

## Pattern of Shareholding

as at December 31, 2011

Serial No.	Categories of Shareholders	No of Shareholders	No of Shares held	Percentage %
1	NIT & ICP	3	33,157,292	3.91
2	Bank, DFI & NBF	28	55,688,427	6.57
3	Insurance Companies	18	88,623,210	10.45
4	Modarabas & Mutual Funds	78	21,727,811	2.56
5	Foreign Investors	81	61,008,502	7.19
6	Charitable Trust & Others	161	407,940,978	48.10
7	Others	192	54,117,160	6.38
8	Individuals	10985	125,895,451	14.84
	<b>Total Shares</b>	<b>11546</b>	<b>848,158,831</b>	<b>100.00</b>

No of Shares

### NIT & ICP

National Investment Trust	33,156,792
Investment Corporation of Pakistan	500

### Executives

CE & MD - Lt Gen Malik Arif Hayat, HI (M) (Retired)	30,000
Other Executives	1,141,938

Public Sector Companies and Corporations 41,943,276

### Banks, Development Finance Institutions, Non-Banking

Finance Institutions, Insurance Companies, Modarabas, Mutual Funds 166,039,448

### Shareholders holding ten percent or more voting interest

Fauji Foundation 376,136,170

## Financial Calendar

The Company follows the period of January 01 to December 31 as the financial year.

Financial Results will be announced as per the following tentative schedule:

Annual General Meeting	March 07, 2012
1 <sup>st</sup> Quarter ending March 31, 2012	Last Week of April, 2012
2 <sup>nd</sup> Quarter ending June 30, 2012	Last Week of July, 2012
3 <sup>rd</sup> Quarter ending September 30, 2012	Last Week of October, 2012
Year ending December 31, 2012	Last Week of January, 2013

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as at December 31, 2011

Number of Shareholders	From	Shareholding To	Shares Held	Percentage
2	695001	700000	1,400,000	0.1651
1	710001	715000	712,733	0.084
1	740001	745000	740,693	0.0873
1	755001	760000	758,566	0.0894
1	760001	765000	761,599	0.0898
1	765001	770000	767,452	0.0905
1	780001	785000	783,000	0.0923
1	785001	790000	788,243	0.0929
1	790001	795000	793,750	0.0936
1	795001	800000	800,000	0.0943
1	820001	825000	823,940	0.0971
1	845001	850000	850,000	0.1002
1	855001	860000	856,625	0.101
1	880001	885000	884,101	0.1042
1	920001	925000	924,820	0.109
1	935001	940000	938,284	0.1106
2	965001	970000	1,934,720	0.2281
1	975001	980000	978,116	0.1153
1	980001	985000	983,000	0.1159
1	990001	995000	994,789	0.1173
3	995001	1000000	3,000,000	0.3537
1	1010001	1015000	1,012,938	0.1194
1	1040001	1045000	1,043,057	0.123
1	1045001	1050000	1,050,000	0.1238
1	1055001	1060000	1,056,460	0.1246
1	1065001	1070000	1,066,399	0.1257
1	1080001	1085000	1,082,000	0.1276
1	1085001	1090000	1,089,921	0.1285
2	1095001	1100000	2,195,794	0.2589
1	1105001	1110000	1,107,762	0.1306
1	1135001	1140000	1,139,969	0.1344
1	1155001	1160000	1,160,000	0.1368
1	1220001	1225000	1,221,983	0.1441
1	1295001	1300000	1,300,000	0.1533
1	1345001	1350000	1,350,000	0.1592
1	1445001	1450000	1,447,026	0.1706
1	1475001	1480000	1,479,693	0.1745

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	From	To		
2	370001	375000	748,237	0.0882
2	375001	380000	758,576	0.0894
2	380001	385000	766,250	0.0903
1	385001	390000	388,483	0.0458
3	395001	400000	1,199,335	0.1414
1	400001	405000	400,513	0.0472
2	405001	410000	813,067	0.0959
1	420001	425000	425,000	0.0501
2	430001	435000	863,431	0.1018
1	435001	440000	437,261	0.0516
1	440001	445000	443,750	0.0523
1	445001	450000	448,795	0.0529
1	450001	455000	454,337	0.0536
1	465001	470000	470,000	0.0554
1	475001	480000	475,893	0.0561
1	480001	485000	485,000	0.0572
1	485001	490000	485,395	0.0572
3	495001	500000	1,500,000	0.1769
1	500001	505000	501,500	0.0591
2	505001	510000	1,014,281	0.1196
1	515001	520000	520,000	0.0613
2	530001	535000	1,065,177	0.1256
1	540001	545000	544,885	0.0642
2	545001	550000	1,100,000	0.1297
1	550001	555000	554,253	0.0653
1	570001	575000	571,501	0.0674
1	590001	595000	594,281	0.0701
2	595001	600000	1,198,442	0.1413
1	600001	605000	602,890	0.0711
1	605001	610000	610,000	0.0719
2	610001	615000	1,224,238	0.1443
1	615001	620000	617,550	0.0728
1	630001	635000	632,706	0.0746
1	650001	655000	653,245	0.077
1	660001	665000	663,317	0.0782
1	675001	680000	679,558	0.0801
1	680001	685000	680,487	0.0802

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4	175001	180000	714,007	0.0842
1	180001	185000	185,000	0.0218
6	185001	190000	1,127,145	0.1329
3	190001	195000	579,868	0.0684
16	195001	200000	3,183,031	0.3753
6	200001	205000	1,218,234	0.1436
3	205001	210000	620,155	0.0731
3	210001	215000	640,124	0.0755
3	215001	220000	652,596	0.0769
4	220001	225000	892,466	0.1052
1	225001	230000	230,000	0.0271
2	230001	235000	466,881	0.055
2	235001	240000	476,641	0.0562
1	240001	245000	240,465	0.0284
9	245001	250000	2,236,837	0.2637
1	250001	255000	253,358	0.0299
1	255001	260000	257,789	0.0304
2	260001	265000	529,990	0.0625
3	265001	270000	803,500	0.0947
2	275001	280000	557,758	0.0658
2	280001	285000	565,153	0.0666
1	285001	290000	289,247	0.0341
2	290001	295000	585,240	0.069
5	295001	300000	1,494,188	0.1762
3	300001	305000	904,034	0.1066
1	305001	310000	306,658	0.0362
1	310001	315000	312,500	0.0368
1	315001	320000	316,350	0.0373
6	320001	325000	1,935,093	0.2282
4	325001	330000	1,313,607	0.1549
3	330001	335000	995,783	0.1174
3	340001	345000	1,029,295	0.1214
2	345001	350000	697,421	0.0822
2	350001	355000	704,060	0.083
1	355001	360000	356,875	0.0421
4	360001	365000	1,451,504	0.1711
1	365001	370000	366,492	0.0432

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	From	To		
1379	1	100	64,074	0.0076
2017	101	500	587,703	0.0693
1438	501	1000	1,150,880	0.1357
3583	1001	5000	8,682,745	1.0237
1098	5001	10000	8,091,175	0.954
446	10001	15000	5,555,515	0.655
297	15001	20000	5,239,957	0.6178
183	20001	25000	4,175,975	0.4924
143	25001	30000	3,935,404	0.464
133	30001	35000	4,347,271	0.5126
68	35001	40000	2,584,553	0.3047
66	40001	45000	2,816,500	0.3321
79	45001	50000	3,829,894	0.4516
37	50001	55000	1,935,071	0.2282
33	55001	60000	1,896,739	0.2236
37	60001	65000	2,316,583	0.2731
18	65001	70000	1,225,452	0.1445
23	70001	75000	1,683,155	0.1984
20	75001	80000	1,549,296	0.1827
24	80001	85000	1,980,045	0.2335
18	85001	90000	1,572,649	0.1854
9	90001	95000	826,493	0.0974
25	95001	100000	2,475,391	0.2919
7	100001	105000	717,617	0.0846
15	105001	110000	1,618,286	0.1908
8	110001	115000	905,970	0.1068
15	115001	120000	1,763,661	0.2079
17	120001	125000	2,106,648	0.2484
4	125001	130000	504,938	0.0595
13	130001	135000	1,717,943	0.2026
3	135001	140000	415,451	0.049
5	140001	145000	707,272	0.0834
8	145001	150000	1,185,525	0.1398
5	150001	155000	761,686	0.0898
9	155001	160000	1,422,901	0.1678
3	160001	165000	483,484	0.057
7	165001	170000	1,167,639	0.1377
8	170001	175000	1,386,291	0.1634

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	From	To		
2	1485001	1490000	2,976,299	0.3509
1	1500001	1505000	1,503,906	0.1773
1	1630001	1635000	1,633,261	0.1926
1	1650001	1655000	1,652,036	0.1948
1	1945001	1950000	1,945,985	0.2294
1	1975001	1980000	1,977,299	0.2331
1	2010001	2015000	2,011,552	0.2372
1	2070001	2075000	2,071,865	0.2443
1	2165001	2170000	2,167,678	0.2556
1	2590001	2595000	2,595,000	0.306
1	2600001	2605000	2,604,037	0.307
1	2760001	2765000	2,763,199	0.3258
1	2970001	2975000	2,973,400	0.3506
1	3005001	3010000	3,008,000	0.3547
1	3045001	3050000	3,047,225	0.3593
1	3065001	3070000	3,065,661	0.3614
1	3080001	3085000	3,084,221	0.3636
1	3360001	3365000	3,360,066	0.3962
1	3520001	3525000	3,522,475	0.4153
1	3675001	3680000	3,676,236	0.4334
1	4020001	4025000	4,020,152	0.474
1	4465001	4470000	4,465,058	0.5264
1	4900001	4905000	4,900,633	0.5778
1	5710001	5715000	5,713,868	0.6737
1	5960001	5965000	5,963,942	0.7032
1	6340001	6345000	6,340,121	0.7475
1	8510001	8515000	8,514,292	1.0039
1	8880001	8885000	8,883,462	1.0474
1	10195001	10200000	10,200,000	1.2026
1	16855001	16860000	16,859,760	1.9878
1	27240001	27245000	27,241,010	3.2118
1	28690001	28695000	28,691,734	3.3828
1	32615001	32620000	32,619,268	3.8459
1	74220001	74225000	74,223,716	8.7512
1	86340001	86345000	86,344,275	10.1802
1	289790001	289795000	289,791,895	34.1672
11,546			848,158,831	100.00