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Company Information

BOARD OF DIRECTORS

Lt Gen Khalid Nawaz Khan, HI(M), Sitara-i-Esar, (Retd) Chairman Lt Gen Shafqaat Ahmed, HI(M) (Retd) Chief Executive & Managing Director Mr Qaiser Javed Dr Nadeem Inayat Engr Rukhsana Zuberi Mr Farhad Shaikh Mohammad Maj Gen Muhammad Farooq Iqbal, HI(M) (Retd) Mr Shahid Ghaffar Maj Gen Mumtaz Ahmad Bajwa, HI(M) (Retd) Mr Per Kristian Bakkerud Mr Khizar Hayat Gondal Brig Raashid Wali Janjua, SI(M) (Retd) Mr Shoaib Mir

CHIEF FINANCIAL OFFICER

Mohammad Munir Malik Tel No. + 92-51-8456101, Fax No. + 92-51-8459961 E-mail: munir_malik@ffc.com.pk

COMPANY SECRETARY

Brig Sher Shah, SI(M) (Retd) Tel No. +92-51-8453101, Fax No. +92-51-8459931 E-mail: secretary@ffc.com.pk

REGISTERED OFFICE

156 The Mall, Rawalpindi Cantt, Pakistan Website: www.ffc.com.pk Tel No. +92-51-111-332-111, 8450001 Fax No. +92-51-8459925, E-mail: ffcrwp@ffc.com.pk

PLANTSITES

Goth Machhi, Sadiqabad

(Distt: Rahim Yar Khan), Pakistan Tel No. +92-68-5786420-9, Fax No. +92-68-5786401 **Mirpur Mathelo** (Distt: Ghotki), Pakistan Tel No. +92-723-661500-09, Fax No. +92-723-661462

MARKETING DIVISION

Lahore Trade Centre, 11 Shahrah-e-Aiwan-e-Tijarat, Lahore, Pakistan Tel No. +92-42-36369137-40, Fax No. +92-42-36366324

KARACHI OFFICE

B-35, KDA Scheme No.1, Karachi, Pakistan Tel No. +92-21-34390115-16, Fax No. +92-21-34390117 & 34390122 II**TORS**

AUDITORS

KPMG Taseer Hadi & Co Chartered Accountants 6th Floor, State Life Building, Jinnah Avenue, Islamabad, Pakistan Tel No. +92-51-2823558, Fax No. +92-51-2822671

SHARES REGISTRAR

Central Depository Company of Pakistan Limited Share Registrar Department CDC House, 99 - B, Block - B, S.M.C.H.S., Main Shahra-e-Faisal, Karachi – 74400 Tel: +92-0800-23275, Fax: +92-21-34326053



DIRECTORS' REVIEW

For the period ended September 30, 2016

Dear Members,

On behalf of the Board of Directors, I am pleased to report net earnings of Rs. 7.51 billion for the nine months ended September 30, 2016.

The Company continued to create new Sona urea production benchmarks with nine months output of 1,876 thousand tonnes, 3% higher compared to last year due to better gas availability and operational efficiencies with a capacity utilization of 122%.

Despite 12% contraction faced by the urea industry, the Company's determined efforts resulted in urea sales of 1,597 thousand tonnes, lower by only 6% as compared to last year.

Lower off-take coupled with suppressed selling prices during the period under review resulted in sales revenue of Rs. 45.93 billion, lower by 15% from last year. In addition, levy of Super Tax, higher financing costs and lower dividend and investment income resulted in per share earnings of Rs. 5.90, lower by 37% compared to corresponding period of last year.

Consistent with the Company's commitment to provide shareholders with a regular stream of income, the Board is pleased to announce third interim dividend of Rs. 1.75 per share (17.50%), aggregating to Rs. 5.15 (51.50%) for the nine months ended September 30, 2016.

Going forward, poor farm economics, limited ability to pass through production costs, suppressed domestic urea prices and declining international prices are expected to pose challenges for the Company. However, the Board remains focused on profitability and maintaining a regular stream of income for its shareholders, through diversification and improved operational efficiencies, supported by sustained gas supply and favorable policies for the industry.

On behalf of the Board,

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Chairman Lt Gen Khalid Nawaz Khan HI (M), Sitara-i-Esar (Retired)

Rawalpindi October 26, 2016

د ایر یکرز کا تجزیہ

بورڈ آف ڈائر یکڑز کی جانب سے مجھے بیداعلان کرتے ہوئے خوشی محسوس ہور بی ہے کہ کمپنی نے30 ستمبر 2016 کوختم ہونے والے نوماہی میں7.51 ارب روپے کا خالص منافع کمایا ہے۔

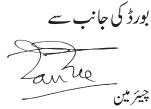
سمینی نے سونا یوریا کی پیدادار کے معیار کو قائم کرتے ہوئے نو ماہ کے دورانیہ میں122 فیصد پیداداری صلاحیت کے ساتھ 1,876 ہزارٹن سونا یوریا پیدادار حاصل کی، جو کہ پچھلے سال کی اسی مدت کے مقابلے میں 3 فیصد زائدر ہی۔

یور یا کی صنعت میں12 فیصد کمی کے باوجود ، کمپنی کی انتقاک کا وشوں سے یور یا کی فروخت پچچلے سال کی نسبت صرف6 فیصد کمی کے ساتھ 1,597 ہزارٹن رہی۔

زیرِ جائزہ مدت کے دوران یوریا فروخت میں کمی اور قیمتوں کے زیرِ دباؤر ہے کے نیتیج میں آمدنی 45.93 ارب روپے رہی جو کہ پیچیلی مدت کے مقابلے میں15 فیصد کم ہے۔اس کےعلاوہ "Super Tax" کے نفاذ ، قرضوں کے بڑھتے ہوئے اخراجات اور مالیاتی آمدن (Investment & Dividend Income) میں کمی کے نیتیج میں کمپنی کی 5.90 روپے فی حصص آمدن پیچھلے سال کی اسی مدت سے37 فیصد کم رہی۔

حصہ داروں کی آمدن کو برقرار رکھنے کے پیش نظر بورڈ سال 6 1 0 2 کے تیسرے عبوری منافع منقسمہ(Dividend) 1.75 روپے (فی حصص 17.50 فیصد) کا اعلان کرتا ہے۔ جو کہ مجموعی طور پر 5.15 روپے (51.50 فیصد) ہے۔

مستقبل میں، کمز ورزرعی معیشت، پیداواری لاگت منتقل کرنے کی محدود صلاحت زیر دباؤیوریا کی قیمتیں اور کم ہوتی بین الاقوامی قیمتیں کمپنی کیلئے متوقع چیلنج ہو سکتے ہیں۔ تاہم بورڈ متنوع کاروباری منصوبوں اور بہتر پیداواری کارکردگی کے ذریعے حصہ داروں کی مستقل آمدن کو برقر ارر کھنے اور کمپنی کے منافع پر مرکوز ہے۔ جو کہ گیس کی مسلسل ترسیل اور صنعت کیلئے سازگار پالیسیوں سے مکن ہے۔



لیفٹینٹ جزل خالدنواز خان ہلال امنیاز(ملٹری)،ستارۂایثار(ریٹائرڈ)

26 اكتوبر 2016

راولينڈى

CONDENSED INTERIM FINANCIAL INFORMATION



CONDENSED INTERIM BALANCE SHEET

As at September 30, 2016

	Note	Un-audited September 30, 2016	Audited December 31, 2015
		(Rupee	es '000)
EQUITY AND LIABILITIES			
EQUITY			
Share capital	4	12,722,382	12,722,382
Capital reserves		160,000	160,000
Revenue reserves	5	12,723,578	13,894,676
Surplus on remeasurement of investments			
available for sale to fair value		513,909	534,407
		26,119,869	27,311,465
NON - CURRENT LIABILITIES			
Long term borrowings	6	18,165,446	15,892,599
Deferred liabilities	0	4,709,966	4,600,324
		22,875,412	20,492,923
CURRENT LIABILITIES		,,	,,
Trade and other payables	7	9,828,543	8,113,918
Interest and mark - up accrued	8	528,519	268,094
Short term borrowings	9	14,842,101	18,020,602
Current portion of long term borrowings		6,171,804	4,509,839
Taxation		1,010,381	1,413,048
		32,381,348	32,325,501
		81,376,629	80,129,889
CONTINGENCIES AND COMMITMENTS	10		

	Note	Un-audited September 30, 2016	Audited December 31, 2015
		(Rupe	es '000)
ASSETS			
NON - CURRENT ASSETS			
Property, plant and equipment	11	21,328,733	21,381,702
Intangible assets		1,573,455	1,576,720
Long term investments	12	29,679,955	29,129,475
Long term loans and advances	13	945,055	814,298
Long term deposits and prepayments	14	13,059	13,001
		53,540,257	52,915,196

CURRENT ASSETS			
Stores, spares and loose tools		3,384,034	3,395,762
Stock in trade		8,897,443	5,100,020
Trade debts		4,914,479	1,773,698
Loans and advances	15	970,635	1,024,594
Deposits and prepayments	16	101,571	39,323
Other receivables	17	5,471,986	2,807,262
Short term investments	18	2,886,414	10,334,720
Cash and bank balances	19	1,209,810	2,739,314
		27,836,372	27,214,693

81,376,629

80,129,889

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Chairman



be Director

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

For the period ended September 30, 2016

		For the qu	For the quarter ended		riod ended	
	Note	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015	
		(Rupe	es '000)	(Rupe	es '000)	
Sales	20	17,603,944	15,107,611	45,925,856	54,293,915	
Cost of sales	21	13,513,933	9,155,995	33,508,553	33,659,870	
GROSS PROFIT		4,090,011	5,951,616	12,417,303	20,634,045	
Distribution cost		1,720,856	1,809,173	4,825,056	4,978,355	
		2,369,155	4,142,443	7,592,247	15,655,690	
Finance cost	22	605,788	519,666	1,784,164	962,876	
Other expenses	23	412,962	459,777	1,227,238	1,641,217	
		1,350,405	3,163,000	4,580,845	13,051,597	
Other income	24	2,433,356	1,435,130	6,732,720	4,368,343	
NET PROFIT BEFORE TAXATION		3,783,761	4,598,130	11,313,565	17,419,940	
Provision for taxation		1,171,000	918,000	3,808,000	5,474,000	
NET PROFIT AFTER TAXATION		2,612,761	3,680,130	7,505,565	11,945,940	
Forther content to the forth						
Earnings per share - basic and diluted (Rupees)	25	2.05	2.89	5.90	9.39	

The annexed notes 1 to 30 form an integral part of this condensed interim financial information.

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Chairman



. P Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

For the period ended September 30, 2016

	For the qu	arter ended	For the period ended		
	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015	
	(Rupees '000)		(Rupee	es '000)	
Net profit after taxation	2,612,761	3,680,130	7,505,565	11,945,940	
Other comprehensive income for the period					
Items that may be subsequently reclassified to profit or loss					
(Deficit) / Surplus on remeasurement of investments available for sale to fair value - net of tax	(116,296)	(19,027)	(20,498)	353,302	
Total comprehensive income for the period	2,496,465	3,661,103	7,485,067	12,299,242	

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Chairman



....p 50 Director

CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

For the period ended September 30, 2016

	Note	September 30, 2016	September 30, 2015
		(Rupee	es '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from / (used in) operations	26	976,288	(26,010,464)
Finance cost paid		(1,537,660)	(505,458)
Income tax paid		(4,101,025)	(7,365,920)
Subsidy received on sale of fertilizer		1,533,171	-
Net cash used in from operating activities		(3,129,226)	(33,881,842)
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(1,529,835)	(2,840,594)
Proceeds from sale of property, plant and equipment		19,801	14,328
Investment in subsidiary - FFF		(1,200,000)	-
Investments - net		1,527,717	1,488,064
Interest and profit received		851,220	1,695,953
Dividends received		2,264,743	2,578,962
Net cash generated from investing activities		1,933,646	2,936,713
CASH FLOWS FROM FINANCING ACTIVITIES			
Long term financing: - Draw - downs		6,050,000	17,352,500
- Repayments		(2,115,188)	(917,500)
Dividends paid		(7,692,314)	(9,951,084)
Net cash (used in) / generaed from financing activities		(3,757,502)	6,483,916
Net decrease in cash and cash equivalents		(4,953,082)	(24,461,213)
Cash and cash equivalents at beginning of the period		(5,864,224)	15,281,142
Effect of exchange rate changes		13,921	52,177
Cash and cash equivalents at end of the period		(10,803,385)	(9,127,894)
CASH AND CASH EQUIVALENTS			
Cash and bank balances	19	1,209,810	1,644,606
Short term highly liquid investments		2,828,906	3,716,272
Short term running finance	9	(14,842,101)	(14,488,772)
		(10,803,385)	(9,127,894)

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Chairman

Chief Executive

. P Director

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

For the period ended September 30, 2016

			Revenue reserves		Surplus on remeasurement	
	Share capital	Capital reserves	General reserve	Unappropriated profit	of investments available for sale to fair value	Total
			(R	upees '000)		
Balance as at January 1, 2015	12,722,382	160,000	6,802,360	5,681,225	303,564	25,669,531
Total comprehensive income for the period						
Profit after taxation	-	-	-	11,945,940	-	11,945,940
Other comprehensive income - net of tax	-	-	-	-	353,302	353,302
Total comprehensive income for the period - net of tax	-	-	-	11,945,940	353,302	12,299,242
Distribution to owners - recorded directly in equity						
Final dividend 2014: Rs 3.50 per share	-	-	-	(4,452,833)	-	(4,452,833)
First interim dividend 2015: Rs 3.94 per share	-	-	-	(5,012,618)	-	(5,012,618)
Second interim dividend 2015: Rs 1.75 per share	-	-	-	(2,226,417)	-	(2,226,417)
	-	-	-	(11,691,868)	-	(11,691,868)
Delense of Original Angles 20, 2045	40 700 000					
Balance as at September 30, 2015	12,722,382	160,000	6,802,360	5,935,297	656,866	26,276,905
Balance as at January 1, 2016	12,722,382	160,000	6,802,360	7,092,316	534,407	27,311,465
Total comprehensive income for the period						
Profit after taxation	-	-	-	7,505,565	-	7,505,565
Other comprehensive income - net of tax	-	-	-	-	(20,498)	(20,498)
Total comprehensive income for the period - net of tax	-	-	-	7,505,565	(20,498)	7,485,067
Distribution to owners - recorded directly in equity						
Final dividend 2015: Rs 3.42 per share	-	-	-	(4,351,054)	-	(4,351,054)
First interim dividend 2016: Rs 1.85 per share	-	-	-	(2,353,640)	-	(2,353,640)
Second interim dividend 2016: Rs 1.55 per share	-	-	-	(1,971,969)	-	(1,971,969)
	-	-	-	(8,676,663)	-	(8,676,663)
Balance as at September 30, 2016	12,722,382	160,000	6,802,360	5,921,218	513,909	26,119,869

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Chairman



....p Director

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) For the period ended September 30, 2016

For the period ended September 30, 2016

- Fauji Fertilizer Company Limited (the Company) is a public company incorporated in Pakistan under the Companies Act, 1913, (now the Companies Ordinance, 1984) and its shares are quoted on the Pakistan Stock Exchange. The registered office of the Company is situated at 156 - The Mall, Rawalpindi, Pakistan. The Company is domiciled in Rawalpindi. The principal activity of the Company is manufacturing, purchasing and marketing of fertilizers and chemicals, including investment in other fertilizer, chemical, other manufacturing, energy generation, food processing and banking operations.
- 2. This condensed interim financial information of the Company for the period ended September 30, 2016 has been prepared in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

The disclosures in this condensed interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements of the Company for the year ended December 31, 2015. Comparative condensed interim balance sheet is extracted from annual financial statements as of December 31, 2015 whereas comparative condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity are extracted from unaudited condensed interim financial information of the Company for the period ended September 30, 2015.

This condensed interim financial information is un-audited and is being submitted to the members as required under Section 245 of the Companies Ordinance, 1984 and the listing regulations of the Pakistan Stock Exchange.

3. The accounting policies, significant judgements made in the application of accounting policies, key sources of estimations, the methods of computation adopted in preparation of this condensed interim financial information and financial risk management policy are the same as those applied in preparation of financial statements of the Company for the year ended December 31, 2015, except for the following changes;

Securities and Exchange Commission of Pakistan (SECP), during the period through its circular No. 14 of 2016 dated April 21, 2016, has prescribed the implementation of mandatory disclosure requirement for listed companies. This circular prescribes certain disclosures including bifurcation of certain balance sheet and profit and loss items between conventional and Islamic mode. However, subsequently SECP vide circular No. 29 of 2016 dated September 5, 2016, termed these disclosures as voluntary. Accordingly, the Company has opted to present these disclosures in this condensed interim financial information. However, there was no change in reported figures of profit and loss or balance sheet.

4. SHARE CAPITAL

AUTHORISED SHARE CAPITAL

This represents 1,500,000,000 (2015: 1,500,000,000) ordinary shares of Rs 10 each amounting to Rs 15,000,000 thousand (2015: Rs 15,000,000 thousand).

ISSUED, SUBSCRIBED AND PAID UP CAPITAL

September 30, 2016	December 31, 2015		Un-audited September 30, 2016	Audited December 31, 2015
(Number	of shares)		(Rupe	es '000)
256,495,902	256,495,902	Ordinary shares of Rs 10 each, issued for consideration in cash	2,564,959	2,564,959
		Ordinary shares of Rs 10 each, issued		
1,015,742,345	1,015,742,345	as fully paid bonus shares	10,157,423	10,157,423
1,272,238,247	1,272,238,247		12,722,382	12,722,382

5. REVENUE RESERVES

General reserve	6,802,360	6,802,360
Unappropriated profit	5,921,218	7,092,316
l	12,723,578	13,894,676

For the period ended September 30, 2016

		Note	Un-audited September 30, 2016	Audited December 31, 2015
			(Rupe	es '000)
6.	LONG TERM BORROWINGS			
	Long term borrowings - secured			
	From conventional banks	6.1	20,237,250	16,252,438
	From Islamic banks	6.2	4,100,000	4,150,000
			24,337,250	20,402,438
	Less: Current portion shown under current liabilities			
	From conventional banks		5,137,875	3,999,125
	From Islamic banks		1,033,929	510,714
			6,171,804	4,509,839
			18,165,446	15,892,599
6.1	Movement during the period / year is as follows:			
	Opening balance		16,252,438	3,625,000
	Draw - downs during the period / year		6,050,000	14,721,500
	Repayments during the period / year		(2,065,188)	(2,094,062)
	Closing balance	6.1.1	20,237,250	16,252,438

6.1.1 The borrowings are secured by way of hypothecation of Company assets including plant, machinery, tools & spares and other moveable properties including stocks and trade debts, ranking pari passu with each other with 25% margin and lien over Pakistan Investment Bonds (PIBs) with 10% margin.

These carry mark-up ranging between 6 month KIBOR + 0.10% to 0.65% per annum and 3 month KIBOR + 0.40% (2015: 6 month KIBOR + 0.10 % to 0.50% and 3 month KIBOR + 0.40% per annum) and are repayable up to September 2021 (2015: December 2020).

		Note	Un-audited September 30, 2016	Audited December 31, 2015
			(Rupe	es '000)
6.2	Movement during the period / year is as follows:			
	Opening balance		4,150,000	655,000
	Draw - downs during the period / year		-	3,900,000
	Repayments during the period / year		(50,000)	(405,000)
	Closing balance	6.2.1	4,100,000	4,150,000

6.2.1 The borrowings are secured by way of hypothecation of Company assets including plant, machinery, tools & spares ranking pari passu with each other with 25% margin and lien over Pakistan Investment Bonds (PIBs), held by the company, with nil margin.

These carry profit rates ranging between 6 month KIBOR + 0.05% to 0.50% per annum (2015: 6 month KIBOR + 0.05% to 0.50% per annum) and are repayable up to December 2020 (2015: December 2020).

For the period ended September 30, 2016

		Note	Un-audited September 30, 2016	Audited December 31, 2015
	-		(Rupe	es '000)
7.	TRADE AND OTHER PAYABLES			
	Creditors		2,023,494	1,475,991
	Accrued liabilities		2,321,598	2,588,789
	Consignment account with			
	Fauji Fertilizer Bin Qasim Limited - unsecured		848,559	547,401
	Sales tax payable			949,766
	Deposits		156,722	252,533
	Retention money		167,172	143,480
	Advances from customers		622,911	87,541
	Workers' Welfare Fund		1,457,187	1,226,298
	Workers' Profit Participation Fund		574,067	-
	Payable to Gratuity Fund			133,690
	Dividend payable		1,598,297	613,948
	Payable to Fauji Fresh n Freeze Limited		-	30,317
	Other liabilities		58,536	64,164
			9,828,543	8,113,918
8.	INTEREST AND MARK - UP ACCRUED			
	On borrowings from conventional banks		433,334	201,631
	On borrowings from Islamic banks		95,185	66,463
			528,519	268,094
9.	SHORT TERM BORROWINGS			
	Short term borrowings - secured			
	From conventional banks	9.1	13,855,920	16,580,602
	From Islamic banks	9.2	986,181	1,440,000
			14,842,101	18,020,602

9.1 Short term borrowings are available from various banking companies under mark-up arrangements against facilities amounting to Rs. 17.40 billion (2015: Rs. 17.35 billion) which represent the aggregate all facility agreements between the Company and respective banks. The facilities have various maturity dates upto July 31, 2017.

The facilities are secured by pari passu / ranking hypothecation charges on assets of the Company besides lien over US \$ and Term Deposits / PIBs in certain cases. The per annum rates of mark-up range between 1 month KIBOR + 0.5% to 0.35%, 3 month KIBOR + nil to 0.50% (2015: 1 month KIBOR + 0.05% to 0.35% and 3 month KIBOR + 0.10% to 0.50%).

9.2 Shariah compliant short term borrowings are available from various banking companies under profit arrangements againstfacilities amounting to Rs. 1.80 billion (2015: Rs. 1.44 billion) which represent the aggregate of all facility agreements between the Company and respective banks. The facilities have various maturity dates upto May 31, 2017.

The facilities are secured by ranking hypothecation charges on assets of the Company. The per annum rates of profit range between 1 month KIBOR + 0.10% and 3 month KIBOR + Nil to 3 month KIBOR + 0.14% (2015: 1 month KIBOR + 0.10% and nil).

For the period ended September 30, 2016

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11.

			Un-audited September 30, 2016	Audited December 31, 2015
			(Rup	ees '000)
COI	NTIN	GENCIES AND COMMITMENTS		
(a)	Cor	ntingencies		
	(i)	Guarantees issued by banks on behalf of the Company	15,010	15,010
	(ii)	Claims against the Company and / or potential exposure not acknowledged as debt	50,696	50,696

(iii) The Competition Commission of Pakistan has imposed a penalty of Rs 5.5 billion on the Company for alleged unreasonable increase in urea prices in 2011. However, the fact remains that price increase was essentially caused by extended gas curtailment and delayed urea imports by the Government of Pakistan resulting in product shortage leading to market imbalance and price hike. The Company has filed an appeal against the above penalty before the Competition Appellate Tribunal. Based on legal advice from the Company's legal advisor, the Company is confident that there are reasonable grounds for a favorable decision.

		Note	Un-audited September 30, 2016	Audited December 31, 2015
			(Rupe	ees '000)
(b)	Commitments in respect of:			
	(i) Capital expenditure		1,622,539	1,029,026
	(ii) Purchase of fertilizer, stores, spares ar revenue items	nd other	4,352,885	540,496
	(iii) Rentals under lease agreements:			
	Premises		286,127	240,986
	Vehicles		79,754	92,415
PRO	PERTY, PLANT AND EQUIPMENT			
Oper	ning written down value		21,381,702	20,093,898
Addit	ions during the period / year	11.1	1,529,350	3,272,345
Writte	en down value of disposals		(7,271)	(14,468)
Depr	eciation during the period / year	11.1 & 11.2	(1,575,048)	(1,970,073)
Closi	ng written down value		21,328,733	21,381,702

11.1 Additions in and depreciation on property, plant and equipment during the period ended September 30, 2015 were Rs 2,834,026 thousand and Rs 1,463,208 thousand respectively.

		Un-audited September 30, 2016	Audited December 31, 2015
11.2	Depreciation charge has been allocaed as follows;	(Rup	ees '000)
	Cost of sales	1,506,298	1,876,329
	Distribution cost	55,211	75,857
	Other expenses	1,270	1,175
	Charged to FFBL under the Company Services Agrement	12,269	16,712
		1,575,048	1,970,073

	Νο	ote	Un-audited September 30, 2016	Audited December 31, 2015
	—		(Rupe	es '000)
12.	LONG TERM INVESTMENTS			
	Investment in subsidiaries - at cost			
	FFC Energy Limited		2,438,250	2,438,250
	Fauji Fresh n Freeze Limited		2,635,500	1,435,500
	Investment in associates - at cost			
	Fauji Cement Company Limited		1,500,000	1,500,000
	Fauji Fertilizer Bin Qasim Limited		4,658,919	4,658,919
	Askari Bank Limited		10,461,921	10,461,921
			16,620,840	16,620,840
	Investment in joint venture - at cost			
	Pakistan Maroc Phosphore S.A., Morocco		705,925	705,925
	Investments available for sale			
	Term Deposit Receipts - from conventional banks		105,616	114,758
	Pakistan Investment Bonds		7,740,605	8,230,410
	Term Finance Certificates - under mark-up arrangement		-	99,917
			7,846,221	8,445,085
			30,246,736	29,645,600
	Less: Current portion shown under short term investments			
	Investments available for sale			
	Term Deposit Receipts - from conventional banks		32,875	29,574
	Pakistan Investment Bonds		533,906	486,551
	1	8	566,781	516,125
		-	29,679,955	29,129,475
13.	LONG TERM LOANS AND ADVANCES			
	Loans and advances - considered good;			
	Interest bearing		696,839	559,442
	Non - interest bearing		575,439	553,468
			1,272,278	1,112,910
	Less: Amount due within twelve months, shown			
	under current loans and advances			
	Interest bearing		133,439	115,976
	Non - interest bearing		193,784	182,636
	1	5	327,223	298,612
			945,055	814,298
14.	LONG TERM DEPOSITS AND PREPAYMENTS			
	Deposits - non-interest bearing		12,378	12,388
	Prepayments		681	613
			13,059	13,001

For the period ended September 30, 2016

		Note	Un-audited September 30, 2016	Audited December 31, 2015
			(Rupee	es '000)
15.	LOANS AND ADVANCES			
	Current portion of long term loans and advances	13	327,223	298,612
	Loans and advances to employees - unsecured - considered good, non - interest bearing		129,234	46,372
	Advances to subsidiary companies - interest bearing			
	FFC Energy Limited (FFCEL)	15.1	336,386	336,386
	Fauji Fresh n Freeze Limited (FFF)	15.2	-	183,000
	Advances to suppliers - considered good		177,792	160,224
			970,635	1,024,594

15.1 This represents aggregate unsecured advance to, FFCEL, subsidiary company under a revolving credit facility upto an amount of Rs 1,500,000 thousand to meet debt servicing obligations and other working capital requirements. This carries mark-up at 1 month KIBOR + 60bps.

15.2 This represents aggregate unsecured advance to, FFF, subsidiary company under a revolving credit facility upto an amount of Rs 1,000,000 thousand to meet debt servicing obligations and other working capital requirements. This carries mark-up at 1 month KIBOR + 100bps.

		Un-audited September 30, 2016	Audited December 31, 2015
		(Rupe	es '000)
16	DEPOSITS AND PREPAYMENTS		
	Deposits - non-interest bearing	955	962
	Prepayments	100,616	38,361
		101,571	39,323
17.	OTHER RECEIVABLES		
	Accrued income on investments and bank deposits		
	From conventional banks	172,481	421,899
	From Islamic banks	596	916
	From subsidiaries - conventional	87,961	105,433
	Sales tax receivable	907,514	-
	Sales tax receivable related to Pak Saudi Fertilizers Limited	42,486	42,486
	Advance tax	322,368	322,368
	Receivable from Workers' Profit Participation Fund - unsecured	-	33,536
	Receivable from subsidiary companies		
	Fauji Fresh n Freeze Limited - unsecured	1,736	-
	FFC Energy Limited - unsecured	26,484	8,064
	Receivable from Fauji Fertilizer Bin Qasim Limited - unsecured	58,882	49,010
	Due from Gratuity Fund	36,099	-
	Due from Pension Fund	292,561	268,136
	Subsidy receivable from Government agencies	3,473,993	1,489,977
	Other receivables		
	Considered good	48,825	65,437
	Considered doubtful	2,232	2,232
	Provision for doubtful receivables	(2,232)	(2,232)
		48,825	65,437
		5,471,986	2,807,262

For the period ended September 30, 2016

		Note	Un-audited September 30, 2016	Audited December 31, 2015
			(Rupe	es '000)
18.	SHORT TERM INVESTMENTS			
	Loans and receivables - Conventional investments			
	Term deposits with banks and financial institutions			
	Local currency		700,000	8,239,000
	Foreign currency		1,413,474	1,396,192
	Investments at fair value through profit or loss - Shariah			
	compliant investments		206,159	183,403
	Current maturity of long term investments			
	Investments available for sale	12	566,781	516,125
			2,886,414	10,334,720
19.	CASH AND BANK BALANCES			
	At banks			
	Local currency			
	Current account - Conventional banking		-	106,570
	Deposit account - Conventional banking	19.2	678,838	794,496
	Deposit account - Shariah compliant	19.3	7,069	20,691
			685,907	921,757
	Foreign currency			
	Deposit account		1,201	1,965
	Cash in transit		519,502	1,813,556
	Cash in hand		3,200	2,036
			1,209,810	2,739,314

19.1 Balances with banks include Rs 475,964 thousand (2015: Rs 738,350 thousand) in respect of security deposits received.

19.2 Balances with conventional banks carry mark-up ranging from 2.5% to 6% (2015: 2.5% to 6%) per annum.

19.3 Balances with Islamic banks carry profit ranging from 2.75% to 5% (2015: 4% to 7%) per annum.

For the period ended September 30, 2016

20. SALES

Sales include Rs 2,855,621 thousand (2015: Rs 1,939,902 thousand) in respect of sale of purchased fertilizers, and are exclusive of sales tax and discount of Rs 5,174,772 thousand (2015: Rs 8,329,759 thousand) and Rs 604,782 thousand (2015: Nil) respectively.

		For the qu	arter ended	For the pe	eriod ended
21.	COST OF SALES	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
		(Rupe	es '000)	(Rupe	es '000)
	Raw materials consumed	6,288,113	6,603,060	19,835,976	18,782,271
	Fuel and power	2,320,601	2,494,297	6,750,894	6,312,065
	Chemicals and supplies	95,576	76,777	273,654	255,643
	Salaries, wages and benefits	1,545,978	1,558,236	4,599,623	4,412,017
	Training and employees welfare	205,811	216,018	576,670	587,453
	Rent, rates and taxes	8,763	4,570	14,853	13,798
	Insurance	51,568	70,589	156,298	120,338
	Travel and conveyance	82,947	82,009	260,426	297,903
	Repairs and maintenance	369,570	275,607	1,268,804	1,538,767
	Depreciation and amortization	526,760	477,634	1,509,472	1,422,873
	Communication and other expenses	241,161	384,835	1,023,452	1,191,865
	Provision for slow moving spares		-	8,301	31,656
	Opening stock - work in process	74,396	88,673	106,097	64,860
	Closing stock - work in process	(77,290)	(95,899)	(77,290)	(95,899)
	Cost of goods manufactured	11,733,954	12,236,406	36,307,230	34,935,610
	Opening stock - manufactured urea	8,349,180	109,547	2,172,446	584,930
	Closing stock - manufactured urea	(7,324,260)	(3,285,137)	(7,324,260)	(3,285,137)
		1,024,920	(3,175,590)	(5,151,814)	(2,700,207)
	Cost of sales - manufactured urea	12,758,874	9,060,816	31,155,416	32,235,403
	Opening stock - purchased fertilizers	2,158,006	687,177	2,756,037	21,504
	Purchase of fertilizers for resale	-	7,248,049	1,000,047	9,243,010
		2,158,006	7,935,226	3,756,084	9,264,514
	Closing stock - purchased fertilizers	(1,402,947)	(7,840,047)	(1,402,947)	(7,840,047)
	Cost of sales - purchased fertilizers	755,059	95,179	2,353,137	1,424,467
		13,513,933	9,155,995	33,508,553	33,659,870

1 01	the period ended September 30, 2010	For the c	احاجيم ومقوم	Fau that is a	المحاجمية المعاد
		•	arter ended		riod ended
		September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
		(Rupe	es '000)	(Rupe	es '000)
22.	FINANCE COST				
	Mark-up on long term borrowings				
	Conventional banking	297,393	254,834	902,061	481,265
	Islamic banking	66,165	71,878	209,588	113,307
		363,558	326,712	1,111,649	594,572
	Mark-up on short term borrowings	007.050	400.440	570.000	040 704
	Conventional banking	207,353	120,143	578,666	213,701
	Islamic banking	21,138	39,883	64,104	83,353
	Fuchanas lass	228,491	160,026	642,770	297,054
	Exchange loss	6,975	28,489	13,921	56,029
	Bank and other charges	6,764	4,439	15,824	15,221
		605,788	519,666	1,784,164	962,876
23.	OTHER EXPENSES				
	Research and development	132,533	115,171	388,746	342,768
	Workers' Profit Participation Fund	203,210	247,136	607,603	935,919
	Workers' Welfare Fund	77,219	97,470	230,889	362,530
		412,962	459,777	1,227,238	1,641,217
• •					
24.	OTHER INCOME	0.407.004		0 547 407	
	Income from sales under Government subsidy	2,137,631	-	3,517,187	-
	Income from financial assets				
	Income on loans, deposits and investments		004 400		
	Placements with conventional banks	258,220	261,480	806,597	1,260,426
	Placements with Islamic banks	214	50,614	361	189,043
	Gain / (loss) on re-measurement of investments		4 500		4.077
	Placements with conventional banks	-	1,598	11,828	1,877
	Placements with Islamic banks	7,645	(1,471)	22,756	1,455
	Dividend income	-	9,365	•	9,365
	Exchange gain on foreign currency	3,263	44,085	3,963	69,990
	Income from associate				
	Dividend from Fauji Fertilizer Bin Qasim Limited (FFBL)	-	349,419	1,420,970	1,397,676
	Dividend from Askari Bank Limited (AKBL)	-	543,768	679,710	1,087,536
	Dividend from Fauji Cement Company Limited (FCCL)	-	140,625	164,063	234,375
	hanna farman farmaial ana ta				
	Income from non - financial assets	4 600	2.046	40 520	20
	Gain on disposal of property, plant and equipment	4,620	3,246	12,530	38
	Commission on sale of FFBL products	5,943	2,995	12,376	9,724
	Other income				
	Scrap sales	6,425	2,567	10,020	24,399
	Others	9,395	26,839	70,359	82,439
		2,433,356	1,435,130	6,732,720	4,368,343
25	EARNINGS PER SHARE				
25.		0.040.704	2 000 420	7 505 505	44 045 040
	Net profit after tax	2,612,761	3,680,130	7,505,565	11,945,940
	Weighted average number of shares in				
	issue during the period - (Number '000)	1,272,238	1,272,238	1,272,238	1,272,238
	Basic and diluted earnings per share (Rupees)	2.05	2.89	5.90	9.39
	שמשים מות מותובת במדוווושים אבו שומוב (העואבבים)	2.03	2.09	5.50	3.00

		For the per	iod ended
		September 30, 2016	September 30, 2015
		(Rupee	es '000)
26.	CASH GENERATED FROM OPERATIONS		
	Net profit before taxation	11,313,565	17,419,940
	Adjustments for:		
	Depreciation	1,562,779	1,453,705
	Amortization	3,750	39,93
	Provision for slow moving spares	8,301	31,650
	Finance cost	1,784,164	962,870
	Gain on sale of property, plant and equipment	(12,530)	(38
	Income on loans, deposits and investments	(806,958)	(1,449,469
	Exchange gain - net	(3,963)	(69,990
	Gain on remeasurement of investment at		
	fair value through profit or loss	(34,584)	(3,332
	Dividend Income	(2,264,743)	(2,719,587
	Government subsidy on sale of fertilizer	(3,517,187)	-
		(3,280,971)	(1,754,248
		8,032,594	15,665,692
	Changes in working capital:		
	Decrease / (increase) in current assets		
	Stores, spares and loose tools	3,427	(170,456
	Stock in trade	(3,797,423)	(10,371,099
	Trade debts	(3,140,781)	(1,252,898
	Loans and advances	53,959	(565,781
	Deposits and prepayments	(62,248)	(519,598
	Other receivables	(712,701)	(1,900,510
	Increase / (decrease) in current liabilities		
	Trade and other payables	730,276	(27,098,587
		(6,925,491)	(41,878, 929
	Changes in long term loans and advances	(130,757)	22,62
	Changes in long term deposits and prepayments	(58)	1,854
	Changes in deferred liabilities	-	178,29
		976,288	(26,010,464

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) For the period ended September 30, 2016

27. FINANCIAL INSTRUMENTS

Fair value of Financial Instruments

Fair value is the amount that would be received on sale of an asset or paid on transfer of a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Company is current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs)

27.1 Financial instruments by category

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

		0	Carrying Amount				Fair \	Fair Value	
	Loans and receivables	Available for sale investments	Fair value through profit or loss	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
	(pe			R	(Kupees '000)				
Financial assets not measured at fair value									
Non - current assets									
Long term investments		7,279,440		•	7,279,440	,	7,279,440	•	7,279,440
Long term loans and advances	945,055	1	•		945,055	,			•
Long term deposits	12,378	ı	ı		12,378				ı
Current assets									
Trade debts - net of provision	4,914,479	1	1		4,914,479			•	
Loans and advances	792,843		1		792,843				
Deposits	955				955				•
Other receivables	5,107,132	1	•		5,107,132	,			•
Short term investments	2,113,474	566,781	206,159		2,886,414	206,159	2,680,255	1	2,886,414
Cash and bank balances	1,209,810				1,209,810				•
	15,096,126	7,846,221	206,159		23,148,506	206,159	9,959,695		10,165,854
Financial liabilities not measured at fair value									
Non - current liabilities									
Long term borrowings Current liabilities	1		1	18,165,446	18,165,446	1	1		1
Trade and other payables			,	7,174,378	7,174,378	•	'		'
Interest and mark-up accrued			1	528,519	528,519	•		1	•
Short term borrowings	1		,	14,842,101	14,842,101	,			1
Current portion of long term borrowings				6,171,804	6,171,804	,		,	
			'	46,882,248	46,882,248	.		.	

		0	Carrying Amount				Fair Value	/alue	
	Loans and receivables	Available for sale investments	Fair value through profit or loss	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
				R	(Kupees '000)				
December 31, 2015 (Audited) Financial assets not measured at fair value									
Non - current assets									
Long term investments		7,928,960			7,928,960	99,917	7,829,043		7,928,960
Long term loans and advances	814,298				814,298				
Long term deposits	12,388	,	,		12,388		,		,
Current assets									
Trade debts - net of provision	1,773,698				1,773,698				
Loans and advances	864,370				864,370				,
Deposits	962				962				
Other receivables	2,408,872				2,408,872				
Short term investments	9,635,192	516,125	183,403		10,334,720	183,403	10,151,317	•	10,334,720
Cash and bank balances	2,739,314				2,739,314				
	18,249,094	8,445,085	183,403	.	26,877,582	283,320	17,980,360	.	18,263,680
Financial liabilities not measured at fair value									
Non - current liabilities									
Long term borrowings Current liabilities	1	1	1	15,892,599	15,892,599	,	,		'
Trade and other payables				5,716,623	5,716,623				'
Interest and mark-up accrued				268,094	268,094				
Short term borrowings				18,020,602	18,020,602				
Current portion of long term borrowings		,		4,509,839	4,509,839				
].	44,407,757	44,407,757	.	 	.].

For the period ended September 30, 2016

		September 30, 2016	September 30, 2015	,
		(Rup	oees '000)	
28.	TRANSACTIONS AND BALANCES WITH RELATED PARTIES	i		
	Significant transactions and balances with the related parties are as follows;			
	Transactions with subsidiary companies			
	Guarantee against loan of subsidiary company	5,450,000	5,450,000	
	Investment in subsidiary - FFF	1,200,000	-	
	Balance receivable - unsecured	452,467	648,229	*
	Balance payable - unsecured		45,663	*
	Transactions with associated undertakings / companies			
	due to common directorship			
	Expenses charged on account of marketing			
	of fertilizer on behalf of associated company	694,855	494,782	
	Commission on sale of products	12,376	9,724	
	Payments under consignment account	21,812,096	27,771,303	
	Purchase of gas as feed and fuel stock	30,744,574	24,052,096	
	Sale of fertilizers	1,732	2,184	
	Dividend income	2,264,743	2,719,587	
	Dividend paid	3,738,743	4,197,928	
	Short term investment	-	789,000	*
	Investments in TDRs issued by associated company and outstanding at the year end	105,616	114,758	*
	Short term borrowing	892,013	989,970	*
	Bank balance	-	4,802	*
	Running finance	13,061	-	*
	Balance receivable - unsecured	65,968	58,648	*
	Balance payable - unsecured	2,328,610	2,586,607	*
	Other related parties			
	Remuneration of Chief Executive and Executives:			
	Remuneration including benefits and perquisites of chief executive and other executives. No of persons 2016: 1 and 899 (2015: 1 and 846) respectively.	4,276,281	4,096,178	
	Payments to:			
	- Employees' Provident Fund Trust	292,952	280,475	
	Employees' Gratuity Fund Trust	278,084	74,893	
	Employees' Pension Fund Trust	97,701	459,371	
	Employee Funds as Dividend	20,969	52,952	
	Others:			
	Balance receivable from / (payable to) Gratuity Fund Trust	36,099	(133,690)	*
	Balance receivable from Pension Fund Trust	292,561	268,136	*

* Comparative figures of receivable / payable balances are as of December 31, 2015.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) For the period ended September 30, 2016

29. POST BALANCE SHEET EVENT

The Board of Directors of the Company in its meeting held on October 26, 2016 proposed third interim dividend of Rs 1.75 per share.

30. GENERAL

- **30.1** Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.
- **30.2** This condensed interim financial information has been authorized for issue by the Board of Directors of the Company on October 26, 2016.

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Chairman



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CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION

CONDENSED INTERIM CONSOLIDATED BALANCE SHEET

As at September 30, 2016

	Note	Un-audited September 30, 2016	Audited December 31, 2015
		(Rupee	s '000)
EQUITY AND LIABILITIES			
EQUITY			
Share capital	4	12,722,382	12,722,382
Capital reserves		842,500	853,511
Revenue reserves	5	32,250,148	33,626,176
Surplus on remeasurement of investments			
available for sale to fair value - net		2,489,041	2,230,710
		48,304,071	49,432,779
NON - CURRENT LIABILITIES			
Long term borrowings	6	26,223,243	24,746,264
Deferred liabilities		5,710,338	5,306,671
Liability against assets subject to finance lease		7,383	5,459
		31,940,964	30,058,394
CURRENT LIABILITIES			
Trade and other payables	7	10,460,728	8,540,491
Interest and mark-up accrued	8	738,127	408,068
Short term borrowings	9	14,842,101	18,020,602
Current portion of long term borrowings		7,652,390	5,801,752
Taxation		1,013,794	1,418,207
		34,707,140	34,189,120
		114,952,175	113,680,293

CONTINGENCIES AND COMMITMENTS

10

Long term investments 12 46,128,953 46,70 Long term loans and advances 13 945,055 81 Long term deposits and prepayments 14 28,041 2 83,650,005 84,70 83,650,005 84,70 CURRENT ASSETS 3,384,034 3,39 Stores, spares and loose tools 3,384,034 3,39 Stock in trade 9,000,217 5,12 Trade debts 6,094,333 2,19	
NON - CURRENT ASSETS Property, plant and equipment 11 34,611,174 35,22 Intangible assets 1,936,782 1,944 Long term investments 12 46,128,953 46,702 Long term loans and advances 13 945,055 814 Long term deposits and prepayments 14 28,041 22 ROURRENT ASSETS 83,650,005 84,704 Stores, spares and loose tools 3,384,034 3,394 Stock in trade 9,000,217 5,122 Trade debts 6,094,333 2,194	
NON - CURRENT ASSETS Property, plant and equipment 11 34,611,174 35,22 Intangible assets 1,936,782 1,944 Long term investments 12 46,128,953 46,702 Long term loans and advances 13 945,055 814 Long term deposits and prepayments 14 28,041 22 ROURRENT ASSETS 83,650,005 84,704 Stores, spares and loose tools 3,384,034 3,394 Stock in trade 9,000,217 5,122 Trade debts 6,094,333 2,194	
Property, plant and equipment 11 34,611,174 35,22 Intangible assets 1,936,782 1,94 Long term investments 12 46,128,953 46,70 Long term loans and advances 13 945,055 81 Long term deposits and prepayments 14 28,041 2 CURRENT ASSETS Stores, spares and loose tools 3,384,034 3,39 Stock in trade 9,000,217 5,12 Trade debts 6,094,333 2,19	
Intangible assets 1,936,782 1,94 Long term investments 12 46,128,953 46,70 Long term loans and advances 13 945,055 81 Long term deposits and prepayments 14 28,041 2 CURRENT ASSETS Stores, spares and loose tools 3,384,034 3,39 Stock in trade 9,000,217 5,12 Trade debts 6,094,333 2,19	
Long term investments 12 46,128,953 46,700 Long term loans and advances 13 945,055 81. Long term deposits and prepayments 14 28,041 2 83,650,005 84,700 83,650,005 84,700 CURRENT ASSETS 3,384,034 3,390 3,390 Stores, spares and loose tools 3,384,034 3,390 5,120 Trade debts 6,094,333 2,190 5,120	8,277
Long term loans and advances 13 945,055 81 Long term deposits and prepayments 14 28,041 2 83,650,005 84,70 84,70 CURRENT ASSETS Stores, spares and loose tools 3,384,034 3,39 Stock in trade 9,000,217 5,12 Trade debts 6,094,333 2,19	0,047
Long term deposits and prepayments 14 28,041 2 B3,650,005 84,701 CURRENT ASSETS 3,384,034 3,391 Stores, spares and loose tools 3,384,034 3,391 Stock in trade 9,000,217 5,122 Trade debts 6,094,333 2,191	2,026
83,650,005 84,70 CURRENT ASSETS 3,384,034 Stores, spares and loose tools 3,384,034 Stock in trade 9,000,217 Trade debts 6,094,333 2,19	4,298
CURRENT ASSETS 3,384,034 3,39 Stores, spares and loose tools 3,384,034 3,39 Stock in trade 9,000,217 5,12 Trade debts 6,094,333 2,19	5,081
Stores, spares and loose tools 3,384,034 3,39 Stock in trade 9,000,217 5,12 Trade debts 6,094,333 2,19	9,729
Stores, spares and loose tools 3,384,034 3,39 Stock in trade 9,000,217 5,12 Trade debts 6,094,333 2,19	
Stores, spares and loose tools 3,384,034 3,39 Stock in trade 9,000,217 5,12 Trade debts 6,094,333 2,19	
Stores, spares and loose tools 3,384,034 3,39 Stock in trade 9,000,217 5,12 Trade debts 6,094,333 2,19	
Stores, spares and loose tools 3,384,034 3,39 Stock in trade 9,000,217 5,12 Trade debts 6,094,333 2,19	
Stock in trade 9,000,217 5,12 Trade debts 6,094,333 2,19	
Trade debts 6,094,333 2,19	5,762
	7,591
Loans and advances 15 665.453 52	8,576
	7,907
Deposits and prepayments 16 125,169 4	0,120
Other receivables 17 5,666,192 3,08	3,753
Short term investments 18 4,689,814 11,18	7,720
Cash and bank balances 19 1,676,958 3,400	9,135
31,302,170 28,97	0,564
114,952,157 113,68	0 293



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CONDENSED INTERIM CONSOLIDATED PROFIT AND LOSS ACCOUNT (UN-AUDITED) For the period ended September 30, 2016

		For the qua	arter ended	For the pe	riod ended
	Note	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
		(Rupe	es'000)	(Rupe	es'000)
Sales	20	18,600,029	16,049,741	48,210,252	56,622,032
Cost of sales	21	13,893,005	9,370,288	34,619,205	34,257,850
GROSS PROFIT		4,707,024	6,679,453	13,591,047	22,364,182
Administrative expenses and distribution cost		1,822,387	1,841,388	5,034,185	5,124,379
		2,884,637	4,838,065	8,556,862	17,239,803
Finance cost	22	842,336	744,749	2,517,077	1,807,344
Other expenses	23	412,962	459,777	1,227,238	1,641,217
		1,629,339	3,633,539	4,812,547	13,791,242
Other income	24	2,449,975	413,370	4,525,848	1,694,611
Share of profit of associates and joint venture		831,180	1,016,723	1,779,348	2,899,050
NET PROFIT BEFORE TAXATION		4,910,494	5,063,632	11,117,743	18,384,903
Provision for taxation		1,173,915	920,078	3,817,108	5,480,534
NET PROFIT AFTER TAXATION		3,736,579	4,143,554	7,300,635	12,904,369
Earnings per share - basic and diluted (Rupees)	25	2.94	3.26	5.74	10.14

The annexed notes 1 to 31 form an integral part of this condensed interim consolidated financial information.

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. P Director

CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

For the period ended September 30, 2016

	For the qu	arter ended	For the pe	eriod ended
	September 30, 2016	September 30, 2015	September 30, 2016	September 30, 2015
	(Rupe	es'000)	(Rupe	es'000)
Net profit after taxation	3,736,579	4,143,554	7,300,635	12,904,369
Other comprehensive income				
Items that may be subsequently reclassified to profit or loss				
Exchange difference on translation of investment in foreign company	(20,970)	93,205	(11,011)	(84,871)
Share of other comprehensive income of associates and joint ventures	269,488	83,961	278,829	(90,394)
(Deficit) / Surplus on remeasurement of investments available for sale to fair value - net of tax	(116,296)	(19,027)	(20,498)	353,302
	132,222	158,139	247,320	178,037
Total comprehensive income for the period	3,868,801	4,301,693	7,547,955	13,082,406

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CONDENSED INTERIM CONSOLIDATED CASH FLOW STATEMENT (UN-AUDITED)

For the period ended September 30, 2016

	Note	September 30, 2016	September 30, 2015
		(Rupee	es '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from / (used in) operations	27	307,849	(24,043,810)
Finance cost paid		(2,200,939)	(1,165,776)
Income tax paid		(4,111,878)	(7,369,809)
Subsidy received on sale of fertilizer		1,533,171	-
		(4,779,646)	(8,535,585)
Net cash used in operating activities		(4,471,797)	(32,579,395)
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(1,639,399)	(3,818,975)
Proceeds from sale of property, plant and equipment		44,436	14,328
Decrease in investments		(287,630)	1,488,064
Interest received		915,169	1,732,577
Dividend received		2,264,743	2,578,962
Net cash generated from investing activities		1,297,319	1,994,956
CASH FLOWS FROM FINANCING ACTIVITIES			
Long term financing - Draw - drowns		6,050,000	18,401,750
- Repayments		(2,722,383)	(1,864,757)
Dividends paid		(6,161,893)	(9,951,084)
Net cash (used in) / generated from financing activities		(2,834,276)	6,585,909
Cash and cash equivalents at beginning of the period		(4,341,404)	16,157,977
Effect of exchange rate changes		13,921	52,177
Cash and cash equivalents at end of the period		(10,336,237)	(7,788,376)
CASH AND CASH EQUIVALENTS			
Cash and bank balances	19	1,676,958	2,071,914
Short term highly liquid investments		2,828,906	4,628,482
Short term running finances	9	(14,842,101)	(14,488,772)
		(10,336,237)	(7,788,376)

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. P Director

CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

For the period ended September 30, 2016

			Capita	I reserves		Reven	ue reserves	Surplus on	
	Share capital	Share premium	Capital redemption reserve	Translation reserve	Statutory reserve	General reserve	Unappropriated profit	remeasurement of available for sale investments to fair value	Total
					(Rupees	'			
Balance at January 1, 2015	12,722,382	40,000	120,000	451,592	-	6,802,360	23,230,168	303,564	43,670,066
Total comprehensive income for the period									
Profit for the period after taxation	-	-	-		-		12,904,369	-	12,904,369
Other comprehensive income - net of tax	-	-	-	(175,265)	-	-	-	353,302	178,037
Total comprehensive income for the period - net of tax	-	-	-	(175,265)	-	-	12,904,369	353,302	13,082,406
Distributions to owners - recorded directly in equity									
Final dividend 2014: Rs 3.50 per share	-	-	-	-	-	-	(4,452,834)	-	(4,452,834)
First interim dividend 2015: Rs 3.94 per share	-	-	-	-		- I	(5,012,618)		(5,012,618)
Second interim dividend 2015: Rs 1.75 per share	-	-	-		-		(2,226,417)	-	(2,226,417)
		-	-	-	-	-	(11,691,869)	-	(11,691,869)
Balance as at September 30, 2015	12,722,382	40,000	120,000	276,327	<u> </u>	6,802,360	24,442,668	656,866	45,060,603
Balance at January 1, 2016	12,722,382	40,000	120,000	264,730	428,781	6,802,360	26,823,816	2,230,710	49,432,779
Total comprehensive income for the period									
Profit for the period after taxation	-	-	-	· ·	-	· ·	7,300,635	-	7,300,635
Other comprehensive income - net of tax	-	-		(11,011)	-			258,331	247,320
Total comprehensive income for the period - net of tax	-	-	-	(11,011)	-	-	7,300,635	258,331	7,547,955
Distributions to owners - recorded directly in equity									
Final dividend 2015: Rs 3.42 per share	-	-	-	· ·	-	· ·	(4,351,054)	-	(4,351,054)
First interim dividend 2016: Rs 1.85 per share	-	-	-	-	-	-	(2,353,640)	-	(2,353,640)
Second interim dividend 2016: Rs 1.55 per share	-	-	-		-	· ·	(1,971,969)	-	(1,971,969)
	-	-	-	-	-	-	(8,676,663)	-	(8,676,663)
Balance as at September 30, 2016	12,722,382	40,000	120,000	253,719	428,781	6,802,360	25,447,788	2,489,041	48,304,071

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. P Director

For the period ended September 30, 2016

- Fauji Fertilizer Company Limited (the Company) is a public company incorporated in Pakistan under the Companies Act, 1913, (now the Companies Ordinance, 1984) and its shares are quoted on the Pakistan Stock Exchange. The registered office of the Company is situated at 156 - The Mall, Rawalpindi, Pakistan. The Company is domiciled in Rawalpindi. The principal activity of the Company is manufacturing, purchasing and marketing of fertilizers and chemicals, including investment in other fertilizer, chemical, other manufacturing, energy generation, food processing and banking operations.
- 2. This condensed interim consolidated financial report is un-audited and is being submitted to the shareholders in accordance with the requirements of Section 245 of the Companies Ordinance, 1984. This condensed interim consolidated financial report of the Group for the period ended September 30, 2016 has been prepared in accordance with the requirements of the International Accounting Standard 34: "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The applicable financial framework for banks also includes the Banking Companies Ordinance, 1962 and the provisions of and directives issued by the State Bank of Pakistan (SBP).

This condensed interim consolidated financial report does not include all the information required for full annual financial statements and should be read in conjunction with the annual financial statements of the Group for the year ended December 31, 2015. Comparative condensed interim consolidated balance sheet is extracted from annual audited financial statements for the year ended December 31, 2015 whereas comparative condensed interim consolidated profit and loss account, condensed interim consolidated statement of comprehensive income, condensed interim consolidated cash flow statement and condensed interim consolidated statement of changes in equity are stated from unaudited condensed interim financial report for the period ended September 30, 2015.

3. The accounting policies, significant judgements made in the application of accounting policies, key sources of estimations, the methods of computation adopted in preparation of this condensed interim consolidated financial information and financial risk management policy are the same as those applied in preparation of financial statements of the Group for the year ended December 31, 2015, except for the following changes;

Securities and Exchange Commission of Pakistan (SECP), during the period through its circular No. 14 of 2016 dated April 21, 2016, had prescribed the implementation of mandatory disclosure requirement for listed companies. This circular prescribes certain disclosures including bifurcation of certain balance sheet and profit and loss items between conventional and Islamic mode. However, subsequently SECP vide circular No. 29 of 2016 dated September 5, 2016, termed these disclosures as voluntary. Accordingly, the Group has opted to present these disclosures in this condensed interim consolidated financial information. However, there was no change in reported figures of profit and loss or balance sheet.

4. SHARE CAPITAL

AUTHORISED SHARE CAPITAL

This represents 1,500,000,000 (2015: 1,500,000,000) ordinary shares of Rs 10 each amounting to Rs 15,000,000 thousand (2015: Rs 15,000,000 thousand).

ISSUED, SUBSCRIBED AND PAID UP CAPITAL

September 30, 2016	December 31, 2015		Un-audited September 30, 2016	Audited December 31, 2015
(Numbers	of shares)		(Rupee	es '000)
256,495,902	256,495,902	Ordinary shares of Rs.10 each, issued for consideration in cash.	2,564,959	2,564,959
1,015,742,345	1,015,742,345	Ordinary shares of Rs.10 each issued as fully paid bonus shares.	10,157,423	10,157,423
1,272,238,247	1,272,238,247		12,722,382	12,722,382

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION

		Note	Un-audited September 30, 2016	Audited December 31, 2015
			(Rupee	s '000)
5.	REVENUE RESERVES			
	General reserve		6,802,360	6,802,360
	Unappropriated profit		25,447,788	26,823,816
			32,250,148	33,626,176
6.	LONG TERM BORROWINGS			
	Loans from banking companies (secured)			
	From conventional banks			
	Fauji Fertilizer Company Limited	6.1	20,237,250	16,252,438
	FFC Energy Limited	6.2	7,365,233	7,708,074
	Fauji Fresh n Freeze Limited	6.3	2,173,150	2,437,504
	From Islamic banks			
	Fauji Fertilizer Company Limited	6.4	4,100,000	4,150,000
			33,875,633	30,548,016
	Less: Current portion shown under current liabilities			
	From conventional banks		6,618,461	5,291,038
	From Islamic banks		1,033,929	510,714
			7,652,390	5,801,752
			26,223,243	24,746,264
6.1	Movement during the period / year is as follows:			
	Opening balance		16,252,438	3,625,000
	Draw - downs during the period / year		6,050,000	14,721,500
	Repayments during the period / year		(2,065,188)	(2,094,062)
	Closing balance		20,237,250	16,252,438
6.0	Mexamout during the period / year is as follows:			
0.2	Movement during the period / year is as follows: Long term loans from banking companies		7,492,519	7,862,065
	Less: Transaction cost		7,492,319	7,002,003
	Initial transaction cost		(269,797)	(269,797)
	Amortized during the period / year		142,511	(203,737) 115,806
	Closing balance		7,365,233	7,708,074
			.,,	
6.3	Movement during the period / year is as follows:			
	MCB Bank Limited		1,325,000	1,590,000
	Allied Bank Limited		849,750	849,750
	Less: Transaction cost		(4,000)	(4,000)
	Amortized during the period / year		2,400	1,754
	Closing balance		2,173,150	2,437,504
6.4	Movement during the period / year is as follows:			
	Opening balance		4,150,000	655,000
	Draw - downs during the period / year		-	3,900,000
	Repayments during the period / year		(50,000)	(405,000)
	Closing balance		4,100,000	4,150,000

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION

		Un-audited September 30, 2016	Audited December 31, 2015
		(Rupe	ees '000)
7.	TRADE AND OTHER PAYABLES		
	Creditors	2,345,320	1,722,705
	Accrued liabilities	2,391,999	2,662,142
	Consignment account with		
	Fauji Fertilizer Bin Qasim Limited - unsecured	848,559	547,401
	Sales tax payable - net	170,919	1,057,137
	Deposits	156,722	252,533
	Retention money	169,970	143,480
	Advances from customers	626,316	87,541
	Workers' Welfare Fund	1,457,187	1,226,298
	Workers' Profit Participation Fund	574,067	-
	Payable to Gratuity Fund		133,690
	Dividend payable	1,598,297	613,948
	Other liabilities	121,372	93,616
		10,460,728	8,540,491
8.	INTEREST AND MARK-UP ACCRUED		
	On borrowings from conventional banks	642,942	341,605
	On borrowings from Islamic banks	95,185	66,463
		738,127	408,068
9.	SHORT TERM BORROWINGS		
	Short term borrowings - secured		
	From conventional banks	13,855,920	16,580,602
	From Islamic banks	986,181	1,440,000
		14,842,101	18,020,602

For the period ended September 30, 2016

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		Un-audited September 30, 2016	Audited December 31, 2015
		(Rupe	es '000)
CO	NTINGENCIES AND COMMITMENTS		
a)	Contingencies:		
	i) Guarantees issued by banks on behalf of the Group companies	15,010	15,010
	ii) Claims against FFC and/or potential exposure not acknowledged as debt	50,696	50,696
	iii) Group's share of contingencies in Fauji Fertilizer Bin Qasim Limited	24,938,630	16,800,914
	iv) Group's share of contingencies in Fauji Cement Company Limited as at June 30, 2016 (2015: September 30, 2015).	150,870	226,088
	 v) Group's share of contingencies in Askari Bank Limited as at June 30, 2016 (2015: September 30, 2015). 	100,507,225	77,691,721

vi) The Competition Commission of Pakistan has imposed a penalty of Rs 5.5 billion on FFC for alleged unreasonable increase in urea prices during the year 2011. However, the fact remains that price increase was essentially caused by extended gas curtailment and delayed urea imports by the Government of Pakistan resulting in product shortage leading to market imbalance and price hike. FFC has filed an appeal against the above penalty before the Competition Appellate Tribunal. Based on legal advice from FFC's legal advisor, the FFC is confident that there are reasonable grounds for a favorable decision.

	Note	Un-audited September 30, 2016	Audited December 31, 2015
b) Commitments in respect of:		(Rupe	es '000)
i) Capital expenditure		1,632,539	1,067,085
ii) Purchase of fertilizer, stores, spares and other operational items		4,352,885	540,496
iii) Group's share of commitments of PMP as at June 30, 2016 (2015: September 30, 2015)		18,913	33,149
iv) Rentals under lease agreements:			
Premises		286,127	285,891
Vehicles		124,659	92,415
. PROPERTY PLANT AND EQUIPMENT			
Opening written down value		35,228,277	33,104,620
Additions during the period / year	11.1	1,638,914	4,729,287
Written down value of disposals / adjustments		(31,906)	(14,468)
Depreciation during the period / year	11.1 &11.2	(2,224,111)	(2,591,162)
Closing written down value		34,611,174	35,228,277

11.1 Additions in and depreciation on property, plant and equipment during the period ended September 30, 2015 were Rs 3,947,527 thousand and Rs 1,925,292 thousand respectively.

11.2	Depreciation charge has been allocaed as follows;	Un-audited September 30, 2016	Audited December 31, 2015
		(Rupe	es '000)
	Cost of sales	2,152,754	2,486,387
	Distribution cost	57,818	86,888
	Other expenses	1,270	1,175
	Charged to FFBL under the Company Services Agrement	12,269	16,712
		2,224,111	2,591,162

		Note	Un-audited September 30, 2016	Audited December 31, 2015
			(Rupee	s '000)
12.	LONG TERM INVESTMENTS			
	Equity accounted investments	12.1	38,849,513	38,773,066
	Other long term investments	12.2	7,279,440	7,928,960
			46,128,953	46,702,026
12.1	Equity accounted investments			
	Investment in associated company - under equity method			
	Fauji Fertilizer Bin Qasim Limited			
	Balance at the beginning		20,787,172	19,479,310
	Share of profit / OCI for the period / year		141,335	2,705,538
	Dividend received		(1,420,970)	(1,397,676)
			19,507,537	20,787,172
	Askari Bank Limited			
	Balance at the beginning		14,541,280	11,859,580
	Share of profit / OCI for the period / year		1,715,255	3,769,236
	Dividend received		(679,710)	(1,087,536)
			15,576,825	14,541,280
	Fauji Cement Company Limited			
	Balance at the beginning		1,896,273	1,824,000
	Share of profit / OCI for the period / year		216,520	306,648
	Dividend received		(164,063)	(234,375)
			1,948,730	1,896,273
	Investment in joint venture - under equity method			
	Pakistan Maroc Phosphore S.A., Morocco			
	Balance at the beginning		1,548,341	1,290,236
	Share of profit for the period / year		279,091	355,539
	Loss on translation of net assets		(11,011)	(97,434)
			1,816,421	1,548,341
			38,849,513	38,773,066
12.2	Other long term investments			
	Investment available for sale			
	Term Deposit Receipts - from conventional banks		105,616	114,758
	Pakistan Investment Bonds		7,740,605	8,230,410
	Term Finance Certificates - under mark-up arrangement		-	99,917
			7,846,221	8,445,085
	Less: Current portion shown under short term investments			. , -
	Investments available for sale			
	Term Deposit Receipts		32,875	29,574
	Pakistan Investment Bonds		533,906	486,551
		18	566,781	516,125
			7,279,440	7,928,960

ONG TERM LOANS AND ADVANCES oans and advances - considered good; Interest bearing Non-interest bearing ess: Amount due within twelve months, shown under current loans and advances Interest bearing Non-interest bearing	Note	2016 (Rupee 696,839 575,439 1,272,278	2015 ss '000) 559,442 553,468 1,112,910
oans and advances - considered good; Interest bearing Non-interest bearing ess: Amount due within twelve months, shown under current loans and advances Interest bearing		696,839 575,439	559,442 553,468
Interest bearing Non-interest bearing ess: Amount due within twelve months, shown under current loans and advances Interest bearing		575,439	553,468
Non-interest bearing ess: Amount due within twelve months, shown under current loans and advances Interest bearing		575,439	553,468
ess: Amount due within twelve months, shown under current loans and advances Interest bearing		· · · ·	
under current loans and advances Interest bearing		1,272,278	1 112 910
under current loans and advances Interest bearing			1,112,010
Interest bearing			
C C			
Non-interest bearing		133,439	115,976
		193,784	182,636
	15	327,223	298,612
		945,055	814,298
ONG TERM DEPOSITS AND PREPAYMENTS			
eposits - non-interest bearing		27,360	24,468
repayments		681	613
		28,041	25,081
	12	207 202	298,612
	15	521,225	230,012
		138 540	48,012
			181,283
		,	527,907
			4 000
			1,292
repayments			38,828
		120,109	40,120
THER RECEIVABLES			
ccrued income on investments and bank deposits			
From conventional banks		181,374	536,076
From Islamic banks		596	916
			-
		· · · · · ·	42,486
		356,913	351,708
	1	-	33,536
		· · · · ·	49,010
,			- 268,136
			,
-		3,473,993	1,489,977
		156 677	311,908
-			2,232
Provision for doubtful receivables			(2,232)
			311,908
		5,666,192	3,083,753
	Peposits - non-interest bearing repayments OANS AND ADVANCES Furrent portion of long term loans and advances oans and advances to employees - unsecured - considered good, non-interest bearing dvances to suppliers - considered good PEPOSITS AND PREPAYMENTS Peposits - non-interest bearing repayments PTHER RECEIVABLES corrued income on investments and bank deposits From conventional banks From Islamic banks ales tax receivable - net ales tax receivable related to Pak Saudi Fertilizers Limited dvance tax teceivable from Workers' Profit Participation Fund - unsecured tue from Fauji Fertilizer Bin Qasim Limited - unsecured tue from Pension Fund ubsidy receivable from Government agencies ther receivables Considered good Considered doubtful	 leposits - non-interest bearing repayments OANS AND ADVANCES burrent portion of long term loans and advances loans and advances to employees - unsecured - considered good, non-interest bearing dvances to suppliers - considered good PEPOSITS AND PREPAYMENTS leposits - non-interest bearing repayments PTHER RECEIVABLES ccrued income on investments and bank deposits From conventional banks From Islamic banks ales tax receivable - net ales tax receivable related to Pak Saudi Fertilizers Limited dvance tax leceivable from Workers' Profit Participation Fund - unsecured teceivable from Fauji Fertilizer Bin Qasim Limited - unsecured tue from Pension Fund ubsidy receivables Considered good Considered good Considered good Considered doubtful 	945,055 ONG TERM DEPOSITS AND PREPAYMENTS leposits - non-interest bearing 27,360 repayments 681 28,041 28,041 OANS AND ADVANCES 327,223 pars and advances to employees - unsecured - considered 13 good, non-interest bearing 138,540 dvances to suppliers - considered good 665,453 EPOSITS AND PREPAYMENTS 955 leposits - non-interest bearing 955 repayments 124,214 125,169 124,214 PTHER RECEIVABLES 125,169 Corued income on investments and bank deposits 181,374 From conventional banks 596 ales tax receivable - net 1,066,611 ales tax receivable rom Vorkers' Profit Participation Fund - unsecured - ueceivable from Workers' Profit Participation Fund - unsecured - ue from Pension Fund 292,561 ubsidy receivable from Government agencies 3,473,993 Wher receivables 3,473,993 Considered good 156,677 Considered good 2,232 Provision for doubtful receivables (2,23

For the period ended September 30, 2016

		Note	Un-audited September 30, 2016	Audited December 31, 2015
			(Rupee	es'000)
18.	SHORT TERM INVESTMENTS			
	Loans & receivables - conventional instruments			
	Term deposits with banks and financial institutions			
	Local currency		2,503,400	9,092,000
	Foreign currency		1,413,474	1,396,192
	Investments at fair value through profit or loss - Shariah compliant investments		206,159	183,403
	Current maturity of long term investments			
	available for sale	12.2	566,781	516,125
			4,689,814	11,187,720
19.	CASH AND BANK BALANCES			
	At banks			
	Local currency			
	Current account - Conventional banking		13,002	106,633
	Deposit account - Conventional banking	19.2	1,132,909	1,369,642
	Deposit account - Islamic banking	19.3	7,069	20,691
			1,152,980	1,496,966
	Foreign currency			
	Deposit account		1,201	1,965
	Cash in transit		519,502	1,908,152
	Cash in hand		3,275	2,052
			1,676,958	3,409,135

19.1 Balances with banks include Rs 475,964 thousand (2015: Rs 738,350 thousand) in respect of security deposits received.

19.2 Balances with conventional banks carry mark-up ranging from 2.5% to 7.25% (2015: 2.5% to 7.25%) per annum.

19.3 Balances with Islamic banks carry profit ranging from 2.75% to 5% (2015: 4% to 7%) per annum.

		For the qu	arter ended	For the pe	riod ended
		September 30,	September 30,	September 30,	September 30,
		2016	2015	2016	2015
		(Rupe	es'000)	(Rupe	es'000)
20.	SALES	47.000.044	45 407 044	45 005 050	F4 000 04F
	Fertilizers	17,603,944	15,107,611	45,925,856	54,293,915
	Power	949,025	942,130	2,227,336	2,328,117
	Food	47,060	- 16,049,741	57,060 48,210,252	- 56,622,032
		10,000,029	10,043,741	40,210,232	
21.	COST OF SALES				
	Raw materials consumed	6,317,009	6,603,060	19,897,839	18,782,271
	Fuel and power	2,329,558	2,494,297	6,787,329	6,312,065
	Chemicals and supplies	95,576	76,777	273,654	255,643
	Salaries, wages and benefits	1,595,681	1,566,891	4,733,608	4,439,772
	Training and employees welfare	205,811	216,018	576,670	587,453
	Rent, rates and taxes	9,404	3,287	17,103	13,798
	Insurance	66,088	87,356	199,656	171,656
	Travel and conveyance	85,447	82,009	268,686	297,903
	Repairs and maintenance	440,811	311,318	1,476,219	1,598,212
	Depreciation and amortization	741,604	630,153	2,155,928	1,880,411
	Communication and other expenses	240,997	386,759	1,060,032	1,193,789
	Provision for slow moving spares	-	-	8,301	31,656
	Opening stock - work in process	74,396	88,673	106,097	64,860
	Closing stock - work in process	(77,290)	(95,899)	(77,290)	(95,899)
	Cost of goods manufactured	12,125,092	12,450,699	37,483,832	35,533,590
	Opening stock - manufactured	8,431,375	109,547	2,200,017	584,930
	Closing stock - manufactured	(7,418,521)	3,285,137)	(7,418,521)	3,285,137)
		1,012,854	(3,175,590)	(5,218,504)	2,700,207)
	Cost of sales - manufactured fertilizers	13,137,946	9,275,109	32,265,328	32,833,383
	Opening stock - purchased fertilizers	2,158,006	687,177	2,756,037	21,504
	Purchase of fertilizers for resale	-	7,248,049	1,000,787	9,243,010
		2,158,006	7,935,226	3,756,824	9,264,514
	Closing stock - purchased fertilizers	(1,402,947)	(7,840,047)	(1,402,947)	7,840,047)
	Cost of sale - purchased fertilizers	755,059	95,179	2,353,877	1,424,467
		13,893,005	9,370,288	34,619,205	34,257,850
22	FINANCE COST				
22.	Mark-up on long term borrowings				
	Conventional banking	515,250	459,269	1,584,096	1,258,285
	Islamic banking	66,165	71,878	209,588	113,307
	Isiami banking	581,415	531,147	1,793,684	1,371,592
	Mark-up on short term borrowings	•••,•		.,,	.,
	Conventional banking	213,149	130,267	596,175	246,334
	Islamic banking	21,138	39,883	64,104	83,353
	-	234,287	170,150	660,279	329,687
	Exchange loss	6,975	28,489	13,921	56,029
	Bank and other charges	19,659	14,963	49,193	50,036
		842,336	744,749	2,517,077	1,807,344

For the period ended September 30, 2016

		For the qua September 30, 2016	arter ended September 30, 2015	For the per September 30, 2016	riod ended September 30, 2015
23.	OTHER EXPENSES	Rupee	es '000)	(Rupe	es '000)
	Research and development Workers' Profit Participation Fund Workers' Welfare Fund	132,533 203,210 77,219 412,962	115,171 247,136 97,470 459,777	388,746 607,603 230,889 1,227,238	342,768 935,919 362,530 1,641,217
24.	OTHER INCOME				
	Income from sales under Government subsidy Income from financial assets Income on loans, deposits and investments	2,137,631	-	3,517,187	-
	Placements with conventional banks Placements with Islamic banks Gain on re-measurement of investments placed	274,312 214	273,531 50,614	861,802 361	1,301,653 189,043
	Placements with conventional banks Placements with Islamic banks Dividend income	7,645	1,598 (1,471) 9,365	11,828 22,756	1,877 1,455 9,365
	Exchange gain on foreign currency Income from non-financial assets Gain on disposal of property, plant and	3,263	43,964	3,844	70,284
	equipment Commission on sale of FFBL products	4,620 5,943	3,246 2,995	12,530 12,376	38 9,724
	Other income Scrap sales Others	6,425 9,922 2,449,975	2,567 	10,020 73,144 4,525,848	24,399 <u>86,773</u> 1,694,611
25.	EARNINGS PER SHARE Net profit after tax (Rupees '000)	3,736,579	4,143,554	7,300,635	12,904,369
	Weighted average number of shares in issue during the period - (Number '000)	1,272,238	1,272,238	1,272,238	1,272,238
	Basic and diluted earnings per share (Rupees)	2.94	3.26	5.74	10.14

26. SEGMENT INFORMATION

The detail of utilization of the Company assets by the segments as well as related liabilities is as follows;

		Reportable	segments	
	Fertilizers	Power	Food	Total
		(Rupee	s '000)	
September 30, 2016 (Un-audited)				
Assets				
Segment assets (Total)	58,886,874	13,257,598	3,958,190	76,102,662
Equity accounted investees	38,849,513	-	-	38,849,513
Liabilities				
Segment liabilities (Total)	56,257,290	8,040,641	2,350,173	66,648,104
Capital expenditure	1,529,350	5,650	103,914	1,638,914
Depreciation	1,575,048	457,824	191,239	2,224,111
December 31, 2015 (Audited)	11	- ,-	- ,	, ,
Assets				
Segment assets (Total)	58,734,934	12,348,200	3,824,093	74,907,227
Equity accounted investees	38.773.066	-	-	38,773,066
Liabilities				, -,
Segment liabilities (Total)	53,524,930	8,116,335	2,606,249	64,247,514
Capital expenditure	3,272,345	3,221	1,453,721	4,729,287
Depreciation	1,970,073	610,669	10,420	2,591,162

		September 30, 2016	September 30, 2015
		(Rupee	s '000)
27.	CASH GENERATED FROM OPERATIONS		
	Net profit before taxation	11,117,743	18,384,903
	Adjustments for:		
	Depreciation	2,211,842	1,947,321
	Amortization	3,750	39,931
	Provision for slow moving spares	8,301	31,656
	Finance cost	2,517,077	1,775,811
	Income on loans, deposits and investments	(862,163)	(1,486,093)
	Share of profit of associate and joint venture	(1,779,348)	(2,899,050)
	Gain on sale of property, plant and equipment	(12,530)	(452)
	Exchange gain - net	(3,844)	(69,990)
	Gain on remeasurement of investments at fair		
	value through profit or loss	(22,756)	(3,332)
	Government subsidy on sale of fertilizer	(3,517,187)	-
		(1,456,858)	(664,198)
		9,660,885	17,720,705
	Changes in working capital		
	Decrease / (increase) in current assets:		
	Stores and spares	3,427	(170,456)
	Stock in trade	(3,872,626)	(10,432,126)
	Trade debts	(3,895,757)	(1,174,477)
	Loans and advances	(137,546)	(574,917)
	Deposits and prepayments	(85,049)	(521,700)
	Other receivables	(639,159)	(2,029,135)
	Decrease in current liabilities:		
	Trade and other payables	(594,533)	(27,066,401)
		(9,221,243)	(41,969,212)
	Changes in long term loans and advances	(130,757)	22,622
	Changes in long term deposits and prepayments	(2,960)	1,854
	Changes in deferred liabilities	-	178,297
	Change in liability under finance lease	1,924	1,924
		307,849	(24,043,810)

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (UN-AUDITED) For the period ended September 30, 2016

28. FINANCIAL INSTRUMENTS

Fair value of Financial Instruments

Fair value is the amount that would be received on sale of an asset or paid on transfer of a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Group is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Group is current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Group to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs)

28.1 Financial instruments by category

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (UN-AUDITED) For the period ended September 30, 2016

		0	Carrying Amount				Fair /	Fair Value	
	Loans and receivables	Available for sale investments	Fair value through profit or loss	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
September 30, 2016 (Un-audited)	(pe			Я)	(Rupees '000)				
Financial assets not measured at fair value									
Non - current assets									
Long term investments		7,279,440	•	•	7,279,440		7,279,440		7,279,440
Long term loans and advances	945,055	•	•		945,055				1
Long term deposits	27,360		1		27,360				1
Current assets									
Trade debts - net of provision	6,094,333				6,094,333				
Loans and advances	465,763	I	1		465,763	,	,		ı
Deposits	955	ı	,		955		,		
Other receivables	5,266,793	ı	1		5,266,793		,		
Short term investments	3,916,874	566,781	206,159		4,689,814	206,159	4,483,655		4,689,814
Cash and bank balances	1,676,958				1,676,958		•		•
	18,394,091	7,846,221	206,159	ı	26,446,471	206,159	11,763,095	ı	11,969,254
Financial liabilities not measured									
at tair value Non - current liabilities									
Long term borrowings Current liabilities			1	26,223,243	26,223,243				•
Trade and other payables		•	•	7,632,239	7,632,239				1
Interest and mark-up accrued	,	ı	,	738,127	738,127		,		ı
Short term borrowings	,	,	'	14,842,101	14,842,101				ı
Current portion of long term borrowings				7,652,390	7,652,390				
				57,088,100	57,088,100				

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (UN-AUDITED) For the period ended September 30, 2016

		0	Carrying Amount				Fair \	Fair Value	
	Loans and receivables	Available for sale investments	Fair value through profit or loss	Other financial assets / liabilities	Total	Level 1	Level 2	Level 3	Total
				R	(Kupees '000)				
December 31, 2015 (Audited)									
rmancial assets not measured at fair value									
Non - current assets									
Long term investments	'	7,928,960	•		7,928,960	99,917	7,829,043		7,928,960
Long term loans and advances	814,298	,	'	'	814,298	'	'	ı	,
Long term deposits	24,468	,	'	,	24,468		,	,	,
Current assets									
Trade debts - net of provision	2,198,576			•	2,198,576				
Loans and advances	346,624	,		,	346,624		,		,
Deposits	1,292		'	'	1,292				,
Other receivables	2,656,023	,	'	'	2,656,023				,
Short term investments	10,488,192	516,125	183,403	'	11,187,720	183,403	11,004,317	1	11,187,720
Cash and bank balances	3,409,135		'	'	3,409,135				
	19,938,608	8,445,085	183,403	.	28,567,096	283,320	18,833,360		19,116,680
Financial liabilities not measured at fair value									
Non - current liabilities									
Long term borrowings	•		'	24,746,264	24,746,264	1			
Trade and other payables	,		,	6,169,515	6,169,515				,
Interest and mark-up accrued				408,068	408,068				'
Short term borrowings		,	'	18,020,602	18,020,602		,		,
Current portion of long term borrowings			,	5,801,752	5,801,752		,	ı	
				55,146,201	55,146,201				.

For the period ended September 30, 2016

		September 30, 2016	September 30 2015	١,
		(Rupees '000)		
29.	TRANSACTIONS AND BALANCES WITH RELATED PARTIES			
	Significant transactions and balances with the related parties are as follows:	:		
	Transactions with associated undertakings / companies			
	due to common directorship			
	Expenses charged on account of marketing of			
	fertilizer on behalf of associated company	694,855	494,782	
	Commission on sale of products	12,376	9,724	
	Payment under consignment account	21,812,096	17,710,356	
	Purchase of gas as feed and fuel stock	30,744,574	24,052,096	
	Sale of fertilizers	1,732	2,184	
	Dividend income	2,264,743	2,719,587	
	Dividend paid	3,738,743	4,197,928	
	Short term investment	-	789,000	*
	Long term investment	105,616	114,758	*
	Short term borrowing	892,013	989,970	*
	Long term borrowing	-	742,925	*
	Bank balance	260,051	538,541	*
	Running finance	13,061	-	*
	Balance receivable	65,968	597,189	*
	Balance payable	2,328,610	3,329,533	*
	Other related parties			
	Remuneration of Chief Executive and Executives: Remuneration including benefits and perquisites of chief executive and other executives. No of persons 2016: 1 and 965 (2015: 1 and 846) respectively.	4,404,421	4,123,488	
	Payments to:	1,101,121	1,120,100	
	Employees' Provident Fund Trust	292,952	280,475	
	Employees' Gratuity Fund Trust	278,084	74,893	
	Employees' Pension Fund Trust	97,701	459,371	
	Employee Funds as Dividend	20,969	52,952	
	Otheres			
	Others:	00.000	(400.000)	*
	Balance receivable from Gratuity Fund Trust	36,099	(133,690)	, ,
	Balance receivable from Pension Fund Trust * Comparative figures of receivable / payable balances are as of	292,561	268,136	×

* Comparative figures of receivable / payable balances are as of December 31, 2015.

30. POST BALANCE SHEET EVENT

The Board of Directors of FFC in its meeting held on October 26, 2016 proposed third interim dividend of Rs 1.75 per share.

31. GENERAL

- 31.1 Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.
- **31.2** This condensed interim financial information has been authorized for issue by the Board of Directors of the Company on October 26, 2016.

ante

Chairman

ÖWM

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Director

Chief Executive

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