

# Pattern of Shareholding

as at December 31, 2013

Number of Shareholders	Shareholding		Shares Held	Percentage
	From	To		
1387	1	100	76670	0.0060
2664	101	500	900450	0.0708
2009	501	1000	1729161	0.1359
5133	1001	5000	13732055	1.0794
1702	5001	10000	12896173	1.0137
781	10001	15000	9864168	0.7753
515	15001	20000	9215782	0.7244
301	20001	25000	6884631	0.5411
268	25001	30000	7434895	0.5844
158	30001	35000	5166542	0.4061
159	35001	40000	6041616	0.4749
113	40001	45000	4843664	0.3807
144	45001	50000	7027512	0.5524
98	50001	55000	5163378	0.4058
72	55001	60000	4198182	0.3300
43	60001	65000	2668429	0.2097
47	65001	70000	3181539	0.2501
55	70001	75000	4038832	0.3175
34	75001	80000	2645840	0.2080
32	80001	85000	2642370	0.2077
28	85001	90000	2474275	0.1945
32	90001	95000	2966929	0.2332
68	95001	100000	6740978	0.5299
22	100001	105000	2254246	0.1772
18	105001	110000	1946630	0.1530
17	110001	115000	1906751	0.1499
11	115001	120000	1301576	0.1023
18	120001	125000	2214482	0.1741
18	125001	130000	2308899	0.1815
14	130001	135000	1859140	0.1461
9	135001	140000	1252105	0.0984
7	140001	145000	1002508	0.0788
17	145001	150000	2521830	0.1982
6	150001	155000	907382	0.0713
11	155001	160000	1733266	0.1362
13	160001	165000	2121340	0.1667
7	165001	170000	1178512	0.0926
8	170001	175000	1376718	0.1082
5	175001	180000	889761	0.0699
9	180001	185000	1650276	0.1297

# Pattern of Shareholding

as at December 31, 2013

Number of Shareholders	Shareholding		Shares Held	Percentage
	From	To		
10	185001	190000	1875007	0.1474
6	190001	195000	1151444	0.0905
19	195001	200000	3777701	0.2969
11	200001	205000	2223922	0.1748
3	205001	210000	628000	0.0494
5	210001	215000	1056405	0.0830
7	215001	220000	1520337	0.1195
6	220001	225000	1343144	0.1056
9	225001	230000	2049679	0.1611
2	230001	235000	466750	0.0367
1	235001	240000	239000	0.0188
4	240001	245000	975125	0.0766
11	245001	250000	2737090	0.2151
4	250001	255000	1007463	0.0792
5	255001	260000	1289789	0.1014
2	260001	265000	527274	0.0414
3	265001	270000	803910	0.0632
3	270001	275000	824492	0.0648
1	275001	280000	280000	0.0220
3	280001	285000	848154	0.0667
1	285001	290000	288000	0.0226
1	290001	295000	290380	0.0228
14	295001	300000	4195097	0.3297
8	300001	305000	2426675	0.1907
5	305001	310000	1544420	0.1214
3	310001	315000	941049	0.0740
1	315001	320000	319921	0.0251
3	320001	325000	969408	0.0762
1	325001	330000	328674	0.0258
1	330001	335000	332445	0.0261
2	335001	340000	675885	0.0531
1	340001	345000	344000	0.0270
4	345001	350000	1400000	0.1100
1	350001	355000	354961	0.0279
1	355001	360000	360000	0.0283
1	360001	365000	362900	0.0285
1	370001	375000	375000	0.0295
3	375001	380000	1137464	0.0894
3	385001	390000	1167899	0.0918
1	390001	395000	391500	0.0308

# Pattern of Shareholding

as at December 31, 2013

Number of Shareholders	Shareholding		Shares Held	Percentage
	From	To		
7	395001	400000	2794600	0.2197
1	400001	405000	402487	0.0316
1	405001	410000	408527	0.0321
2	410001	415000	827000	0.0650
1	425001	430000	429258	0.0337
1	440001	445000	443479	0.0349
3	445001	450000	1341497	0.1054
1	450001	455000	451212	0.0355
1	460001	465000	461100	0.0362
1	465001	470000	468233	0.0368
1	470001	475000	473250	0.0372
1	475001	480000	478000	0.0376
4	480001	485000	1925783	0.1514
2	490001	495000	984066	0.0773
2	495001	500000	1000000	0.0786
1	500001	505000	500849	0.0394
1	505001	510000	509600	0.0401
2	515001	520000	1036000	0.0814
2	520001	525000	1047745	0.0824
1	525001	530000	526450	0.0414
1	530001	535000	534000	0.0420
1	535001	540000	535312	0.0421
1	540001	545000	544593	0.0428
5	545001	550000	2750000	0.2162
2	555001	560000	1115500	0.0877
2	570001	575000	1145430	0.0900
1	575001	580000	576400	0.0453
2	595001	600000	1200000	0.0943
2	605001	610000	1213457	0.0954
1	615001	620000	619300	0.0487
1	625001	630000	630000	0.0495
1	630001	635000	630399	0.0496
2	645001	650000	1293538	0.1017
1	650001	655000	655000	0.0515
1	670001	675000	673192	0.0529
1	680001	685000	681505	0.0536
2	700001	705000	1403119	0.1103
2	705001	710000	1416526	0.1113
2	710001	715000	1428296	0.1123
2	725001	730000	1458092	0.1146

# Pattern of Shareholding

as at December 31, 2013

Number of Shareholders	Shareholding		Shares Held	Percentage
	From	To		
1	740001	745000	740364	0.0582
1	745001	750000	750000	0.0590
1	750001	755000	750900	0.0590
1	755001	760000	755850	0.0594
3	760001	765000	2288917	0.1799
1	765001	770000	769800	0.0605
1	780001	785000	783704	0.0616
3	795001	800000	2400000	0.1886
1	805001	810000	810000	0.0637
1	815001	820000	817327	0.0642
2	820001	825000	1643385	0.1292
1	855001	860000	859942	0.0676
1	900001	905000	904335	0.0711
1	905001	910000	906796	0.0713
3	915001	920000	2752907	0.2164
1	930001	935000	931000	0.0732
1	940001	945000	941568	0.0740
1	950001	955000	954918	0.0751
1	985001	990000	987500	0.0776
1	990001	995000	990625	0.0779
6	995001	1000000	6000000	0.4716
1	1015001	1020000	1019337	0.0801
1	1020001	1025000	1020730	0.0802
2	1030001	1035000	2063232	0.1622
2	1055001	1060000	2117000	0.1664
2	1070001	1075000	2147500	0.1688
1	1080001	1085000	1083490	0.0852
1	1105001	1110000	1106852	0.0870
1	1110001	1115000	1111039	0.0873
2	1120001	1125000	2248815	0.1768
1	1130001	1135000	1132500	0.0890
1	1150001	1155000	1154849	0.0908
1	1160001	1165000	1165000	0.0916
1	1200001	1205000	1204679	0.0947
1	1295001	1300000	1300000	0.1022
1	1305001	1310000	1306478	0.1027
1	1310001	1315000	1314963	0.1034
1	1315001	1320000	1320000	0.1038
1	1350001	1355000	1351500	0.1062
1	1360001	1365000	1361510	0.1070

# Pattern of Shareholding

as at December 31, 2013

Number of Shareholders	Shareholding		Shares Held	Percentage
	From	To		
1	1375001	1380000	1377209	0.1083
1	1395001	1400000	1400000	0.1100
1	1400001	1405000	1403790	0.1103
1	1410001	1415000	1413741	0.1111
1	1445001	1450000	1449630	0.1139
1	1465001	1470000	1467174	0.1153
1	1495001	1500000	1500000	0.1179
1	1505001	1510000	1509309	0.1186
1	1515001	1520000	1519407	0.1194
1	1550001	1555000	1555000	0.1222
2	1555001	1560000	3114500	0.2448
1	1605001	1610000	1609814	0.1265
1	1615001	1620000	1620000	0.1273
1	1660001	1665000	1661643	0.1306
1	1695001	1700000	1700000	0.1336
1	1765001	1770000	1768610	0.1390
1	1795001	1800000	1800000	0.1415
1	1805001	1810000	1808948	0.1422
1	1825001	1830000	1829300	0.1438
1	1845001	1850000	1846022	0.1451
1	1935001	1940000	1936500	0.1522
1	1960001	1965000	1965000	0.1545
1	1995001	2000000	2000000	0.1572
3	2000001	2005000	6000795	0.4717
1	2020001	2025000	2025000	0.1592
1	2070001	2075000	2074318	0.1630
1	2085001	2090000	2089142	0.1642
1	2195001	2200000	2200000	0.1729
1	2215001	2220000	2219539	0.1745
1	2225001	2230000	2228700	0.1752
1	2240001	2245000	2243358	0.1763
1	2255001	2260000	2255859	0.1773
1	2290001	2295000	2294000	0.1803
1	2490001	2495000	2493887	0.1960
1	2935001	2940000	2935029	0.2307
1	3220001	3225000	3224800	0.2535
1	3270001	3275000	3270500	0.2571
1	3805001	3810000	3808000	0.2993
1	3885001	3890000	3886959	0.3055
1	4095001	4100000	4100000	0.3223

# Pattern of Shareholding

as at December 31, 2013

Number of Shareholders	Shareholding		Shares Held	Percentage
	From	To		
2	4465001	4470000	8935436	0.7023
1	4525001	4530000	4530000	0.3561
1	4755001	4760000	4757400	0.3739
1	5040001	5045000	5040099	0.3962
2	5315001	5320000	10631678	0.8357
1	6425001	6430000	6429140	0.5053
1	7310001	7315000	7314612	0.5749
1	8945001	8950000	8945913	0.7032
1	9680001	9685000	9682918	0.7611
1	9725001	9730000	9728039	0.7646
1	10030001	10035000	10032000	0.7885
1	10660001	10665000	10660949	0.8380
1	12090001	12095000	12091903	0.9504
1	17495001	17500000	17500000	1.3755
1	26585001	26590000	26586494	2.0897
1	31135001	31140000	31137955	2.4475
1	32325001	32330000	32329275	2.5411
1	116020001	116025000	116022735	9.1196
1	129515001	129520000	129516412	10.1802
1	434685001	434690000	434687842	34.1672
16414	Company Total		1272238247	100.00

# Pattern of Shareholding

as at December 31, 2013

Serial No.	Categories of Shareholders	No of Shareholders	No of Shares held	Percentage %
1	NIT & ICP	3	35,607,392	2.80
2	Bank, DFI & NBFII	34	89,018,202	7.00
3	Insurance Companies	18	137,686,459	10.83
4	Modarabas & Mutual Funds	58	14,124,799	1.11
5	Foreign Investors	83	99,262,466	7.80
6	Charitable Trust & Others	197	610,721,168	48.00
7	Others	210	22,834,145	1.79
8	Individuals	15811	262,983,616	20.67
	<b>Total Shares</b>	<b>16414</b>	<b>1,272,238,247</b>	<b>100.00</b>

## No of Shares

### NIT & ICP

National Investment Trust	35,606,642
Investment Corporation of Pakistan	750

### Executives

2,181,271

### Public Sector Companies and Corporations

13,988,095

### Banks, Development Finance Institutions, Non-Banking

240,829,460

Finance Institutions, Insurance Companies, Modarabas, Mutual Funds

### Shareholders Holding ten percent or more voting interest

Fauji Foundation	564,204,254
------------------	-------------