8}$ | $2,112,618$ |

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the period ended September 30, 2018

| For the quarter ended |  | For the period ended |  |
| :---: | :---: | :---: | :---: |
| September 30, 2018 | September 30, 2017 | September 30, 2018 | September 30, 2017 |
| Rup |  |  | 000) |

14. SALES

Fertilizer
Power
Food

| 27,411,252 | 27,588,722 | 70,677,328 | 57,750,026 |
| :---: | :---: | :---: | :---: |
| 1,006,860 | 949,683 | 2,325,010 | 2,253,942 |
| 250,109 | 214,899 | 724,219 | 347,622 |
| 28,668,221 | 28,753,304 | 73,726,557 | 60,351,590 |

15. SEGMENT INFORMATION

The detail of utilization of the Company assets by the segments as well as related liabilities is as follows:

Fertilizer $\xlongequal{$|  Reportable segments  |
| :---: |
|  Power  |$\frac{\text { Food }}{}} \xlongequal{\text { Total }}$

September 30, 2018 (Un-audited)
Assets
Segment assets (Total)
Equity accounted investees

| $90,139,910$ | $12,425,288$ | $4,151,687$ | $106,716,885$ |
| ---: | ---: | :---: | ---: |
| $42,692,554$ | - | - | $42,692,554$ |
|  |  |  |  |
| $87,378,466$ | $6,283,289$ | $2,336,402$ | $95,998,157$ |
| 983,414 | 30,943 | 33,321 | $1,047,678$ |
| $1,619,437$ | 445,337 | 215,549 | $\mathbf{2 , 2 8 0 , 3 2 3}$ |

December 31, 2017 (Audited)

## Assets

| Segment assets (Total) | $84,220,721$ | $12,096,205$ | $3,696,359$ | $\mathbf{1 0 0 , 0 1 3 , 2 8 5}$ |
| :--- | ---: | :---: | ---: | :---: |
| Equity accounted investees | $40,756,975$ | - | - | $40,756,975$ |
| Liabilities |  |  |  |  |
| Segment liabilities (Total) | $78,741,872$ | $7,187,161$ | $2,963,031$ | $88,892,064$ |
| Capital expenditure | $3,275,533$ | 56,344 | 67,787 | $3,399,664$ |
| Depreciation | $2,181,771$ | 594,511 | 280,870 | $3,057,152$ |

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)
For the period ended September 30, 2018

| September 30, <br> 2018 | September 30, <br> 2017 |
| :---: | :---: |

(Rupees ‘000)
16. CASH GENERATED FROM OPERATIONS

| Net profit before taxation | 15,245,780 | 10,385,187 |
| :---: | :---: | :---: |
| Adjustments for: |  |  |
| Depreciation | 2,269,216 | 2,268,921 |
| Amortization | 10,477 | 7,574 |
| Amortization of transaction cost | 21,705 | 24,692 |
| Provision for slow moving spares | 25,811 | 34,029 |
| Reversal of provision for stock in trade | $(1,809)$ | - |
| Finance cost | 1,656,711 | 2,522,336 |
| Gain on sale of property, plant and equipment | $(8,876)$ | $(2,357)$ |
| Income on loans, deposits and investments | $(1,066,436)$ | $(837,673)$ |
| Share of profit of associated companies and joint ventures | $(1,915,117)$ | $(2,067,235)$ |
| Exchange (gain) / loss - net | $(195,829)$ | 14,876 |
| Gain on remeasurement of investments at fair value through profit or loss | $(281,577)$ | $(9,003)$ |
| Subsidy on sale of fertilizer | $(2,400,358)$ | $(4,977,308)$ |
|  | $(1,886,082)$ | $(3,021,148)$ |
|  | 13,359,698 | 7,364,039 |
| Changes in: |  |  |
| Stores and spares | $(70,458)$ | $(262,289)$ |
| Stock in trade | $(15,792,123)$ | $(7,352,368)$ |
| Trade debts | $(985,617)$ | $(8,010,850)$ |
| Loans and advances | $(189,750)$ | $(114,056)$ |
| Deposits and prepayments | $(80,778)$ | $(76,171)$ |
| Other receivables | $(1,658,671)$ | $(4,545,761)$ |
| Trade and other payables | 13,348,690 | 18,751,768 |
|  | $(5,428,707)$ | (1,609,727) |
| Changes in long term loans and advances | $(133,122)$ | $(44,965)$ |
| Changes in long term deposits and prepayments | (995) | (311) |
| Change in liability under finance lease | (329) | 1,924 |
|  | 7,796,545 | 5,710,960 |

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)

For the period ended September 30, 2018
17. FINANCIAL INSTRUMENTS

## Fair value of Financial Instruments

Fair value is the amount that would be received on sale of an asset or paid on transfer of a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Group is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Group is current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.
IFRS 13, 'Fair Value Measurements' requires the Group to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs)

### 17.1 Financial instruments by category

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS（UN－AUDITED）
For the period ended September 30， 2018


NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (AUDITED)
For the period ended September 30, 2018

|  | Carrying Amount |  |  |  |  | Fair Value |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans and receivables | Available for sale investments | $\qquad$ | Other financial assets / liabilities | Total | Level 1 | Level 2 | Level 3 | Total |
|  | (Rupees '000) |  |  |  |  |  |  |  |  |
| December 31, 2017Financial assets not measured at fair valueNon - current assets |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Long term investments Long term loans and advances | 965.959 | 80,060 |  | - | 80,060 | - | - | - |  |
| Long term loans and advances | 965,959 | - | - | - | 965,959 | - | - | - | - |
| Long term deposits | 29,655 | - | - | - | 29,655 | - | - | - | - |
| Current assets |  |  |  |  |  |  |  |  |  |
| Trade debts - net of provision | 4,817,924 | - | - | - | 4,817,924 | - | - | - | - |
| Loans and advances | 387,623 | - | - | - | 387,623 | - | - | - | - |
| Deposits | 944 | - | - | - | 944 | - | - | - | - |
| Other receivables | 7,442,448 | - | - | - | 7,442,448 | - | - | - | - |
| Short term investments | 28,305,343 | 28,834 | - | - | 28,334,177 | - | - | - | - |
| Cash and bank balances | 2,772,312 | - |  | - | 2,772,312 | - | - |  |  |
|  | 44,722,208 | 108,894 | - | - | 44,831,102 | - | - | - | - |
| Financial assets measured at fair value |  |  |  |  |  |  |  |  |  |
| Non - current assets |  |  |  |  |  |  |  |  |  |
| Long term investments | - | 4,828,271 |  | - | 4,828,271 | - | 4,828,271 | - | 4,828,271 |
| Current assets |  |  |  |  |  |  |  |  |  |
| Short term investment | - | 6,912,055 | 1,239,724 | - | 8,151,779 | 1,239,724 | 6,912,055 | - | 8,151,779 |
|  | 44,722,208 | 7,020,949 | 1,239,724 | - | 52,982,881 | 1,239,724 | 6,912,055 | - | 8,151,779 |
| Financial liabilities not measured at fair value |  |  |  |  |  |  |  |  |  |
| Non - current liabilities |  |  |  |  |  |  |  |  |  |
| Long term borrowings - secured | - | - | - | 21,162,157 | 21,162,157 | - | - |  | - |
| Current liabilities |  |  |  |  |  |  |  |  |  |
| Trade and other payables | - | - | - | 30,346,544 | 30,346,544 | - | - |  | - |
| Mark-up and profit accrued | - | - | - | 216,140 | 216,140 | - | - |  | - |
| Short term borrowings - secured | - | - | - | 11,939,083 | 11,939,083 | - | - |  | - |
| Unclaimed dividend | - | - | - | 437,291 | 437,291 | - | - |  | - |
| Current portion of long term borrowings - secured | - | - | - | 8,633,497 | 8,633,497 | - | . |  | - |
|  | - | - | - | 72,734,712 | 72,734,712 | - | - | - | - |

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)
For the period ended September 30, 2018

| September 30, <br> 2018 | September 30, <br> 2017 |
| :---: | :---: |

(Rupees '000)
18. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Significant transactions and balances with the related parties are as follows:
Transactions and balances with associated undertakings
/ joint ventures / companies due to common directorship
Investment in associated company - TEL
Expenses charged on account of marketing of fertilizer on behalf of associated company - FFBL
Commission on sale of products
Payment under consignment account
Purchase of gas as feed and fuel stock
Sale of fertilizers
Donation
Dividend income
Dividends paid
Others
Dividend receivable *
Short term investment *
Long term investment *
Short term borrowing *
Long term borrowing *
Bank balance *
Running finance *
Balance receivable *
Balance payable *

| 1,250,400 | - |
| :---: | :---: |
| 819,109 | 603,053 |
| 16,607 | 15,385 |
| 32,735,380 | 28,147,460 |
| 12,482,686 | 14,979,552 |
| 1,500 | 641 |
| 61,404 | 65,095 |
| 799,470 | 1,235,281 |
| 2,680,129 | 2,962,247 |
| 16,232 | 16,882 |
| 93,750 | - |
| - | 500,000 |
| 114,624 | 108,894 |
| 3,774,795 | 694,857 |
| 483,102 | - |
| 122,516 | 116,536 |
| 132,870 | 133,819 |
| 51,011 | 45,352 |
| 42,063,982 | 24,596,243 |
| 3,134,322 | 2,979,341 |
| 330,769 | 206,958 |
| 168,507 | 118,014 |
| 154,914 | 89,283 |
| 9,150 | 5,451 |
| $(351,311)$ | $(405,493)$ |
| $(323,583)$ | $(362,311)$ |

*Comparative figures of receivable / payable balances are as of December 31, 2017.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)

For the period ended September 30, 2018

## 19. POST BALANCE SHEET EVENT

The Board of Directors of FFC in its meeting held on October 26, 2018 declared third interim dividend of Rs 1.80 per share.
20. GENERAL
20.1 Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.
20.2 These condensed interim consolidated financial statements have been authorized for issue by the Board of Directors of FFC on October 26, 2018


Mr.
Director
Chief Financial Officer

## INVESTORS' EDUCATION



Q ENERA的 FEBL

Fini Fauji Cement Company Ltd


[^0]:    * Comparative figures of receivable / payable balances are as at December 31, 2017.

