



# CONTENTS

02

Directors' Review

03

ڈائریکٹرز کا تجزیہ

04

**Company Information** 

05

Condensed Interim Financial Statements

23

Condensed Interim
Consolidated Financial Statements

43

Investors' Education "Jama Punji"

# FAUJI FERTILIZER COMPANY LIMITED

### **Directors' Review**

For the Period ended September 30, 2018

On behalf of the Board of Directors, we are pleased to report net earnings of Rs 8.53 billion for the period ended September 30, 2018.

Sona urea production by the three plants stood at 1,878 thousand tonnes during the period, achieving 123% combined operating efficiency.

The Company created a new benchmark in terms of highest ever all product sales of 2,169 thousand tonnes during the period, whereas aggregate revenue (including subsidy) was also registered at the record level of Rs 73.08 billion owing to improved market conditions, with combined FFC / FFBL urea market share of 55% against 49% during the corresponding period of last year.

Income on deposits also increased to Rs 1.71 billion compared to Rs 903 million last year, while financing costs recorded savings of 38% compared to 2017. These factors, combined with higher revenues, more than compensated the decline in dividend income, besides the consistent levy of Super tax, resulting in improved earnings per share of Rs 6.70 compared to Rs 4.66 during the same period of last year.

Consistent with our commitment to provide sustained returns to our shareholders, the Board is pleased to announce third interim dividend of 18.00% (Rs 1.80 per share), with cumulative distribution of 49.50% (Rs 4.95 per share) for the nine months.

Fauji Fresh n Freeze continued to register growth in both local as well as international markets with OPA French Fries leading the sales mix of the company. The project is still in development phase and would require continuous support from the sponsors for fast track achievement of project objectives for which FFF has also engaged industry experts to acquire market intelligence and develop strategies for market penetration as well as product range etc.

Going forward, the significant increase in gas prices, substantial devaluation of PKR, besides persistent pricing pressure and regulatory measures on the fertilizer industry, continue to pose risks to the operations and profitability of the Company.

Favourable Governmental policies including elimination of the significant disparity between input and output GST rates, besides settlement of long outstanding subsidy dues, are therefore vital towards the sustainability of the fertilizer industry as well as ensuring food security in the Country.

On behalf of the Board,

Lt Gen Syed Tariq Nadeem Gilani HI (M), (Retired) Chairman Lt Gen Tariq Khan HI (M), (Retired) Chief Executive & Managing Director

Rawalpindi October 26, 2018

# ڈائر یکڑز کا تجزیہ

بورڈ آف ڈائر یکڑز کی جانب سے ہمیں بیاعلان کرتے ہوئے خوثی محسوں ہورہی ہے کہ کمپنی نے 30 ستبر 2018 کو ختم ہونے والے نوماہی میں 53.8ارب رویے کا خالص منافع کمایا ہے۔

سمپنی کے تینوں پلانٹس کی سونا یور یا کی مجموعی پیداوار 1,878 ہزارٹن رہی اوراس طرح 123 فیصد کی کل پیداواری صلاحیت حاصل ہوئی۔

سمینی نے اس مدت کے دوران کل پروڈکٹس کے 2,169 ہزارٹن کی مجموعی فروخت کا نیا معیار قائم کیا جبکہ مارکیٹ کے بہتر حالات کی وجہ سے 73.08 ارب روپے کی ریکارڈ مجموعی آمدن (بشمول سبسڈی) بھی حاصل ہوئی۔ FFC/FFBL کا مشتر کہ مارکیٹ شیئر 55 فیصدر ہاجو کہ پچھلے سال کی اسی مدت میں 49 فیصد تھا۔

Deposits پر آمدن بڑھ کر 1.71 ارب روپے ہوگئی جو کہ مقابلتاً پچھلے سال 903 ملین روپے رہی تھی جبکہ 2017 کے مقابلتاً پچھلے سال 903 ملین روپے رہی تھی جبکہ 2017 کے مقابلے میں مالیاتی لاگت کی مدمیں 88 فیصد کی بچت کی گئی۔ان عوامل نے بہتر مجموعی آمدن کے ساتھ ملکر منافع منقسمہ میں کی اور سپر ٹیکس کے سلسل نفاذ کی وجہ سے نہ صرف د باؤ کا از الدکیا بلکہ نتیجناً 6.70 روپے فی حصہ کی بہتر آمدن بھی حاصل ہوئی جو مقابلتاً پچھلے سال اسی مدت میں 4.66 دوپے تھی۔

جارے خصص یافتگان کو منظم آمدن فراہم کرنے کے عزم کے عین مطابق بورڈ تیسرے عبوری منافع منظمہ 18.00 فیصد (فی خصص 1.80 روپے) کا اعلان کرتے ہوئے خوشی محسوں کرتا ہے۔ جس کے ساتھ نوماہ کی مجموعی ادائیگی 49.50 فیصد (فی خصص 4.95 روپے) ہوگئی۔

فوجی فریش این فریز (FFF) نے مقامی اور بین الاقوامی منڈیوں میں اپنی موجودگی میں مسلسل اضافہ کیا ہے اور French Fries کمپنی مصنوعات کی فروخت میں سرفہرست ہے۔ یہ پراجیکٹ ابھی ترقیاتی مراحل میں ہے اور Fast track viability کے حصول کے لئے اسپانسرز (Sponosors) کی مسلسل سپورٹ کی ضرورت ہے FFF نے اس مقصد کے لئے انڈسڑی ایک پرش کی خدمات بھی حاصل کی ہیں تا کہ مارکیٹ Intelligence حاصل کر کے ارکیٹ Product range اور Product range کے بارے میں حکمت عملی وضع کی جاسکے۔

آ گے بڑھتے ہوئے گیس کی قیتوں میں حالیہ اضافہ، روپے کی قدر میں نمایاں کمی، قیمتوں کے نتین میں مسلسل دباؤ اور کھاد کی صنعت پرریگولیٹری اقد مات کمپنی کے آپریشن اور منافع کے لئے خطرات کا باعث بن سکتے ہیں۔

اس کے ساتھ ساتھ حکومت کی سازگار پالیسیال بشمول ان پٹ اور آوٹ پٹ GST کی شرح میں تفریق کا خاتمہ اور واجب الا دا سبسڈ کالیم کی ادائیگی، کھاد کے صنعت کے استحکام اور ملکی غذائی ضروریات کی فراہمی کوئیٹی بنانے کے لئے اہم ہیں۔

بورڈ کی جانب سے

Janjan

لیفشینند جزل طارق خان ہلال امتیاز (ملثری)،(ریٹائرڈ) چیف ایگزیکٹواورمیٹینگ ائریکٹر Tana nudia

لىفىٹىنىڭ جزلسىدطارق ندىم گىلانى ہلال امتياز (ملٹرى)، (ريٹائرۇ) چيئرمين

> راولپنڈی 26 اکتوبر2018



# **Company Information**

### **BOARD OF DIRECTORS**

Lt Gen Syed Tariq Nadeem Gilani, HI(M) (Retd)

### Chairman

Lt Gen Tariq Khan, HI(M) (Retd)

### **Chief Executive & Managing Director**

Mr Qaiser Javed

Dr Nadeem Inavat

Mr Farhad Shaikh Mohammad

Mr Per Kristian Bakkerud

Brig Raashid Wali Janiua, SI(M) (Retd)

Maj Gen Wasim Sadiq, HI(M) (Retd)

Mr Shoaib Mir

Mai Gen Javaid Igbal Nasar, HI(M) (Retd)

Mr Saad Amanullah Khan

Ms Bushra Naz Malik

Mr Azher Ali Choudhry

### CHIEF FINANCIAL OFFICER

Mr Mohammad Munir Malik

Tel No. +92-51-8456101, Fax No. +92-51-8459961

E-mail: munir malik@ffc.com.pk

### COMPANY SECRETARY

Brig Ashfag Ahmed, SI(M) (Retd)

Tel No. +92-51-8453101, Fax No. +92-51-8459931

E-mail: secretary@ffc.com.pk

### REGISTERED OFFICE

156 The Mall, Rawalpindi Cantt, Pakistan

Website: www.ffc.com.pk

Tel No. +92-51-111-332-111, +92-51-8450001

Fax No. +92-51-8459925, E-mail: ffcrwp@ffc.com.pk

### **PLANTSITES**

### Goth Machhi, Sadigabad

(Distt: Rahim Yar Khan), Pakistan

Tel No. +92-68-5954550-64, Fax No. +92-68-5954510-11

### Mirpur Mathelo

(Distt: Ghotki), Pakistan

Tel No. +92-723-661500-09, Fax No. +92-723-661462

### MARKETING DIVISION

Lahore Trade Centre, 11 Shahrah-e-Aiwan-e-Tijarat, Lahore, Pakistan

### Tel No. +92-42-36369137-40. Fax No. +92-42-36366324 **KARACHI OFFICE**

B-35, KDA Scheme No. 1, Karachi, Pakistan

Tel No. +92-21-34390115-16, Fax No. +92-21-34390117 & 34390122

### **AUDITORS**

KPMG Taseer Hadi & Co

Chartered Accountants

6th Floor, State Life Building, Jinnah Avenue, Islamabad, Pakistan

Tel No. +92-51-2823558, Fax No. +92-51-2822671

### SHARES REGISTRAR

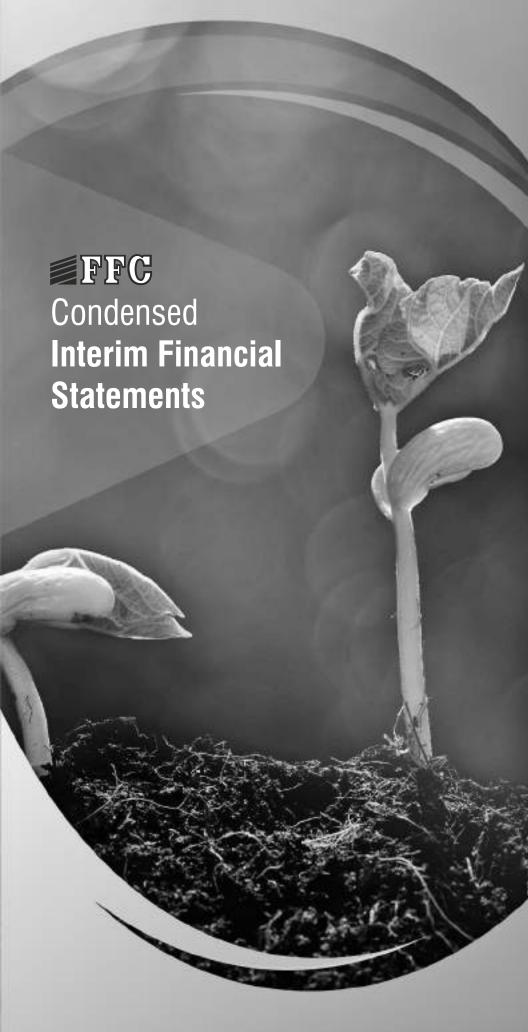
Central Depository Company of Pakistan Limited

Share Registrar Department

CDC House, 99 - B, Block - B, S.M.C.H.S., Main Shahra-e-Faisal, Karachi – 74400

Tel No. +92-0800-23275, Fax No. +92-21-34326053





# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

As at September 30, 2018

	Note	Un-audited September 30, 2018	Audited December 31, 2017
		(Rupee:	s '000)
EQUITY AND LIABILITIES			
EQUITY			
Share capital	4	12,722,382	12,722,382
•	4		
Capital reserves Revenue reserves	5	160,000	160,000
	5	16,877,365	16,176,474
Surplus on remeasurement of investments available for sale to fair value - net of tax		68,012	293,523
available for sale to fair value - fiet of tax		29,827,759	293,523
		29,021,139	29,352,379
NON - CURRENT LIABILITIES			
Long term borrowings - secured	6	10,876,125	15,571,491
Deferred liabilities	· ·	4,306,542	4,697,189
2010.1.04 1142.11400		15,182,667	20.268.680
		10,102,001	20,200,000
CURRENT LIABILITIES			
Trade and other payables	7	52,199,479	38,781,144
Mark-up and profit accrued		389,907	190,707
Short term borrowings - secured	8	5,558,952	11,539,083
Unpaid dividend		1,781,134	-
Unclaimed dividend		438,698	437,291
Current portion of long term borrowings - secured	6	7,817,518	6,831,804
Taxation		3,325,810	1,229,780
		71,511,498	59,009,809
TOTAL EQUITY AND LIABILITIES		116,521,924	108,630,868
CONTINGENCIES AND COMMITMENTS	9		

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

ASSETS	_Note_	Un-audited September 30, 2018 (Rupee	Audited December 31, 2017 s '000)
NON - CURRENT ASSETS			
Property, plant and equipment	10	21,676,187	22,312,363
Intangible assets		1,576,519	1,585,018
Long term investments	11	26,750,601	27,868,846
Long term loans and advances		1,099,081	965,959
Long term deposits and prepayments		14,747	13,896
		51,117,135	52,746,082
CURRENT ASSETS			
Stores, spares and loose tools		3,544,171	3,496,117
Stock in trade		16,014,953	395,113
Trade debts		3,429,265	3,721,587
Loans and advances		1,240,145	1,633,916
Deposits and prepayments		143,845	77,792
Other receivables	12	15,395,780	13,964,851
Short term investments	13	22,848,281	30,882,685
Cash and bank balances		2,788,349	1,712,725
		65,404,789	55,884,786
TOTAL ASSETS		116,521,924	108,630,868

Chairman

Chief Executive

A STATE OF THE STA

Chief Financial Officer



# CONDENSED INTERIM STATEMENT OF PROFIT AND LOSS ACCOUNT (UN-AUDITED)

For the period ended September 30, 2018

		For the quarter ended			riod ended
	Note	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
		(Rupee	es '000)	(Rupe	es '000)
Sales	14	27,411,252	27,588,722	70,677,328	57,750,026
Cost of sales		18,818,471	22,264,176	52,564,998	46,187,163
GROSS PROFIT		8,592,781	5,324,546	18,112,330	11,562,863
Distribution cost		2,341,578	2,464,227	6,711,233	6,534,693
		6,251,203	2,860,319	11,401,097	5,028,170
Finance cost		418,665	731,105	1,183,327	1,917,188
Other expenses		570,726	368,760	1,408,245	1,038,336
		5,261,812	1,760,454	8,809,525	2,072,646
Other income		665,023	1,564,948	4,908,632	7,115,882
PROFIT BEFORE TAXATION		5,926,835	3,325,402	13,718,157	9,188,528
Provision for taxation		2,117,000	1,209,000	5,193,000	3,255,000
PROFIT AFTER TAXATION		3,809,835	2,116,402	8,525,157	5,933,528
Earnings per share - basic and					
diluted (Rupees)		2.99	1.66	6.70	4.66

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Chairman .

Chief Executive

ф <sub>Ве</sub>те ,

Chief Financial Officer

# CONDENSED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME (UN-AUDITED)

For the period ended September 30, 2018

	For the qua	arter ended	For the pe	riod ended
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
	(Rupe	es '000)	(Rupe	es '000)
Profit after taxation	3,809,835	2,116,402	8,525,157	5,933,528
Other comprehensive income Items that may be subsequently reclassified to profit or loss				
Deficit on re-measurement of investments available for sale to fair value - net of tax	(80,130)	(46,548)	(225,511)	(126,424)
Total comprehensive income	3,729,705	2,069,854	8,299,646	5,807,104

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Chairman

Chief Executive

A Bata

Chief Eineneiel Officer



# CONDENSED INTERIM STATEMENT OF CASH FLOW (UN-AUDITED)

For the period ended September 30, 2018

	Note	September 30, 2018	September 30, 2017
		(Rupe	es '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	15	9,231,020	4,727,967
Finance cost paid		(984,127)	(1,619,410)
Income tax paid		(3,487,617)	(3,058,596)
Subsidy received on sale of fertilizer		1,844,383	2,925,030
		(2,627,361)	(1,752,976)
Net cash generated from operating activities		6,603,659	2,974,991
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(984,564)	(1,890,310)
Proceeds from sale of property, plant and equipment		8,925	16,467
Investment in subsidiary company - FFF		(1,640,000)	(200,000)
Investment in associated company - TEL		(1,250,400)	-
Increase in other investments - net		(8,826,064)	(673,090)
Interest and profit received		1,068,848	986,540
Dividends received		705,720	1,150,906
Net cash used in investing activities		(10,917,535)	(609,487)
CASH FLOWS FROM FINANCING ACTIVITIES			
Long term financing:			
Draw-downs		-	4,000,000
Repayments		(3,709,652)	(3,512,152)
Dividends paid		(6,041,725)	(5,912,434)
Net cash used in financing activities		(9,751,377)	(5,424,586)
Net decrease in cash and cash equivalents		(14,065,253)	(3,059,082)
Cash and cash equivalents at beginning of the period		18,963,048	(6,041,304)
Effect of exchange rate changes		195,829	8,911
Cash and cash equivalents at end of the period		5,093,624	(9,091,475)
CASH AND CASH EQUIVALENTS			
Cash and bank balances		2,788,349	7,221,418
Short term highly liquid investments		7,864,227	6,662,806
Short term borrowings		(5,558,952)	(22,975,699)
		5,093,624	(9,091,475)

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Chairman

Chief Executive

Director

Chief Eineneiel Officer

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

For the period ended September 30, 2018

			Revenue reserves		Surplus on	
	Share capital	Capital reserves	General reserves	Unappropriated profit	remeasurement of investments available for sale to fair value	Total
			(Rupe	es '000)		
Balance as at January 1, 2017	12,722,382	160,000	6,802,360	8,039,603	486,950	28,211,295
Total comprehensive income						
Profit after taxation	-	-	-	5,933,528	-	5,933,528
Other comprehensive income - net of tax	-	-	-	-	(126,424)	(126,424)
	-	-	-	5,933,528	(126,424)	5,807,104
Distribution to owners - recorded directly in equity						
Final dividend 2016: Rs 2.75 per share	-	-	-	(3,498,655)	-	(3,498,655)
First interim dividend 2017: Rs 1.50 per share	-	-	-	(1,908,357)	-	(1,908,357)
Second interim dividend 2017: Rs 1.00 per share	-	-	-	(1,272,238)	-	(1,272,238)
	-	-	-	(6,679,250)	-	(6,679,250)
Other changes in equity						
Transfer to general reserve		-	2,000,000	(2,000,000)		
Balance as at September 30, 2017	12,722,382	160,000	8,802,360	5,293,881	360,526	27,339,149
Balance as at January 1, 2018	12,722,382	160,000	8,802,360	7,374,114	293,523	29,352,379
Total comprehensive income						
Profit after taxation	-			8,525,157	-	8,525,157
Other comprehensive income - net of tax	-	-	-	-	(225,511)	(225,511)
		•	•	8,525,157	(225,511)	8,299,646
Distribution to owners - recorded directly in equity						
Final dividend 2017: Rs 3.00 per share				(3,816,715)	-	(3,816,715)
First interim dividend 2018: Rs 1.75 per share	-	-	-	(2,226,417)	-	(2,226,417)
Second interim dividend 2018: Rs 1.40 per share	-	-		(1,781,134)	-	(1,781,134)
	-	-	-	(7,824,266)	•	(7,824,266)
Balance as at September 30, 2018	12,722,382	160,000	8,802,360	8,075,005	68,012	29,827,759

The annexed notes 1 to 19 form an integral part of these condensed interim financial statements.

Chairman

Chief Executive

A Bentant

Chief Financial Officer

### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the period ended September 30, 2018

- Fauji Fertilizer Company Limited (the Company) is a public company incorporated in Pakistan under the Companies Act, 1913, (now the Companies Act, 2017) and its shares are quoted on the Pakistan Stock Exchange. The registered office of the Company is situated at 156, The Mall, Rawalpindi, Pakistan. The Company is domiciled in Rawalpindi. The principal activity of the Company is manufacturing, purchasing and marketing of fertilizers and chemicals, including investment in other fertilizer, chemical, cement, energy generation, food processing and banking operations.
- 2. These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The disclosures in these condensed interim financial statements do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements of the Company for the year ended December 31, 2017. Comparative condensed interim statement of financial position is extracted from annual financial statements as at December 31, 2017 whereas comparative condensed interim statement of profit or loss, condensed interim statement of other comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are extracted from un-audited condensed interim financial statements of the Company for the period ended September 30, 2017.

These condensed interim financial statements are un-audited and are being submitted to the members as required under Section 237 of the Companies Act, 2017 and the listing regulations of the Pakistan Stock Exchange.

3. The accounting policies, significant judgements made in the application of accounting policies, key sources of estimations, the methods of computation adopted in preparation of these condensed interim financial statements and financial risk management policy are the same as those applied in preparation of financial statements of the Company for the year ended December 31, 2017, except for the following:

The newly enacted Companies Act, 2017 which has replaced the previous Companies Ordinance, 1984 has specified additional disclosures in the financial statements. These requirements are applicable to the Company's complete set of financial statements for the year ending December 31, 2018 and where applicable to the condensed interim financial statements. Accordingly, the Company has presented the required disclosures in these condensed interim financial statements and restated certain comparatives. However, there was no change in the reported amounts of profit or loss or the amounts presented in the statement of financial position.

### 4. SHARE CAPITAL

### **AUTHORISED SHARE CAPITAL**

This represents 1,500,000,000 (2017: 1,500,000,000) ordinary shares of Rs 10 each amounting to Rs 15,000,000 thousand (2017: Rs 15,000,000 thousand).

### ISSUED, SUBSCRIBED AND PAID UP CAPITAL

Un-audited September 30, 2018	Audited December 31, 2017		Un-audited September 30, 2018	Audited December 31, 2017
(Number	of shares)		(Rupe	es '000)
		Ordinary shares of Rs 10 each, issued		
256,495,902	256,495,902	for consideration in cash	2,564,959	2,564,959
		Ordinary shares of Rs 10 each, issued		
1,015,742,345	1,015,742,345	as fully paid bonus shares	10,157,423	10,157,423
1,272,238,247	1,272,238,247		12,722,382	12,722,382

4.1 Fauii Foundation held 44.35% (2017: 44.35%) ordinary shares of the Company at the period end.

5.	REVENUE RESERVES	Un-audited September 30, 2018 (Ruper	Audited December 31, 2017 es '000)
	General reserve	8,802,360	8,802,360
	Unappropriated profit	8,075,005	7,374,114
		16,877,365	16,176,474

### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the period ended September 30, 2018

		Note	Un-audited September 30, 2018	Audited December 31, 2017
			(Rupee	s '000)
6.	LONG TERM BORROWINGS - SECURED			
	From conventional banks	6.1	16,774,000	19,910,438
	From Islamic banks	6.2	1,919,643	2,492,857
			18,693,643	22,403,295
	Less: Current portion shown under current liabilities			
	From conventional banks		6,485,375	5,735,375
	From Islamic banks		1,332,143	1,096,429
			7,817,518	6,831,804
			10,876,125	15,571,491
6.1	Movement during the period / year is as follows:			
	Opening balance		19,910,438	19,448,312
	Draw-downs during the period / year		-	7,000,000
	Repayments during the period / year		(3,136,438)	(6,537,874)
	Closing balance	6.1.1	16,774,000	19,910,438

6.1.1 The borrowings are secured by way of hypothecation of Company's assets including plant, machinery, tools & spares and other moveable properties including stocks and book debts, ranking pari passu with each other with 25% margin and lien over Pakistan Investment Bonds (PIBs) with 10% margin.

These carry mark-up ranging between 6 month KIBOR + 0.10% to 0.40% per annum and 3 month KIBOR + 0.15% to 0.40% per annum (2017: 6 month KIBOR + 0.10% to 0.40% per annum and 3 month KIBOR + 0.15% to 0.40% per annum) and are repayable up to December 2022 (2017: December 2022).

		Note	Un-audited Spetember 30, 2018	Audited December 31, 2017
			(Rupee	s '000)
6.2	Movement during the period / year is as follows:			
	Opening balance		2,492,857	3,639,286
	Draw-downs during the period / year		-	-
	Repayments during the period / year		(573,214)	(1,146,429)
	Closing balance	6.2.1	1,919,643	2,492,857

6.2.1 The borrowings are secured by way of hypothecation of Company's assets including plant, machinery, tools & spares ranking pari passu with each other with 25% margin and lien over Pakistan Investment Bonds (PIBs), with nil margin.

These carry profit rates ranging between 6 month KIBOR + 0.05% to 0.40% per annum (2017: 6 month KIBOR + 0.05% to 0.40% per annum) and are repayable up to December 2020 (2017: December 2020).

### 7. TRADE AND OTHER PAYABLES

Trade and other payables mainly include Rs 37,188,584 thousand (2017: Rs 22,944,401 thousand) on account of Gas Infrastructure Development Cess (GIDC).



### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the period ended September 30, 2018

		Note	Un-audited September 30, 2018	Audited December 31, 2017
			(Rupee	s '000)
8.	SHORT TERM BORROWINGS - SECURED			
	From conventional banks	8.1	4,637,158	11,039,083
	From Islamic banks	8.2	921,794	500,000
			5,558,952	11,539,083

Short term borrowings are available from various banking companies under mark-up arrangements against 8.1 facilities amounting to Rs 33.01 billion (2017: Rs 35.21 billion) which represent the aggregate all facility agreements between the Company and respective banks. The facilities have various maturity dates upto June 30, 2019.

The facilities are secured by pari passu / ranking hypothecation charges on assets of the Company besides lien over US \$ /Pak Rupees Term Deposits / PIBs in certain cases. The per annum rates of mark-up range between 1 month KIBOR + 0.15% to 0.35% and 3 month KIBOR + 0.05% to 0.35% (2017: 1 month KIBOR + 0.15% to 0.35% and 3 month KIBOR + 0.03% to 0.50%).

Shariah compliant short term borrowings are available from various banking companies under profit arrangements against facilities amounting to Rs 3.57 billion (2017: Rs 3.50 billion) which represent the aggregate of all facility agreements between the Company and respective banks. The facilities have various maturity dates upto May 31, 2019.

The facilities are secured by ranking hypothecation charges on assets of the Company. The per annum rates of profit is 3 month KIBOR + 0.10% (2017: 3 month KIBOR + 0.07% to 0.10%).

Un-audited	Audited
September 30,	December 31,
2018	2017
(Rupee	es '000)

#### CONTINGENCIES AND COMMITMENTS 9

### (a) Contingencies:

(i)	Guarantees issued by banks on behalf of the Company	16,834	16,668
(ii)	Claims against the Company and / or potential exposure not		
	acknowledged as debt	50,696	50,696

(iii) The Competition Commission of Pakistan (CCP) had imposed a penalty of Rs 5.5 billion in 2013 on the Company for alleged unreasonable increase in urea prices, against which the Company had filed an appeal with the Competition Appellate Tribunal (Tribunal). The Tribunal has set aside the penalty and remanded the case back to CCP with the direction to decide the case afresh under the guidelines provided by the Tribunal. The

CCP however, has the option to contest the case before the Supreme Court but the Compaconfident of successfully contesting the unreasonable allegations at all appellate forums.	any continues to be
Un-audited	Audited
September 30, 2018	December 31, 2017

### (Rupees '000)

### (b) Commitments in respect of:

(i) Capital expenditure	420,813	2,498,658
(ii) Purchase of fertilizer, stores, spares and other operational items	5,401,877	2,821,573
(iii) Investment in Fauji Fresh n Freeze Limited		640,000
(iv) Investment in Thar Energy Limited	3,514,700	-
(v) Rentals under lease agreements:		
Premises	260,896	312,656
Vehicles	92,303	83,674

Un-audited

Audited

### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the period ended September 30, 2018

		Note	Un-audited September 30, 2018	Audited December 31, 2017
			(Rupee	s '000)
10.	PROPERTY, PLANT AND EQUIPMENT			
	Opening written down value		22,312,363	21,232,732
	Additions during the period / year	10.1	983,414	3,275,533
	Written down value of disposals		(153)	(14,131)
	Depreciation during the period / year	10.1 & 10.2	(1,619,437)	(2,181,771)
			21,676,187	22,312,363

10.1 Additions in and depreciation on property, plant and equipment during the period ended September 30, 2017 were Rs 1,888,895 thousand and Rs 1,625,859 thousand respectively.

			On-addited	Auditeu
			September 30,	December 31,
		Note	2018	2017
			(Rupee	s '000)
10.2	Depreciation charge has been allocated as follows:			
	Cost of sales		1,556,039	2,093,416
	Distribution cost		50,747	70,233
	Other expenses		1,544	1,850
	Charged to FFBL under the Company Services Agreement		11,107	16,272
			1,619,437	2,181,771
11.	LONG TERM INVESTMENTS			
11.				
	Investment in subsidiary companies - at cost		0.400.050	0.420.050
	FFC Energy Limited		2,438,250	2,438,250
	Fauji Fresh n Freeze Limited		4,835,500	3,195,500
			7,273,750	5,633,750
	Investment in associated companies (Quoted) - at cost			
	Fauji Cement Company Limited		1,500,000	1,500,000
	Fauji Fertilizer Bin Qasim Limited		4,658,919	4,658,919
	Askari Bank Limited		10,461,921	10,461,921
			16,620,840	16,620,840
	Investment in associated company (Unquoted) - at cost		.,,.	-,,-
	Thar Energy Limited		1,250,400	_
	<b>57</b>		.,_00,.00	
	Investment in joint venture (Unquoted) - at cost			
	Pakistan Maroc Phosphore S.A., Morocco		705,925	705,925
	Investments available for sale			
	Term Deposit Receipts - from conventional banks		114,624	108,894
	Pakistan Investment Bonds		4,904,160	6,912,055
			5,018,784	7,020,949
			30,869,699	29,981,464
	Less: Current portion shown under short term investments		,,	-, ,
	Investments available for sale			
	Term Deposit Receipts - from conventional banks		33,419	28,834
	Pakistan Investment Bonds		4,085,679	2,083,784
		13	4,119,098	2,112,618
			26,750,601	27,868,846
			20,100,001	21,000,010

### 12. OTHER RECEIVABLES

Other receivables include Rs 7,319,878 thousand (2017: Rs 6,763,903 thousand) on account of subsidy receivable and Rs 7,967,851 thousand (2017: Rs 5,210,457 thousand) on account of sales tax receivable from the Government.

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the period ended September 30, 2018

	,	Note	Un-audited September 30, 2018	Audited December 31, 2017
42 CHORT TERM INVESTMENTS			(Rupee	s '000)
13. SHORT TERM INVESTMENTS  Loans and receivables - Convent  Term deposits with banks and fina				
Local currency			6,100,000	26,000,000
Foreign currency			1,759,685	1,530,343
Investments at fair value through	profit or loss		7,859,685	27,530,343
Conventional investments	•		10,668,782	1,038,628
Shariah compliant investments			200,716	201,096
			10,869,498	1,239,724
Current maturity of long term inv	estments	44	4.440.000	0.440.040
Investments available for sale		11	4,119,098 22,848,281	2,112,618
			22,040,201	30,882,685
	For the qu	arter ended	For the per	riod ended
	September 30,	September 30,	September 30,	September 30,
	2018	2017	2018	2017
14. SALES	(Rupe	es '000)	(Rupee	s '000)
Manufactured urea - local	19,572,221	15,325,030	53,756,853	44,755,140
Manufactured urea - export	-	1,784,551	-	2,153,159
Purchased and packaged fertilizers	8,399,041	12,894,702	19,633,989	17,453,740
	27,971,262	30,004,283	73,390,842	64,362,039
Sales tax	(560,010)	(1,277,913)	(2,666,491)	(3,547,799)
Trade discount	-	(1,137,648)	(47,023)	(3,064,214)
	(560,010)	(2,415,561)	(2,713,514)	(6,612,013)
	27,411,252	27,588,722	70,677,328	57,750,026
15. CASH GENERATED FROM OPER	ATIONS			
Profit before taxation Adjustments for:			13,718,157	9,188,528
Depreciation			1,608,330	1,615,260
Amortization			9,649	7,574
Provision for slow moving spares			25,811	34,029
Finance cost			1,183,327	1,893,401
Gain on disposal of property, plant a			(8,772)	(2,357)
Interest and profit on loans, depos	its and investments		(1,056,455)	(783,018)
Exchange (gain) / loss - net	monto at februalise ()	rough profit l	(195,829)	14,876
Gain on re-measurement of invest	ments at fair value th	rough profit or loss	(281,577) (799,470)	(9,003) (1,235,281)
Dividend income Subsidy on sale of fertilizer			(2,400,358)	(4,977,308)
Subsidy on sale of fertilizer			(1,915,344)	(3,441,827)
			11,802,813	5,746,701
Changes in:			,,	-,, ,-,,
Stores, spares and loose tools			(73,865)	(259,618)
Stock in trade			(15,619,840)	(7,197,197)
Trade debts			292,322	(7,247,640)
Loans and advances			393,771	(944,016)
Deposits and prepayments			(66,053)	(78,164)
Other receivables			(782,490)	(4,140,440)
Trade and other payables			13,418,335	18,892,697
Changes in long term loans and adv	ances		(2,437,820) (133,122)	(974,378) (44,965)
Changes in long term deposits and			(133,122)	(44,965)
onding to middly to middly diffe	propaginonto		9,231,020	4,727,967
			0,201,020	

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

For the period ended September 30, 2018

#### 16. FINANCIAL INSTRUMENTS

#### Fair value of Financial Instruments

Fair value is the amount that would be received on sale of an asset or paid on transfer of a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Company is current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. prices) or indirectly (i.e. derived from prices)

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs)

### 16.1 Financial instruments by category

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.



# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE PERIOD ENDED SEPTEMBER 30, 2018

			Carrying Amount	±			Fair Value	/alue	
	Loans and	Available for sale	Fair value through profit	Other financial assets /					
	receivables	investments	or loss	liabilities	Total	Level 1	Level 2	Level 3	Total
September 30, 2018				(Rupees '000)	(00				
Non - current assets									
Long term investments	•	81,205			81,205				
Long term loans and advances	1,099,081				1,099,081				
Long term deposits	12,378			•	12,378			•	•
Current assets									
Trade debts - net of provision	3,429,265			•	3,429,265			•	
Loans and advances	1,037,003				1,037,003				
Deposits	944				944				
Other receivables	7,063,075				7,063,075				•
Short term investments	7,859,685	33,419	•		7,893,104				
Cash and bank balances	2,788,349				2,788,349				
	23,289,780	114,624			23,404,404				
Financial assets measured at fair value									
Long term investments		818,481			818,481		818,481		818,481
Current assets		4 000	70.000		1	7000	01001		1000
Short term investment		4,085,679	10,869,498		14,955,177	10,869,498	4,083,679		14,955,177
		4,904,160	10,869,498		15,773,658	10,869,498	4,904,160		15,773,658
	23,289,780	5,018,784	10,869,498		39,178,062	10,869,498	4,904,160		15,773,658
Financial liabilities not measured at fair value									
Long term borrowings - secured				10,876,125	10,876,125				
Current liabilities		_						_	
Trade and other payables				47,459,216	47,459,216				
Mark-up and profit accrued				389,907	389,907	•			
Short term borrowings - secured				5,558,952	5,558,952			•	
Unpaid dividend	•		•	1,781,134	1,781,134				•
Unclaimed dividend				438,698	438,698				
Current portion of long term borrowings - secured				7,817,518	7,817,518	•			•
,			•	74,321,550	74,321,550				•

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (AUDITED)

FOR THE PERIOD ENDED SEPTEMBER 30, 2018

							-	2	
	Loans and receivables	Available for sale investments	Fair value through profit or loss	Other financial assets / liabilities (Rupees '000)	Total 00)	Level 1	Level 2	Level 3	Total
December 31, 2017 Financial assets not measured at fair value Non - criment assets									
Long term investments		80,060			80,060				
Long term loans and advances	965,959				965,959				
Current assets	2,4				5,5				
Trade debts - net of provision	3,721,587	,	,	,	3,721,587	,	,	,	'
Loans and advances	1,483,776	•	•	•	1,483,776	•	•	,	•
Deposits	944				944				,
Other receivables	7,927,544	,			7,927,544	,	,	,	,
Short term investments	27,530,343	28,834			27,559,177	•	•	,	•
Cash and bank balances	1,712,725				1,712,725				
	43,355,256	108,894		•	43,464,150		1		
Financial assets measured at fair value									
Long term investments		4,828,271		1	4,828,271	1	4,828,271		4,828,271
<b>Current assets</b> Short term investment		2,083,784	1,239,724	1	3,323,508	1,239,724	2,083,784	'	3,323,508
	- 120 04	6,912,055	1,239,724		8,151,779	1,239,724	6,912,055		8,151,779
	43,355,250	7,020,949	1,239,724		51,615,929	1,239,724	6,912,055		8/1/1.61,8
Financial liabilities not measured at fair value									
Long term borrowings - secured				15,571,491	15,571,491				•
Trade and other payables	,	,	,	29.913.012	29.913.012		,	,	
Mark-up and profit accrued	,	,		190,707	190,707	1	,	,	,
Short term borrowings - secured	,			11,539,083	11,539,083	,	,	,	,
Unclaimed dividend	1		•	437,291	437,291	•	•	,	•
Current portion of long term borrowings - secured			,	6.831.804	6.831.804		•	,	'
				64,483,388	64,483,388	] .		] .	



# **NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)** FOR THE PERIOD ENDED SEPTEMBER 30, 2018

September 30, September 30, 2018 2017 (Rupees '000)

### 17. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Significant transactions and balances with the related parties are as follows:

T (1		***		
Transactions	and hala	nces with	subsidiary	companies

Guarantee against loan of subsidiary company - FFF	919,833	2,004,167
Investment in subsidiary company - FFF	1,640,000	200,000
Dividend receivable *		500,000
Balances receivable - unsecured *	800,676	1,312,959
Transactions and balances with associated undertakings / joint ventures / companies due to common ownership		
Investment in associated company - TEL	1,250,400	-
Expenses charged on account of marketing of fertilizer on behalf of associated company - FFBL	819,109	603,053
Commission on sale of products	16,607	15,385
Payments under consignment account	32,735,380	28,147,460
Purchase of gas as feed and fuel stock	12,482,686	14,979,552
Sale of fertilizers	1,500	641
Donations	61,404	65,095
Dividend income	799,470	1,235,281
Dividend paid	2,680,129	2,962,247
Others	16,232	16,882
Dividend receivable *	93,750	-
Short term investment *		500,000
Long term investments *	114,624	108,894
Short term borrowing *	3,774,795	694,857
Running finance *	132,870	133,819
Balances receivable - unsecured *	51,011	45,352
Balances payable - unsecured *	42,063,982	24,596,243
Key management personnel - Restated		
Remuneration including benefits and perquisites of chief executive and other executives. No. of persons 2018: 1 and 341 (2017: 1 and 342) respectively.	2,961,910	2,850,652
Contribution and balances with staff retirement funds		
Employees' Provident Fund Trust	323,333	312,379
Employees' Gratuity Fund Trust	168,507	118,014
Employees' Pension Fund Trust	154,914	89,283
Employees' Funds as Dividend on equity holding of 0.15% (2017: 0.12%)	9,150	5,451
Balance payabe to Gratuity Fund Trust *	(351,311)	(397,886)
Balance payabe to Pension Fund Trust *	(323,583)	(362,311)

<sup>\*</sup> Comparative figures of receivable / payable balances are as at December 31, 2017.

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE PERIOD ENDED SEPTEMBER 30, 2018

### 18. POST BALANCE SHEET EVENT

The Board of Directors of the Company in its meeting held on October 26, 2018 proposed third interim dividend of Rs 1.80 per share.

### 19. GENERAL

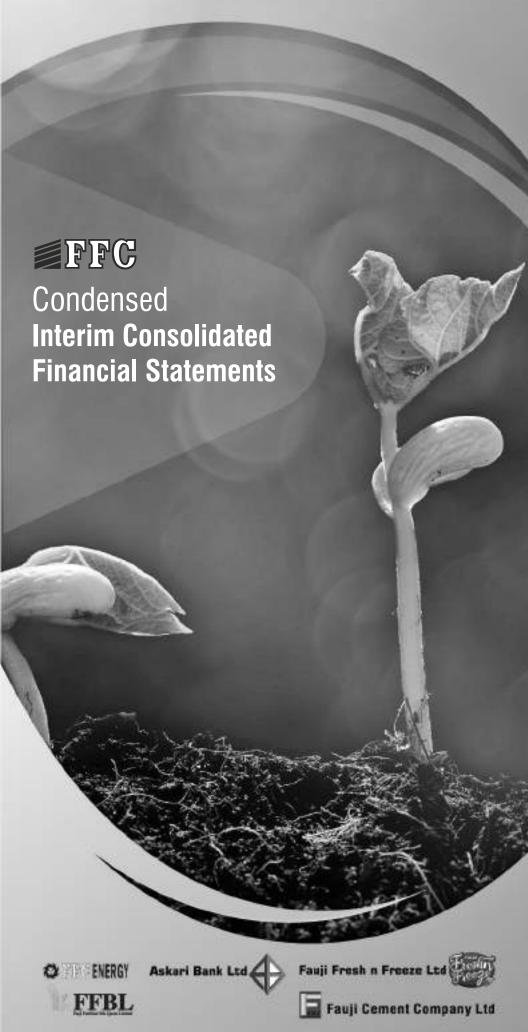
- 19.1 Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.
- 19.2 These condensed interim financial statements have been authorized for issue by the Board of Directors of the Company on October 26, 2018.

Chairman

on Chief Evenutive

Director

**Chief Financial Officer** 





# CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at September 30, 2018

	Note	Un-audited September 30, 2018	Audited December 31, 2017
		(Rupees	'000)
EQUITY AND LIABILITIES			
EQUITY			
Share capital	4	12,722,382	12,722,382
Capital reserves		3,010,974	2,101,184
Revenue reserves	5	37,156,229	35,360,005
(Deficit) / surplus on remeasurement of investments available for sale to fair value - net of tax		(326,988)	934,733
		52,562,597	51,118,304
Share in revaluation reserve of associates - net		848,685	759,892
NON - CURRENT LIABILITIES			
Long term borrowings - secured	6	15,669,551	21,162,157
Deferred liabilities		5,791,358	5,973,370
Liability against assets subject to finance lease		8,111	8,440
		21,469,020	27,143,967
CURRENT LIABILITIES			
Trade and other payables	7	52,637,369	39,288,679
Mark-up and profit accrued		535,660	216,140
Short term borrowings - secured	8	6,398,952	11,939,083
Unpaid dividend		1,781,134	-
Unclaimed dividend		438,698	437,291
Current portion of long term borrowings - secured	6	9,408,078	8,633,497
Current portion of land lease liability		2,566	2,566
Taxation		3,326,680	1,230,841
		74,529,137	61,748,097
TOTAL EQUITY AND LIABILITIES		149,409,439	140,770,260

CONTINGENCIES AND COMMITMENTS

9

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

	Note	Un-audited September 30, 2018	Audited December 31, 2017
		(Rupees	s '000)
ASSETS			
NON - CURRENT ASSETS			
Property, plant and equipment	10	33,113,156	34,351,610
Intangible assets		1,942,055	1,951,383
Long term investments	11	43,592,240	45,665,306
Long term loans and advances		1,099,081	965,959
Long term deposits and prepayments		32,168	31,173
		79,778,700	82,965,431
CURRENT ASSETS			
Stores, spares and loose tools		3,556,546	3,511,899
Stock in trade		16,434,587	640,655
Trade debts		5,803,541	4,817,924
Loans and advances		775,277	585,527
Deposits and prepayments		164,602	83,824
Other receivables	12	15,673,974	13,735,003
Short term investments	13	24,181,281	31,657,685
Cash and bank balances		3,040,931	2,772,312
		69,630,739	57,804,829
TOTAL ASSETS		149,409,439	140,770,260

Director Chief Financial Officer



# **CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT AND LOSS ACCOUNT (UN-AUDITED)**For the period ended September 30, 2018

		For the qua	arter ended	For the pe	riod ended
	Note	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
		(Rupe	es '000)	(Rupe	es '000)
Sales	14	28,668,221	28,753,304	73,726,557	60,351,590
Cost of sales		19,408,405	22,797,788	54,294,933	47,499,168
GROSS PROFIT		9,259,816	5,955,516	19,431,624	12,852,422
Administrative expenses and					
distribution cost		2,582,461	2,587,822	7,186,010	6,901,041
		6,677,355	3,367,694	12,245,614	5,951,381
Finance cost		596,009	923,399	1,656,711	2,546,123
Other expenses		570,726	368,760	1,408,245	1,038,336
		5,510,620	2,075,535	9,180,658	2,366,922
Other income		569,408	1,398,961	4,150,005	5,951,030
Share of profit of associates and					
joint ventures		1,417,252	1,158,997	1,915,117	2,067,235
PROFIT BEFORE TAXATION		7,497,280	4,633,493	15,245,780	10,385,187
Provision for taxation		2,059,552	1,409,115	5,217,332	3,577,236
PROFIT AFTER TAXATION		5,437,728	3,224,378	10,028,448	6,807,951

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

Chairman

Chief Executive

Grand Contract

Chief Financial Officer

# **CONDENSED INTERIM CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME (UN-AUDITED)**For the period ended September 30, 2018

	For the qu	arter ended	For the period ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
	(Rupe	es '000)	(Rupe	es '000)
Profit after taxation	5,437,728	3,224,378	10,028,448	6,807,951
Other comprehensive income				
Items that will not be subsequently reclassified to statement of profit or loss				
Equity accounted investees - share of OCI, net of tax	6,489	(33,237)	(2,460)	(20,039)
Items that may be subsequently reclassified to profit or loss				
Deficit on re-measurement of investments available for sale to fair value - net of tax	(80,130)	(46,548)	(225,511)	(126,424)
Share of equity accounted investees - share of OCI, net of tax	(100,577)	(221,345)	(531,918)	(564,511)
	(180,707)	(267,893)	(757,429)	(690,935)
Comprehensive income taken to equity	5,263,510	2,923,248	9,268,559	6,096,977
Comprehensive income not recognised in equity Items that may be subsequently reclassified				
to profit or loss	-	(3,260)	88,793	110,816
Total comprehensive income	5,263,510	2,919,988	9,357,352	6,207,793

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

Janig Nath

Chief Executive

Ġ <sup>B</sup>

Director Chief Financial Officer



# CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOW (UN-AUDITED)

For the period ended September 30, 2018

	Note	September 30, 2018	September 30, 2017
		(Rupe	es '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	16	7,796,545	5,710,960
Finance cost paid		(1,337,191)	(2,118,476)
Income tax paid		(3,224,872)	(2,911,610)
Subsidy received on sale of fertilizer		1,844,383	2,925,030
		(2,717,680)	(2,105,056)
Net cash generated from operating activities		5,078,865	3,605,904
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(1,048,827)	(1,971,671)
Proceeds from sale of property, plant and equipment		14,685	289,272
Investment in associated company - TEL		(1,250,400)	-
Decrease in investments - net		(9,384,064)	(953,609)
Interest and profit received		1,353,218	1,082,610
Dividend received		705,720	1,150,906
Net cash used in investing activities		(9,609,668)	(402,492)
CASH FLOWS FROM FINANCING ACTIVITIES			
Long term financing:			
Draw-downs		-	4,000,000
Repayments		(4,739,730)	(4,335,372)
Dividends paid		(6,041,725)	(5,912,434)
Net cash used in financing activities		(10,781,455)	(6,247,806)
Net decrease in cash and cash equivalents		(15,312,258)	(3,044,394)
Cash and cash equivalents at beginning of the period		19,622,635	(6,073,964)
Effect of exchange rate changes		195,829	8,911
Cash and cash equivalents at end of the period		4,506,206	(9,109,447)
CASH AND CASH EQUIVALENTS			
Cash and bank balances		3,040,931	7,594,346
Short term highly liquid investments		7,864,227	6,662,806
Short term borrowings - secured		(6,398,952)	(23,366,599)
Onort to the bottowings - social ou		4,506,206	(9,109,447)
		4,000,200	(5,105,447)

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

Chairman

Chief Executive

**Director** Chief Financial Officer

# CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

For the period ended September 30, 2018

			Capital reserves	rves		Revenu	Revenue reserves	Surplus on	
								remeasurement of available for sale	
	Share capital	Share premium	Capital redemption reserve	Translation reserve	Statutory reserve	General	Unappropriated profit	investments to fair value	Total
					(Rupees '000)	00			
Balance as at January 1, 2017	12,722,382	40,000	120,000	251,153	985,519	6,802,360	27,069,130	2,726,211	50,716,755
Total comprehensive income									
Profit after taxation	•	•	,	•		•	6,807,951	1	6,807,951
Other comprehensive income - net of tax	•	'	•	(39,422)	'	•	(20,039)	(651,513)	(710,974)
				(39,422)			6,787,912	(651,513)	6,096,977
Distribution to owners - recorded directly in equity									
Final dividend 2016: Rs 2.75 per share		•	•	•	•	٠	(3,498,655)	•	(3,498,655)
First interim dividend 2017: Rs 1.50 per share	•	•	•	•	•	•	(1,908,357)	•	(1,908,357)
Second interim dividend 2017: Rs 1.00 per share	•	•	•	•	•	•	(1,272,238)	•	(1,272,238)
	•	•		٠	٠	•	(6,679,250)		(6,679,250)
Other changes in equity									
Transfer to general reserve	•	•	,	•	•	2,000,000	(2,000,000)	,	•
Transfer to statutory reserve	•	•	,	•	466,413	•	(466,413)	•	•
	•				466,413	2,000,000	(2,466,413)		
Balance as at September 30, 2017	12,722,382	40,000	120,000	211,731	1,451,932	8,802,360	24,711,379	2,074,698	50,134,482
Balance as at January 1, 2018	12,722,382	40,000	120,000	372,893	1,568,291	8,802,360	26,557,645	934,733	51,118,304
Total comprehensive income									
Profit after taxation	•	•	•	•	•	٠	10,028,448	·	10,028,448
Other comprehensive income - net of tax	•	•	•	504,292	•	•	(2,460)	(1,261,721)	(759,889)
			•	504,292			10,025,988	(1,261,721)	9,268,559
Distribution to owners - recorded directly in equity									
Final dividend 2017: Rs 3.00 per share	•	•	•	•	•	•	(3,816,715)	•	(3,816,715)
First interim dividend 2018: Rs 1.75 per share	•	•	·	· _	•	·	(2,226,417)	<u>.</u>	(2,226,417)
Second interim dividend 2018: Rs 1.40 per share	•	•	•	•	•	•	(1,781,134)	•	(1,781,134)
	•						(7,824,266)		(7,824,266)
Other changes in equity									
Transfer to general reserve	•	•	•	•	•	•		•	
Transfer to statutory reserve	•	•	•	•	405,498	•	(405,498)	•	•
	•	•	•	•	405,498	•	(405,498)		•
Balance as at September 30, 2018	12,722,382	40,000	120,000	877,185	1,973,789	8,802,360	28,353,869	(326,988)	52,562,597

The annexed notes 1 to 20 form an integral part of these condensed interim consolidated financial statements.

Chairman

Chief Executive

ے۔ Director

Chief Financial Officer

For the period ended September 30, 2018

 Fauji Fertilizer Company Limited (the Group) comprises of Fauji Fertilizer Company Limited (FFC / parent company) and its subsidiaries, FFC Energy Limited (FFCEL) and Fauji Fresh n Freeze (FFF). These companies are incorporated in Pakistan as public limited companies. The shares of FFC are quoted on Pakistan Stock Exchange.

The principal activity of FFC is manufacturing, purchasing and marketing of fertilizers and chemicals, including investment in other fertilizer, chemical, cement and banking operations. FFCEL has setup a 49.5 MW wind energy power project. FFF will principally be engaged in the business of processing fresh, frozen fruit, vegetables, fresh meat, frozen cooked and semi cooked food.

- 2. These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The applicable framework for banks also includes the Banking Companies Ordinance 1962 and the provisions of and directives issued by the State Bank of Pakistan.

The disclosures in these condensed interim financial statements do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements of the Group for the year ended December 31, 2017. Comparative figures of condensed interim statement of financial position is extracted from audited financial statements as at December 31, 2017 whereas comparative figures of condensed interim statement of profit or loss account, condensed interim statement of other comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are extracted from un-audited condensed interim financial statements of the Group for the period ended September 30, 2017.

These condensed interim financial statements are un-audited and are being submitted to the members as required under Section 237 of the Companies Act, 2017 and the listing regulations of the Pakistan Stock Exchange.

3. The accounting policies, significant judgements made in the application of accounting policies, key sources of estimations, the methods of computation adopted in preparation of these condensed interim financial statements and financial risk management policy are the same as those applied in preparation of financial statements of the Group for the year ended December 31, 2017, except for the following:

The newly enacted Companies Act, 2017 which has replaced the previous Companies Ordinance, 1984 has specified additional disclosures in the financial statements. These requirements are applicable to the Group's complete set of financial statements for the year ending December 31, 2018 and where applicable to the condensed interim financial statements. Accordingly the Group has presented the required disclosures in these condensed interim financial statements and restated certain comparatives. However, there was no change in the reported amounts of profit or loss or the amounts presented in the statement of financial position.

### 4. SHARE CAPITAL

### **AUTHORISED SHARE CAPITAL**

This represents 1,500,000,000 (2017: 1,500,000,000) ordinary shares of Rs 10 each amounting to Rs 15,000,000 thousand (2017: Rs 15,000,000 thousand).

### ISSUED, SUBSCRIBED AND PAID UP CAPITAL

Un-audited September 30, 2018	Audited December 31, 2017		Un-audited September 30, 2018	Audited December 31, 2017
(Number o	of shares)		(Rupee	s '000)
256,495,902	256,495,902	Ordinary shares of Rs.10 each, issued for consideration in cash.	2,564,959	2,564,959
1,015,742,345	1,015,742,345	Ordinary shares of Rs.10 each issued as fully paid bonus shares.	10,157,423	10,157,423
1,272,238,247	1,272,238,247		12,722,382	12,722,382

For the period ended September 30, 2018

Revenue Reserve			Note	Un-audited September 30, 2018	Audited December 31, 2017
General reserve   8,802,360   28,353,669   26,557 645   37,156,228   35,360,005   37,156,228   35,360,005   37,156,228   35,360,005   37,156,228   35,360,005   37,156,228   35,360,005   37,156,228   35,360,005   57,000   57,00				(Rupee	s '000)
Unappropriated profit  8. LONG TERM BORROWINGS - SECURED From conventional banks Fauji Fertilizer Company Limited 6.1 16,774,000 19,910,438 FFC Energy Limited 6.2 5,694,178 6,154,901 Fauji Fresh n Freeze Limited 6.3 689,808 1,237,458 From Islamic banks Fauji Fertilizer Company Limited 6.4 1,919,643 2,492,857 Less: Current portion shown under current liabilities From conventional banks From Islamic banks From	5.				
6. LONG TERM BORROWINGS - SECURED From conventional banks Fauji Fretilizer Company Limited 6.1 16,774,000 19,910,438 FFC Energy Limited 6.2 5,694,178 6,154,901 From Islamic banks Fauji Fretilizer Company Limited 6.3 699,808 1,237,458 From Islamic banks Fauji Fretilizer Company Limited 6.4 1,919,643 2,492,857 25,077,629 29,795,654  Less: Current portion shown under current liabilities From conventional banks From Islamic banks 8,075,935 7,537,068 From Islamic banks 1,332,143 1,096,429 9,408,078 8,633,497 15,669,551 21,162,157 6.1 Movement during the period / year is as follows: Opening balance 19,910,438 19,448,312 Draw-downs during the period / year as a follows: Opening balance 19,910,438 19,448,312 Closing balance 6,154,901 6,981,494 Closing balance 6,154,901 6,981,494 Closing balance 6,154,901 6,981,494 Closing balance 7,000,000 Closing balance 6,154,901 6,981,494 Closing balance 7,000,000 Closing balance 7,000,				, ,	
From conventional banks		Unappropriated profit		, ,	
From conventional banks	•	LONG TERM DODDOWINGS SECURED		37,156,229	35,360,005
Fauji Fertilizer Company Limited   6.1   16,774,000   19,910,438   FFC Energy Limited   6.2   5,694,178   6,154,901   Fauji Fresh n Freeze Limited   6.3   689,808   1,237,458   From Islamic banks   Fauji Fertilizer Company Limited   6.4   1,919,643   2,492,857   25,077,629   29,795,664	0.				
FFC Energy Limited 6.2 5,694,178 6,154,901 Fauji Fresh n Freeze Limited 6.3 689,808 1,237,458 From Islamic banks Fauji Fertilizer Company Limited 6.4 1,919,643 2,492,857 25,077,629 29,795,654 25,077,629 29,795,634 25,077,629 29,795,634 25,077,629 29,795,634 25,077,629 29,795,634 25,077,629 29,795,634 25,077			6.1	46 774 000	10 010 420
Fauji Fresh n Freeze Limited 6.3 689,808 1,237,458 From Islamic banks Fauji Fertilizer Company Limited 6.4 1,919,643 2,492,857 Less: Current portion shown under current liabilities From conventional banks From Islamic banks In332,143 In396,429 In49,48,312 In49,910,438 In49,48,312 In49,910,438 In49,9					
From Islamic banks   Fauji Fertilizer Company Limited   6.4   1,919,643   2,492,857   29,795,654		0,			
Fauji Fertilizer Company Limited		•	0.5	009,000	1,237,430
Less: Current portion shown under current liabilities From conventional banks From Islamic banks  9,408,078 8,633,497 15,669,551 21,162,157  6.1 Movement during the period / year is as follows: Opening balance Draw-downs during the period / year Closing balance Draw-downs during the period / year is as follows: Opening balance Draw-downs during the period / year Repayments during the period / year Repayments during the period / year Repayments during the period / year  Less: Transaction cost Initial transaction cost Amortized during the period / year Closing balance Draw-downs during the period / year is as follows: Opening balance Draw-downs during the period / year Repayments during the period / year  1,237,458 1,908,350 1,236,725  Less: Transaction cost Initial transaction cost Amortized during the period / year Repayments during the period / year Re			6.4	1 010 6/3	2 /02 857
Less: Current portion shown under current liabilities   From conventional banks   Roro (1,096,429)   From Islamic banks   Roro (1,096,429)   Rogard (1,096		r adji i ertilizer Company Elimited	0.4		
From conventional banks From Islamic banks  1,332,143 1,096,429 9,408,078 8,633,497 15,669,551 21,162,157  6.1 Movement during the period / year is as follows: Opening balance Draw-downs during the period / year Repayments during the period / year is as follows: Opening balance Draw-downs during the period / year is as follows: Opening balance Draw-downs during the period / year Repayments during the period / year Repayments during the period / year Repayments during the period / year  Less: Transaction cost Initial transaction cost Amortized during the period / year is as follows: Opening balance Draw-downs during the period / year  21,105 32,321 Closing balance Draw-downs during the period / year is as follows: Opening balance Draw-downs during the period / year Repayments during the period / year is as follows: Opening balance Draw-downs during the period / year is as follows: Opening balance Draw-downs during the period / year is as follows: Opening balance Draw-downs during the period / year is as follows: Opening balance Draw-downs during the period / year Repayments during the period / year is as follows: Opening balance Draw-downs during the period / year Repayments during the period /		Less: Current portion shown under current liabilities		25,011,025	25,755,054
From Islamic banks		•		8.075.935	7 537 068
Section   Sect					
6.1 Movement during the period / year is as follows:  Opening balance Draw-downs during the period / year Repayments during the period / year (3,136,438) (6,537,874) Closing balance Draw-downs during the period / year (481,828) (858,914) Repayments during the period / year is as follows: Opening balance Draw-downs during the period / year Repayments during the period / year sas follows: Opening balance Draw-downs during the period / year sas follows: Opening balance Draw-downs during the period / year sas follows: Opening balance Draw-downs during the period / year sas follows: Opening balance Draw-downs during the period / year sas follows: Opening balance Draw-downs during the period / year sas follows: Opening balance Draw-downs during the period / year sas follows: Opening balance Draw-downs during the period / year sas follows: Opening balance Draw-downs during the period / year sas follows: Opening balance Draw-downs during the period / year sas follows: Opening balance		Tom Barne barne			
6.1 Movement during the period / year is as follows:  Opening balance  Draw-downs during the period / year  Repayments during the period / year is as follows:  Opening balance  Closing balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year  Repayments during the period / year  Closing balance  Closing balance  Closing balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year  Repayments during the period / year  Repayments during the period / year  Repayments during the period / year  Closing balance  Draw-downs during the period / year  Repayments during the period / year  Repayments during the period / year  Closing balance  Draw-downs during the period / year  Repayments during the period / year  Closing balance  Draw-downs during the period / year  Repayments during the period / year  Repayments during the period / year is as follows:  Opening balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year is as follows:  Opening balance  Ope					
Opening balance	6.1	Movement during the period / year is as follows:			
Draw-downs during the period / year   Closing balance   Closing				19,910,438	19,448,312
Repayments during the period / year   16,774,000   19,910,438				-	
Closing balance 16,774,000 19,910,438  6.2 Movement during the period / year is as follows:  Opening balance 6,154,901 6,981,494  Draw-downs during the period / year (481,828) (858,914)  Less: Transaction cost 1,011 1,105 32,321  Closing balance 5,694,178 6,154,901  6.3 Movement during the period / year is as follows:  Opening balance 7,029,000 1,236,725  Draw-downs during the period / year 9,000 1,236,725  Less: Transaction cost 1,237,458 1,908,350  Draw-downs during the period / year 9,000 1,236,725  Less: Transaction cost 1,237,458 1,236,725  Less: Transaction cost 1,237,458 1,236,725  Less: Transaction cost 1,237,458 6,000 7,33  Closing balance 6,89,808 1,236,725  6.4 Movement during the period / year is as follows:  Opening balance 6,89,808 1,237,458  6.5 Movement during the period / year is as follows:  Opening balance 6,89,808 1,237,458  6.4 Movement during the period / year is as follows:  Opening balance 6,89,808 1,237,458  6.5 Movement during the period / year is as follows:  Opening balance 2,492,857 3,639,286  Draw-downs during the period / year 6,573,214) (1,146,429)				(3,136,438)	
6.2 Movement during the period / year is as follows:  Opening balance  Draw-downs during the period / year  Repayments during the period / year  Less: Transaction cost  Initial transaction cost  Amortized during the period / year is as follows:  Opening balance  Closing balance  Draw-downs during the period / year  Repayments during the period / year  Closing balance  Draw-downs during the period / year  Repayments during the period / year  Repayments during the period / year  Closing balance  Draw-downs during the period / year  Repayments during the period / year  Amortized during the period / year  Closing balance  Closing balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year is as follows:  Opening balance  Draw-downs during the period / year as a follows:  Opening balance  Draw-downs during the period / year  Repayments during the period / year  Closing balance  Draw-downs during the period / year  Repayments during the period / year  Closing balance  Draw-downs during the period / year  Closing balance  Clos					
Opening balance         6,154,901         6,981,494           Draw-downs during the period / year         .         .           Repayments during the period / year         (481,828)         (858,914)           5,673,073         6,122,580           Less: Transaction cost         .         .         .           Amortized during the period / year         21,105         32,321           Closing balance         5,694,178         6,154,901           6.3 Movement during the period / year is as follows:         .         .           Opening balance         1,237,458         1,908,350           Draw-downs during the period / year         .         .           Repayments during the period / year         (548,250)         (671,625)           Less: Transaction cost         .         .         .           Initial transaction cost         .         .         .           Amortized during the period / year         600         733           Closing balance         689,808         1,237,458           6.4 Movement during the period / year is as follows:         .         .         .           Opening balance         2,492,857         3,639,286           Draw-downs during the period / year         .         .         . <td>6.0</td> <td>Mayament during the period / year is as fallows.</td> <td></td> <td></td> <td></td>	6.0	Mayament during the period / year is as fallows.			
Draw-downs during the period / year   Case	0.2			C 454 004	0.004.404
Repayments during the period / year				6,154,901	0,901,494
Less: Transaction cost				(404 020)	(050 014)
Less: Transaction cost		Repayments during the period / year			
Initial transaction cost		Less: Transaction cost		3,013,013	0,122,300
Amortized during the period / year  21,105 32,321 Closing balance 5,694,178 6,154,901  6.3 Movement during the period / year is as follows: Opening balance Draw-downs during the period / year Repayments during the period / year  Less: Transaction cost Initial transaction cost Amortized during the period / year Closing balance Closing balance  6.4 Movement during the period / year is as follows: Opening balance Draw-downs during the period / year Repayments during the period / year is as follows: Opening balance Draw-downs during the period / year Repayments during the period / year					_
Closing balance				21 105	32 321
Closing balance 5,694,178 6,154,901  6.3 Movement during the period / year is as follows:  Opening balance 1,237,458		, adming and position , jour			
6.3 Movement during the period / year is as follows:  Opening balance Draw-downs during the period / year Repayments during the period / year  Less: Transaction cost Initial transaction cost Amortized during the period / year  Closing balance  6.4 Movement during the period / year is as follows: Opening balance  Opening balance  Draw-downs during the period / year  Repayments during the period / year  Repayments during the period / year  Repayments during the period / year  (573,214)  1,908,350  1,908,350  (671,625)  689,208  1,236,725		Closing balance			
Opening balance       1,237,458       1,908,350         Draw-downs during the period / year       (548,250)       (671,625)         Repayments during the period / year       689,208       1,236,725         Less: Transaction cost       -       -         Initial transaction cost       -       -         Amortized during the period / year       600       733         Closing balance       689,808       1,237,458         6.4       Movement during the period / year is as follows:       2,492,857       3,639,286         Draw-downs during the period / year       -       -       -         Repayments during the period / year       (573,214)       (1,146,429)		-		2,22	-, - ,
Draw-downs during the period / year  Repayments during the period / year  Less: Transaction cost  Initial transaction cost  Amortized during the period / year  Closing balance  6.4 Movement during the period / year is as follows:  Opening balance  Draw-downs during the period / year  Repayments during the period / year  Repayments during the period / year  (573,214)  Closing balance  2,492,857  - (1,146,429)	6.3			4 007 450	4 000 050
Closing balance   Class   Closing balance				1,237,458	1,908,350
Less: Transaction cost				- (E40.0E0)	(074 005)
Less: Transaction cost		Repayments during the period / year			
Initial transaction cost		Loca: Transaction cost		009,200	1,230,723
Amortized during the period / year 600 733  Closing balance 689,808 1,237,458  6.4 Movement during the period / year is as follows:  Opening balance 2,492,857 Draw-downs during the period / year Repayments during the period / year (573,214) (1,146,429)				_	_
Closing balance   689,808   1,237,458				600	733
Closing balance 689,808 1,237,458  6.4 Movement during the period / year is as follows:  Opening balance 2,492,857  Draw-downs during the period / year (573,214)  Repayments during the period / year (1,146,429)		Amortized during the period / year			
Opening balance       2,492,857       3,639,286         Draw-downs during the period / year       -       (573,214)         Repayments during the period / year       (1,146,429)		Closing balance			
Opening balance       2,492,857       3,639,286         Draw-downs during the period / year       -       (573,214)         Repayments during the period / year       (1,146,429)	6.4	Movement during the period / year is as follows:			
Draw-downs during the period / year (573,214) - (1,146,429)				2,492,857	3,639,286
Repayments during the period / year (573,214) (1,146,429)		. •		-	-
				(573,214)	(1,146,429)

### 7. TRADE AND OTHER PAYABLES

Trade and other payables mainly include Rs 37,188,584 thousand (2017: Rs 22,944,401 thousand) on account of Gas Infrastructure Development Cess (GIDC).



For the period ended September 30, 2018

		Un-audited September 30, 2018	Audited December 31, 2017
		(Rupee:	s '000)
8.	SHORT TERM BORROWINGS - SECURED		
	From conventional banks	5,477,158	11,439,083
	From Islamic banks	921,794	500,000
		6,398,952	11,939,083
9.	CONTINGENCIES AND COMMITMENTS		
	(a) Contingencies:		
	(i) Guarantees issued by banks on behalf of the Group companies	16,834	16,668
	(ii) Claims against FFC and/or potential exposure not acknowledged as debt	50,696	50,696
	(iii) Group's share of contingencies in Fauji Fertilizer Bin Qasim Limited	42,665,872	35,703,594
	(iv) Group's share of contingencies in Fauji Cement Company Limited as at		
	June 30, 2018 (2017: September 30, 2017)	100,597	272,518
	<ul><li>(v) Group's share of contingencies in Askari Bank Limited as at June 30, 2018 (2017: September 30, 2017)</li></ul>	167,181,861	136,769,301

(vi) The Competition Commission of Pakistan (CCP) had imposed a penalty of Rs 5.5 billion in 2013 on FFC for alleged unreasonable increase in urea prices, against which FFC had filed an appeal with the Competition Appellate Tribunal (Tribunal). The Tribunal has set aside the penalty and remanded the case back to CCP with the direction to decide the case afresh under the guidelines provided by the Tribunal. The CCP however, has the option to contest the case before the Supreme Court but the Company continues to be confident of successfully contesting the unreasonable allegations at all appellate forums.

Note	Un-audited September 30, 2018	Audited December 31, 2017
	(Rupees	s '000)
	420,813	2,498,658
items	5,401,877	2,821,573
	3,514,700	-
2018		
	8,702	17,133
	309,759	364,085
	92,303	83,674
	34,351,610	34,295,455
10.1	1,047,678	3,399,664
	(5,809)	(286,357)
10.1 & 10.2	(2,280,323)	(3,057,152)
	33,113,156	34,351,610
	2018 10.1	Note September 30, 2018 (Rupees 420,813 5,401,877 3,514,700 2018  8,702 309,759 92,303 34,351,610 1,047,678 (5,809) 10.1 & 10.2 (2,280,323)

10.1 Additions in and depreciation on property, plant and equipment during the period ended September 30, 2017 were Rs 1,965,762 thousand and Rs 2,279,520 thousand respectively.

	Un-audited September 30, 2018	Audited December 31, 2017
	(Rupee:	s '000)
10.2 Depreciation charge has been allocated as follows:		
Cost of sales	2,216,507	2,959,733
Distribution cost	51,165	79,297
Other expenses	1,544	1,850
Charged to FFBL under the Company Services Agreement	11,107	16,272
	2,280,323	3,057,152

For the period ended September 30, 2018

1 01 1110	period crided deptember 30, 2010		Un-audited	Audited
		N. 4	September 30,	December 31,
		Note	2018	2017
44 10	NO TERM INVESTMENTS		(Rupees	s ·000)
	NG TERM INVESTMENTS	44.4	40 000 554	40.750.075
	uity accounted investments	11.1	42,692,554	40,756,975
Otn	ner long term investments	11.2	899,686	4,908,331
			43,592,240	45,665,306
11.1 Eq	uity accounted investments			
Inv	estment in associated companies - under equity method			
Fau	uji Fertilizer Bin Qasim Limited			
Bal	ance at the beginning		20,131,610	19,735,481
Sha	are of profit for the period / year		132,929	945,641
Sha	are of OCI for the period / year		174,753	(269,977)
Div	idend received		(349,419)	(279,535)
			20,089,873	20,131,610
Asl	kari Bank Limited			
Bal	ance at the beginning		16,528,939	17,148,611
Sha	are of profit for the period / year		1,537,410	2,202,716
Sha	are of OCI for the period / year		(896,715)	(1,462,968)
Div	idend received			(1,359,420)
			17,169,634	16,528,939
Fau	uji Cement Company Limited			
Bal	ance at the beginning		2,051,242	2,063,119
Sha	are of profit for the period / year		202,704	166,248
Div	idend received		(93,750)	(178,125)
			2,160,196	2,051,242
Tha	ar Energy Limited			
Inve	estment during the period		1,250,400	-
Sha	are of loss for the period / year		(5,198)	-
			1,245,202	-
Inv	estment in joint venture - under equity method			
Pal	kistan Maroc Phosphore S.A., Morocco			
Bal	ance at the beginning		2,045,184	1,860,912
Sha	are of profit for the period / year		47,272	220,728
Gai	in on translation of net assets		197,744	70,174
Div	idend received		(262,551)	(106,630)
			2,027,649	2,045,184
			42,692,554	40,756,975



For the period ended September 30, 2018

	Note	Un-audited September 30, 2018	Audited December 31, 2017
		(Rupees	'000)
11.2 Other long term investments			
Investment available for sale			
Term Deposit Receipts - from conventional banks		114,624	108,894
Pakistan Investment Bonds		4,904,160	6,912,055
		5,018,784	7,020,949
Less: Current portion shown under short term investments			
Investments available for sale			
Term Deposit Receipts		33,419	28,834
Pakistan Investment Bonds		4,085,679	2,083,784
	13	4,119,098	2,112,618
		899,686	4,908,331

### 12. OTHER RECEIVABLES

Other receivables include Rs 7,319,878 thousand (2017: Rs 6,763,903 thousand) on account of subsidy receivable and Rs 8,210,225 thousand (2017: Rs 5,210,457 thousand) on account of sales tax receivable from the Government.

	Note	Un-audited September 30, 2018	Audited December 31, 2017
		(Rupees	(000)
. SHORT TERM INVESTMENTS			

### 13.

Loans & receivables - conventional investments			
Term deposits with banks and financial institutions			
Local currency		7,433,000	26,775,000
Foreign currency		1,759,685	1,530,343
Investments at fair value through profit or loss			
Conventional investments		10,668,782	1,038,628
Shariah compliant investments		200,716	201,096
Current maturity of long term investments			
Investments available for sale	11	4,119,098	2,112,618
		24,181,281	31,657,685

For the period ended September 30, 2018

		For the qua	arter ended	For the pe	riod ended
		September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
		(Rupe	es '000)	(Rupe	es '000)
14.	SALES				
	Fertilizer	27,411,252	27,588,722	70,677,328	57,750,026
	Power	1,006,860	949,683	2,325,010	2,253,942
	Food	250,109	214,899	724,219	347,622
		28,668,221	28,753,304	73,726,557	60,351,590

### 15. SEGMENT INFORMATION

The detail of utilization of the Company assets by the segments as well as related liabilities is as follows:

		Reportable se	egments	
	Fertilizer	Power	Food	Total
		(Rupees '	000)	
September 30, 2018 (Un-audited)				
Assets				
Segment assets (Total)	90,139,910	12,425,288	4,151,687	106,716,885
Equity accounted investees	42,692,554	-	-	42,692,554
Liabilities				
Segment liabilities (Total)	87,378,466	6,283,289	2,336,402	95,998,157
Capital expenditure	983,414	30,943	33,321	1,047,678
Depreciation	1,619,437	445,337	215,549	2,280,323
December 31, 2017 (Audited)				
Assets				
Segment assets (Total)	84,220,721	12,096,205	3,696,359	100,013,285
Equity accounted investees	40,756,975	-	-	40,756,975
Liabilities				
Segment liabilities (Total)	78,741,872	7,187,161	2,963,031	88,892,064
Capital expenditure	3,275,533	56,344	67,787	3,399,664
Depreciation	2,181,771	594,511	280,870	3,057,152



For the period ended September 30, 2018

		September 30, 2018	September 30, 2017
		(Rupee	s '000)
16.	CASH GENERATED FROM OPERATIONS		
	Net profit before taxation	15,245,780	10,385,187
	Adjustments for:		
	Depreciation	2,269,216	2,268,921
	Amortization	10,477	7,574
	Amortization of transaction cost	21,705	24,692
	Provision for slow moving spares	25,811	34,029
	Reversal of provision for stock in trade	(1,809)	-
	Finance cost	1,656,711	2,522,336
	Gain on sale of property, plant and equipment	(8,876)	(2,357)
	Income on loans, deposits and investments	(1,066,436)	(837,673)
	Share of profit of associated companies and joint ventures	(1,915,117)	(2,067,235)
	Exchange (gain) / loss - net	(195,829)	14,876
	Gain on remeasurement of investments at fair	(004 577)	(0.000)
	value through profit or loss	(281,577)	(9,003)
	Subsidy on sale of fertilizer	(2,400,358)	(4,977,308)
		(1,886,082)	(3,021,148)
		13,359,698	7,364,039
	Changes in:	(=0, (=0)	(222.222)
	Stores and spares	(70,458)	(262,289)
	Stock in trade	(15,792,123)	(7,352,368)
	Trade debts	(985,617)	(8,010,850)
	Loans and advances	(189,750)	(114,056)
	Deposits and prepayments	(80,778)	(76,171)
	Other receivables	(1,658,671)	(4,545,761)
	Trade and other payables	13,348,690	18,751,768
		(5,428,707)	(1,609,727)
	Changes in long term loans and advances	(133,122)	(44,965)
	Changes in long term deposits and prepayments	(995)	(311)
	Change in liability under finance lease	(329)	1,924
		7,796,545	5,710,960

For the period ended September 30, 2018

### 17. FINANCIAL INSTRUMENTS

### Fair value of Financial Instruments

Fair value is the amount that would be received on sale of an asset or paid on transfer of a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Group is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Group is current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Group to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs)

### 17.1 Financial instruments by category

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.



# FAUJI FERTILIZER COMPANY LIMITED

### NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)

For the period ended September 30, 2018

			Carrying Amount	nt			Fair Value	alue	
	Loans and	Available for sale	Fair value through profit	Other financial assets /					
	receivables	investments	or loss	liabilities	Total	Level 1	Level 2	Level 3	Total
September 30, 2018 Financial assets not measured at fair value				(Rupees '000)	(00)				
Non - current assets		100 70			100.20				
Long term investments		81,205			81,205				•
Long term loans and advances	1,099,081				1,099,081			•	
Long term deposits	29,799				29,799				
Current assets Trade debte - not of provision	5 803 544	ı	,		5 202 544	1	1		,
	1,000,041	•	•	•	1,000,041		•		•
Loans and advances	202,CTC			•	267'CLC				
Deposits	448			•	944				
Other receivables	7,044,339			•	7,044,339		•	•	
Short term investments	9,192,685	33,419		•	9,226,104		•	•	
Cash and bank balances	3,040,931			•	3,040,931				•
	26,726,572	114,624			26,841,196				
Financial assets measured at fair value									
Non - current assets									
Long term investments		818,481			818,481		818,481		818,481
Short term investment		4.085.679	10,869,498		14.955.177	10.869.498	4.085.679		14,955,177
		4 004 460	40 060 400		45 772 650	40 060 400	4 004 460		45 772 650
	26.726.572	5.018.784	10.869.498	. .	42.614.854	10.869.498	4.904.160	. .	15.773.658
Financial liabilities not measured at fair value									
Non - current liabilities				7 1 000	4 7 000				
Long term borrowings - secured Current liabilities	•			13,009,331	100,600,01				•
Trade and other pavables			•	48,402,037	48,402,037			•	
Mark-up and profit accrued				535,660	535,660			•	
Short term borrowings - secured				6,398,952	6,398,952			•	
Unpaid dividend			•	1,781,134	1,781,134	•		•	
Unclaimed dividend		•	•	438,698	438,698	•	•	•	•
Current portion of long term									
borrowings - secured				9,408,078	9,408,078			•	•
				82,634,110	82,634,110	•			•

For the period ended September 30, 2018

			Carrying Amount	Ħ			Fair Value	alne	
	Loans and	Available for sale investments	Fair value through profit or loss	Other financial assets /	Total	Level 1	Level 2	Level 3	Total
December 31, 2017 Financial assets not measured at fair value				(Rupees '000)					
Long term loans and advances  Long term deposits	965,959 29,655	80,060		1 1 1	80,060 965,959 29,655	1 1 1	1 1 1	1 1 1	
Trade debts - net of provision Loans and advances	4,817,924 387,623	1 1			4,817,924		1 1	1 1	
Deposits Other receivables Short term investments Cash and bank balances	7,442,448 28,305,343 2,772,312	28,834			7,442,448 28,334,177 2,772,312			1 1 1 1	1 1 1 1
Financial assets measured at fair value	44,122,200	9000 9000 9000	,	ı	44,031,102	,	ı	'	
Non - current assets Long term investments Current assets	1	4,828,271		1	4,828,271		4,828,271		4,828,271
Short term investment	44,722,208	2,083,784 6,912,055 7,020,949	1,239,724 1,239,724 1,239,724		3,323,508 8,151,779 52,982,881	1,239,724 1,239,724 1,239,724	2,083,784 6,912,055 6,912,055		3,323,508 8,151,779 8,151,779
Financial liabilities not measured at fair value Non - current liabilities									
Long term borrowings - secured Current liabilities	1	1		21,162,157	21,162,157	1	•	1	•
Trade and other payables Mark-up and profit accrued	1 1			30,346,544 216,140	30,346,544				1 1
Short term borrowings - secured Unclaimed dividend	1 1	1 1		11,939,083 437,291	11,939,083	1 1	1 1	1 1	1 1
Current portion or long term borrowings - secured			, ,	8,633,497	8,633,497				



For the period ended September 30, 2018

September 30, 2018	September 30, 2017
(Rupe	es '000)

4 050 400

### 18. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Significant transactions and balances with the related parties are as follows:

### Transactions and balances with associated undertakings

/ joint ventures / companies due to common directorship

Investment in associated company - TEL	1,250,400	-
Expenses charged on account of marketing of fertilizer on behalf of		
associated company - FFBL	819,109	603,053
Commission on sale of products	16,607	15,385
Payment under consignment account	32,735,380	28,147,460
Purchase of gas as feed and fuel stock	12,482,686	14,979,552
Sale of fertilizers	1,500	641
Donation	61,404	65,095
Dividend income	799,470	1,235,281
Dividends paid	2,680,129	2,962,247
Others	16,232	16,882
Dividend receivable *	93,750	-
Short term investment *		500,000
Long term investment *	114,624	108,894
Short term borrowing *	3,774,795	694,857
Long term borrowing *	483,102	-
Bank balance *	122,516	116,536
Running finance *	132,870	133,819
Balance receivable *	51,011	45,352
Balance payable *	42,063,982	24,596,243
Key management personnel - Restated		
Remuneration including benefits and perquisites of chief executive		
and other executives. No. of persons 2018: 1 and 384 (2017: 1 and 385) respectively.	3,134,322	2,979,341
Contribution and balances with staff retirement funds	0,101,022	2,010,011
Employees' Provident Fund Trust	330,769	206,958
Employees' Gratuity Fund Trust	168,507	118,014
Employees' Pension Fund Trust	154,914	89,283
Employees' Funds as Dividend on equity holding of 0.15% (2017: 0.08%)	9,150	
	· ·	5,451
Balance payable to Gratuity Fund Trust *	(351,311)	(405,493)
Balance payable to Pension Fund Trust *	(323,583)	(362,311)

<sup>\*</sup>Comparative figures of receivable / payable balances are as of December 31, 2017.

For the period ended September 30, 2018

### 19. POST BALANCE SHEET EVENT

The Board of Directors of FFC in its meeting held on October 26, 2018 declared third interim dividend of Rs 1.80 per share.

### 20. GENERAL

- 20.1 Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.
- 20.2 These condensed interim consolidated financial statements have been authorized for issue by the Board of Directors of FFC on October 26, 2018.

Chairman

Chief Executive

<u>خ</u> مرتب

Director

Chief Financial Officer



# **INVESTORS' EDUCATION**

www.jamapunji.pk Be aware, Be alert, Be safe Learn about investing at www.jamapunji.pk Key features: Licensed Entities Verification Stock trading simulator (based on live feed from KSE) co Scam meter" IIII Knowledge center Jamapuni games\* Risk profiler\* Tax credit calculator Financial calculator Company Verification Subscription to Alerts (event notifications, corporate and regulatory actions) Insurance & Investment Checklist wit FAQs Answered Jamapunji application for mobile device Online Quizzes Jamapunji pis @jamapunji\_pik











