

# Pattern of Shareholding

as at December 31, 2012

Number of Shareholders	Shareholding		Shares Held	Percentage
	From	To		
1325	1	100	68379	0.0054
2598	101	500	835756	0.0657
1821	501	1000	1516827	0.1192
4751	1001	5000	12436308	0.9775
1519	5001	10000	11282005	0.8868
713	10001	15000	8973619	0.7053
413	15001	20000	7346799	0.5775
283	20001	25000	6455607	0.5074
224	25001	30000	6197570	0.4871
132	30001	35000	4316933	0.3393
138	35001	40000	5204925	0.4091
95	40001	45000	4066592	0.3196
123	45001	50000	5973280	0.4695
94	50001	55000	4920936	0.3868
62	55001	60000	3594237	0.2825
54	60001	65000	3386691	0.2662
49	65001	70000	3319267	0.2609
56	70001	75000	4127241	0.3244
34	75001	80000	2639116	0.2074
26	80001	85000	2144597	0.1686
23	85001	90000	2013007	0.1582
33	90001	95000	3047557	0.2395
42	95001	100000	4142942	0.3256
19	100001	105000	1948251	0.1531
18	105001	110000	1937144	0.1523
14	110001	115000	1571541	0.1235
13	115001	120000	1537479	0.1208
15	120001	125000	1849860	0.1454
14	125001	130000	1783829	0.1402
8	130001	135000	1062849	0.0835
7	135001	140000	969330	0.0762
6	140001	145000	860527	0.0676
14	145001	150000	2084457	0.1638
7	150001	155000	1060805	0.0834
15	155001	160000	2364726	0.1859
8	160001	165000	1313808	0.1033
8	165001	170000	1341996	0.1055
12	170001	175000	2067860	0.1625
9	175001	180000	1596558	0.1255
7	180001	185000	1278043	0.1005

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9	185001	190000	1684828	0.1324
4	190001	195000	767644	0.0603
16	195001	200000	3170542	0.2492
8	200001	205000	1613638	0.1268
4	205001	210000	831544	0.0654
4	210001	215000	844550	0.0664
6	215001	220000	1304739	0.1026
8	220001	225000	1788216	0.1406
2	225001	230000	454268	0.0357
4	230001	235000	931625	0.0732
2	235001	240000	476250	0.0374
1	240001	245000	242601	0.0191
7	245001	250000	1744723	0.1371
4	255001	260000	1029789	0.0809
7	260001	265000	1844428	0.1450
1	265001	270000	268885	0.0211
3	270001	275000	820336	0.0645
2	275001	280000	557500	0.0438
2	280001	285000	565654	0.0445
2	285001	290000	576743	0.0453
4	290001	295000	1171092	0.0920
11	295001	300000	3286841	0.2584
7	300001	305000	2124755	0.1670
3	305001	310000	929060	0.0730
2	310001	315000	623482	0.0490
4	315001	320000	1274374	0.1002
2	320001	325000	646508	0.0508
2	330001	335000	666245	0.0524
5	335001	340000	1687018	0.1326
1	340001	345000	345000	0.0271
4	345001	350000	1400000	0.1100
1	350001	355000	354961	0.0279
3	355001	360000	1075925	0.0846
3	360001	365000	1088175	0.0855
1	370001	375000	375000	0.0295
2	375001	380000	758472	0.0596
2	385001	390000	778000	0.0612
1	390001	395000	390715	0.0307
6	395001	400000	2399100	0.1886
3	405001	410000	1228266	0.0965

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	From	To		
1	410001	415000	411700	0.0324
1	415001	420000	420000	0.0330
1	420001	425000	424223	0.0333
4	445001	450000	1792797	0.1409
3	450001	455000	1356345	0.1066
1	455001	460000	460000	0.0362
1	460001	465000	464387	0.0365
3	470001	475000	1420586	0.1117
1	475001	480000	478600	0.0376
1	480001	485000	480650	0.0378
2	485001	490000	977079	0.0768
2	490001	495000	986730	0.0776
4	495001	500000	1997813	0.1570
1	500001	505000	500724	0.0394
1	505001	510000	506667	0.0398
3	510001	515000	1535248	0.1207
1	515001	520000	516000	0.0406
1	520001	525000	521365	0.0410
1	535001	540000	535312	0.0421
1	540001	545000	544593	0.0428
1	555001	560000	560000	0.0440
1	560001	565000	565000	0.0444
3	565001	570000	1699713	0.1336
1	575001	580000	579238	0.0455
1	580001	585000	582664	0.0458
1	595001	600000	600000	0.0472
1	605001	610000	609850	0.0479
1	610001	615000	615000	0.0483
1	620001	625000	625000	0.0491
1	625001	630000	627333	0.0493
1	635001	640000	635179	0.0499
1	640001	645000	643000	0.0505
1	645001	650000	647800	0.0509
1	655001	660000	660000	0.0519
2	670001	675000	1344692	0.1057
2	675001	680000	1350745	0.1062
2	680001	685000	1363423	0.1072
1	695001	700000	700000	0.0550
1	700001	705000	705000	0.0554
1	710001	715000	713839	0.0561

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	From	To		
1	720001	725000	722900	0.0568
3	725001	730000	2183382	0.1716
2	745001	750000	1500000	0.1179
1	760001	765000	762717	0.0600
3	770001	775000	2321868	0.1825
1	775001	780000	775125	0.0609
1	780001	785000	784442	0.0617
5	795001	800000	3991928	0.3138
1	810001	815000	812500	0.0639
1	815001	820000	817327	0.0642
1	820001	825000	820652	0.0645
1	840001	845000	840625	0.0661
1	845001	850000	845285	0.0664
1	855001	860000	859599	0.0676
1	860001	865000	861000	0.0677
1	865001	870000	865131	0.0680
1	875001	880000	877200	0.0689
1	900001	905000	904335	0.0711
1	905001	910000	908057	0.0714
2	915001	920000	1836357	0.1443
1	925001	930000	926568	0.0728
1	950001	955000	954918	0.0751
1	975001	980000	979985	0.0770
1	980001	985000	981436	0.0771
1	995001	1000000	1000000	0.0786
1	1010001	1015000	1014500	0.0797
1	1015001	1020000	1019337	0.0801
1	1020001	1025000	1020730	0.0802
1	1030001	1035000	1033700	0.0813
2	1100001	1105000	2202230	0.1731
1	1110001	1115000	1111039	0.0873
1	1135001	1140000	1136510	0.0893
1	1145001	1150000	1146963	0.0902
3	1195001	1200000	3600000	0.2830
1	1215001	1220000	1216500	0.0956
1	1245001	1250000	1250000	0.0983
1	1265001	1270000	1267849	0.0997
1	1295001	1300000	1300000	0.1022
1	1335001	1340000	1336114	0.1050
1	1360001	1365000	1362058	0.1071

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as at December 31, 2012

Number of Shareholders	Shareholding		Shares Held	Percentage
	From	To		
1	1395001	1400000	1397379	0.1098
1	1400001	1405000	1403790	0.1103
1	1410001	1415000	1412747	0.1110
1	1445001	1450000	1449630	0.1139
1	1455001	1460000	1459478	0.1147
1	1465001	1470000	1467174	0.1153
1	1480001	1485000	1481802	0.1165
2	1495001	1500000	3000000	0.2358
1	1515001	1520000	1519407	0.1194
1	1550001	1555000	1555000	0.1222
2	1555001	1560000	3114500	0.2448
1	1595001	1600000	1600000	0.1258
1	1660001	1665000	1661643	0.1306
1	1670001	1675000	1670900	0.1313
1	1700001	1705000	1704022	0.1339
1	1770001	1775000	1773742	0.1394
1	1785001	1790000	1787452	0.1405
1	1890001	1895000	1893887	0.1489
1	1905001	1910000	1905410	0.1498
1	1940001	1945000	1940700	0.1525
1	1955001	1960000	1959913	0.1541
1	1985001	1990000	1988809	0.1563
1	1990001	1995000	1993348	0.1567
1	1995001	2000000	2000000	0.1572
1	2000001	2005000	2000045	0.1572
1	2020001	2025000	2025000	0.1592
1	2115001	2120000	2117363	0.1664
2	2150001	2155000	4307306	0.3386
1	2170001	2175000	2175000	0.1710
1	2215001	2220000	2219539	0.1745
1	2230001	2235000	2230308	0.1753
1	2255001	2260000	2255859	0.1773
1	2350001	2355000	2351693	0.1848
1	2390001	2395000	2393000	0.1881
1	2575001	2580000	2575312	0.2024
1	2835001	2840000	2835029	0.2228
1	3020001	3025000	3023017	0.2376
1	3235001	3240000	3238437	0.2545
1	3315001	3320000	3316693	0.2607
1	3350001	3355000	3353173	0.2636

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as at December 31, 2012

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	From	To		
1	3545001	3550000	3548840	0.2789
1	3895001	3900000	3900000	0.3065
1	4525001	4530000	4530000	0.3561
1	4650001	4655000	4650923	0.3656
1	4755001	4760000	4757400	0.3739
1	5040001	5045000	5040099	0.3962
1	5315001	5320000	5315515	0.4178
1	5655001	5660000	5658859	0.4448
1	5945001	5950000	5947712	0.4675
1	5965001	5970000	5969487	0.4692
1	6480001	6485000	6485000	0.5097
1	8295001	8300000	8296903	0.6522
1	8695001	8700000	8700000	0.6838
1	8875001	8880000	8875949	0.6977
1	8945001	8950000	8945913	0.7032
1	9180001	9185000	9182839	0.7218
1	10030001	10035000	10032000	0.7885
1	11275001	11280000	11276718	0.8864
1	28260001	28265000	28264673	2.2216
1	29995001	30000000	29999275	2.358
1	31420001	31425000	31422183	2.4698
1	36045001	36050000	36048555	2.8335
1	114555001	114560000	114557735	9.0044
1	129515001	129520000	129516412	10.1802
1	434685001	434690000	434687842	34.1672
15145			1272238247	100.00

## Pattern of Shareholding

as at December 31, 2012

Serial No.	Categories of Shareholders	No of Shareholders	No of Shares held	Percentage %
1	NIT & ICP	3	42,018,792	3.30
2	Bank, DFI & NBFII	37	77,034,585	6.06
3	Insurance Companies	19	134,561,823	10.58
4	Modarabas & Mutuals Funds	78	22,951,998	1.80
5	Foreign Investors	102	104,519,980	8.22
6	Charitable Trust & Others	188	609,092,147	47.88
7	Others	194	55,740,792	4.38
8	Individuals	14524	226,318,130	17.78
	<b>Total Shares</b>	<b>15145</b>	<b>1,272,238,247</b>	<b>100.00</b>

### No of Shares

#### NIT & ICP

National Investment Trust	42,018,042
Investment Corporation of Pakistan	750

<b>Executives</b>	2,489,836
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<b>Public Sector Companies and Corporations</b>	45,408,195
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#### Banks, Development Finance Institutions, Non-Banking

Finance Institutions, Insurance Companies, Modarabas, Mutual Funds	229,508,307
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#### Shareholders Holding ten percent or more voting interest

Fauji Foundation	564,204,254
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